

Heartland Multiple Listing Service

Activity Report

July 2015

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	16	7	\$91,242	1	13	\$145,800	97.5%	71	0	1	2
Area 102	98	28	\$150,632	7	24	\$145,447	97.3%	97	0	4	7
Area 103	323	166	\$159,873	60	142	\$151,720	98.2%	62	2	10	18
Area 104	384	128	\$243,129	72	164	\$255,126	99.4%	89	2	4	16
Area 105	113	38	\$91,892	14	31	\$92,621	97.9%	62	2	2	6
Area 106	199	94	\$200,160	40	62	\$194,126	98.1%	55	1	4	9
Area 107	209	58	\$161,378	24	46	\$175,009	97.7%	97	2	8	9
Area 108	55	13	\$117,438	12	3	\$111,966	94.6%	41	0	3	1
Area 109	133	23	\$145,407	8	26	\$175,576	97.0%	130	1	10	6
Area 110	154	42	\$236,616	22	39	\$258,155	98.4%	127	4	4	6
Area 111	164	36	\$137,990	5	27	\$120,576	95.3%	151	1	4	9
Area 112	203	78	\$157,082	31	42	\$153,373	98.7%	76	0	6	10
Area 113	56	16	\$166,371	5	7	\$211,214	99.1%	32	0	1	2
Area 114	119	39	\$242,669	11	30	\$203,861	98.0%	53	0	2	2
Area 115	419	160	\$269,415	80	146	\$231,582	98.6%	68	3	14	22
Area 202	1,032	326	\$193,135	98	262	\$180,556	97.3%	67	8	53	42
Area 203	547	220	\$116,622	59	157	\$121,860	97.0%	57	5	22	36
Area 204	802	273	\$252,402	88	263	\$239,957	98.9%	74	1	21	34
Area 205	328	101	\$116,261	32	72	\$109,495	96.9%	85	0	7	17
Area 206	702	250	\$110,575	85	182	\$104,620	96.7%	70	5	26	43
Area 207	543	215	\$198,035	83	191	\$176,621	98.8%	69	6	12	25
Area 208	626	218	\$217,901	62	165	\$180,340	97.4%	79	2	17	34
Area 210	190	60	\$122,464	15	34	\$126,170	96.8%	118	2	6	10
Area 220	314	85	\$165,875	29	50	\$151,124	96.0%	90	2	15	5
Area 221	68	13	\$155,176	0	1	\$243,000	100.0%	0	0	6	1
Area 222	10	2	\$109,950	0	1	\$40,500	96.4%	150	0	1	0
Area 223	56	6	\$104,091	1	8	\$81,037	95.3%	70	1	5	1
Area 224	9	5	\$124,440	0	2	\$35,750	81.7%	201	0	0	0
Area 230	72	14	\$113,507	0	9	\$106,833	96.9%	101	1	7	4
Area 310	230	130	\$259,091	49	154	\$246,303	97.0%	49	5	6	9
Area 315	327	137	\$264,589	53	133	\$261,068	98.7%	76	4	4	17
Area 320	307	191	\$244,596	82	187	\$258,777	98.1%	30	1	8	19
Area 325	240	113	\$311,273	49	94	\$290,811	99.7%	65	2	1	12
Area 330	264	137	\$279,111	67	105	\$255,417	99.3%	65	6	1	9
Area 335	294	158	\$246,143	70	182	\$244,273	100.0%	42	1	3	13
Area 340	224	118	\$401,486	57	127	\$352,734	97.6%	46	4	6	15
Area 345	541	180	\$492,006	78	161	\$495,424	98.4%	85	4	15	23
Area 350	23	6	\$489,100	1	11	\$205,123	99.2%	30	1	0	1
Area 355	10	3	\$695,000	0	1	\$384,000	102.4%	90	0	0	1
Area 360	119	60	\$222,110	20	49	\$207,785	98.6%	55	3	4	5
Area 370	72	18	\$182,341	9	18	\$187,076	97.7%	64	2	0	1
Area 380	220	60	\$194,833	25	68	\$173,078	97.7%	72	2	12	9
Area 385	153	32	\$148,496	20	19	\$114,753	93.6%	97	1	13	6
Area 390	87	23	\$169,623	9	10	\$127,220	96.7%	127	1	5	4
Area 401	29	10	\$26,185	2	3	\$29,500	96.8%	201	0	1	0
Area 403	35	11	\$60,218	1	6	\$40,850	92.0%	52	0	1	1
Area 405	43	17	\$117,476	4	16	\$108,037	95.3%	58	0	2	2
Area 407	34	12	\$77,899	3	7	\$72,950	96.9%	105	0	4	3
Area 409	47	20	\$47,065	9	12	\$47,078	98.4%	70	0	3	2
Area 411	43	20	\$63,902	8	12	\$61,375	99.0%	56	1	0	0
Area 413	61	24	\$123,325	7	15	\$98,670	99.8%	59	0	1	1

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Area 415	18	9	\$113,238	4	6	\$133,250	93.1%	107	0	1	0
Area 417	40	11	\$88,077	5	17	\$99,320	96.3%	35	0	4	0
Area 419	83	28	\$106,278	11	26	\$96,493	97.8%	101	0	3	5
Area 421	114	34	\$260,288	15	30	\$229,469	98.4%	79	0	1	4
Area 423	48	21	\$151,556	10	16	\$187,059	98.7%	61	0	5	2
Area 425	192	52	\$244,773	27	40	\$215,991	98.6%	55	0	15	7
Area 427	333	85	\$163,484	36	49	\$148,616	95.9%	88	8	19	16
Area 440	58	11	\$144,936	5	11	\$144,931	90.6%	79	1	3	1
Area 450	173	68	\$216,807	16	53	\$176,207	98.3%	46	4	7	6
Area 997	0	0		0	0				0	0	0
Area 998	277	58	\$116,862	21	38	\$102,719	92.8%	151	1	14	12
Area 999	55	8	\$139,127	9	6	\$102,933	95.1%	49	0	1	2
	12,738	4,579	\$186,016	1,726	3,881	\$168,118	97.1%	79	103	438	585
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	724	80	\$281,581	9	18	\$155,605	86.0%	404	2	53	33
Lots & Land	4,888	336	\$159,415	55	118	\$95,953	90.7%	274	3	161	173
Multi-dwelling	345	94	\$186,436	25	47	\$213,566	94.1%	66	1	24	12
Total	5,957	510	\$209,144	89	183	\$155,041	90.3%	248	6	238	218
Grand Total	16,476	5,089	\$210,628	1,825	4,064	\$207,423	98.0%	75	109	676	803