

Heartland Multiple Listing Service

Activity Report

July 2014

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	25	8	\$124,337	3	7	\$133,174	96.2%	79	0	1	3
Area 102	98	23	\$173,586	6	16	\$216,199	94.7%	97	0	3	3
Area 103	430	132	\$145,964	46	99	\$156,244	97.8%	96	5	11	22
Area 104	390	124	\$212,586	55	136	\$243,775	99.5%	101	3	6	18
Area 105	128	32	\$97,245	14	24	\$73,140	98.1%	115	1	3	8
Area 106	249	89	\$197,073	31	82	\$188,509	98.1%	73	0	8	17
Area 107	241	64	\$158,935	30	43	\$142,990	97.1%	69	1	8	9
Area 108	62	12	\$101,816	3	3	\$42,333	89.2%	58	0	4	1
Area 109	214	41	\$179,331	19	19	\$122,246	99.2%	112	4	13	11
Area 110	183	41	\$239,456	13	42	\$209,369	96.7%	109	1	4	6
Area 111	167	29	\$135,937	15	29	\$132,025	95.0%	174	2	6	11
Area 112	214	54	\$172,319	22	35	\$146,273	96.6%	92	0	9	6
Area 113	52	10	\$206,820	2	10	\$141,200	95.3%	124	0	3	0
Area 114	140	37	\$219,448	26	34	\$275,280	98.4%	72	1	5	4
Area 115	532	163	\$267,163	57	111	\$269,563	98.3%	85	4	14	22
Area 202	1,120	316	\$204,034	79	207	\$184,125	96.4%	69	9	54	55
Area 203	598	204	\$132,904	63	125	\$109,131	97.5%	74	6	28	51
Area 204	956	287	\$254,899	76	208	\$233,881	98.2%	87	7	15	33
Area 205	394	111	\$93,874	26	70	\$89,049	95.7%	103	1	13	17
Area 206	809	232	\$103,391	61	127	\$100,248	97.0%	85	4	29	31
Area 207	605	207	\$183,938	66	153	\$163,724	97.4%	76	4	19	26
Area 208	713	186	\$209,433	58	158	\$169,500	99.1%	105	8	40	37
Area 210	222	42	\$108,973	14	21	\$123,566	94.1%	95	1	10	15
Area 220	415	82	\$157,634	29	57	\$146,895	97.4%	112	11	41	14
Area 221	72	27	\$129,646	1	2	\$145,000	92.1%	75	0	7	0
Area 222	3	1	\$239,500	0	1	\$26,000	83.7%	86	0	0	0
Area 223	38	16	\$98,193	1	2	\$31,500	98.6%	156	3	1	0
Area 224	0	0		0	0				0	0	0
Area 230	84	17	\$165,576	2	7	\$163,428	95.3%	95	0	8	3
Area 310	325	145	\$267,424	49	130	\$251,116	96.4%	51	3	3	19
Area 315	341	117	\$274,717	45	121	\$248,274	99.5%	49	2	5	9
Area 320	410	198	\$248,207	70	157	\$230,564	98.2%	38	3	9	32
Area 325	264	134	\$317,715	49	92	\$314,105	99.6%	65	0	7	17
Area 330	339	142	\$269,619	53	115	\$225,721	99.3%	50	2	5	11
Area 335	324	155	\$257,543	76	153	\$226,810	99.5%	45	2	3	5
Area 340	289	135	\$348,677	34	104	\$321,431	98.2%	29	3	3	18
Area 345	569	194	\$490,584	80	173	\$421,669	98.3%	58	4	13	38
Area 350	24	8	\$198,768	3	7	\$230,857	97.7%	87	0	1	0
Area 355	10	1	\$181,900	0	0			22	0	0	1
Area 360	145	57	\$193,649	21	51	\$187,011	98.3%	47	1	3	8
Area 370	71	32	\$307,561	9	20	\$211,422	99.2%	73	0	0	2
Area 380	260	69	\$245,447	26	51	\$180,125	96.1%	85	2	7	15
Area 385	159	48	\$135,090	25	23	\$136,855	96.3%	108	0	6	8
Area 390	102	14	\$112,485	8	13	\$100,369	95.1%	78	3	7	3
Area 401	41	8	\$27,362	1	4	\$20,750	77.3%	52	0	2	2
Area 403	46	13	\$60,142	2	8	\$44,112	88.6%	122	1	3	1
Area 405	55	25	\$73,760	6	10	\$91,297	97.5%	51	0	1	2
Area 407	33	11	\$72,299	2	3	\$81,966	97.2%	110	1	0	2
Area 409	72	21	\$49,952	4	9	\$39,933	96.0%	52	2	0	1
Area 411	59	21	\$67,111	6	12	\$48,736	100.2%	33	0	2	0
Area 413	72	25	\$92,157	5	12	\$98,177	98.0%	53	0	3	3

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Area 415	23	10	\$75,755	3	6	\$77,492	99.1%	58	0	0	0
Area 417	55	22	\$123,443	4	15	\$104,276	99.0%	56	0	3	2
Area 419	106	32	\$118,668	10	16	\$83,496	98.4%	78	1	4	7
Area 421	98	39	\$247,839	23	20	\$222,666	98.6%	64	0	1	3
Area 423	75	24	\$132,012	9	12	\$149,687	97.3%	92	0	0	6
Area 425	229	59	\$251,107	25	32	\$203,089	98.0%	129	1	9	7
Area 427	280	61	\$143,525	36	44	\$140,495	96.5%	93	8	9	13
Area 440	73	14	\$191,642	4	4	\$92,412	96.5%	234	1	3	1
Area 450	199	60	\$215,319	23	50	\$182,997	97.5%	68	3	19	3
Area 997	0	0		0	0				0	0	0
Area 998	295	39	\$128,504	11	26	\$62,981	92.2%	129	0	22	19
Area 999	82	16	\$460,318	4	10	\$61,129	94.0%	128	0	5	3
	14,679	4,536	\$181,874	1,544	3,331	\$154,506	96.4%	85	119	521	684
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	748	70	\$328,328	9	23	\$138,452	91.1%	190	2	64	34
Lots & Land	5,091	327	\$187,826	53	91	\$165,160	84.9%	220	21	225	220
Multi-dwelling	398	91	\$306,558	19	44	\$177,849	92.8%	119	0	23	23
Total	6,237	488	\$274,237	81	158	\$160,487	89.6%	176	23	312	277
Grand Total	18,822	5,024	\$217,188	1,626	3,489	\$203,098	97.6%	82	142	833	961