

Heartland Multiple Listing Service

Activity Report

July 2017

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	16	9	\$259,588	3	7	\$182,721	97.1%	10	0	1	0
Area 102	61	32	\$186,945	9	27	\$171,519	99.8%	32	1	0	4
Area 103	243	154	\$184,298	74	124	\$171,381	99.3%	30	1	4	14
Area 104	335	168	\$282,112	67	132	\$269,543	100.6%	55	3	3	20
Area 105	58	44	\$120,431	18	29	\$125,909	99.8%	18	0	0	1
Area 106	115	61	\$212,867	30	61	\$239,055	98.8%	30	0	0	6
Area 107	155	92	\$233,711	30	53	\$170,865	99.3%	46	2	7	5
Area 108	24	12	\$139,615	1	8	\$99,725	97.4%	58	0	0	0
Area 109	122	48	\$250,214	23	26	\$192,741	97.2%	61	2	3	6
Area 110	114	49	\$249,765	27	43	\$241,291	98.9%	48	1	2	8
Area 111	99	27	\$233,468	23	30	\$143,201	95.6%	61	0	3	0
Area 112	136	57	\$204,292	22	30	\$150,413	96.0%	55	1	3	3
Area 113	104	33	\$153,866	13	15	\$192,100	96.2%	62	1	6	4
Area 114	103	32	\$311,630	24	27	\$352,423	99.0%	62	0	1	5
Area 115	321	157	\$278,764	68	143	\$280,532	99.0%	43	1	4	21
Area 202	703	281	\$194,617	87	232	\$240,531	97.5%	44	10	27	46
Area 203	314	192	\$152,270	65	131	\$140,996	99.1%	29	2	3	14
Area 204	640	281	\$278,563	112	178	\$259,927	99.4%	56	4	6	29
Area 205	200	100	\$125,637	34	108	\$121,847	97.7%	34	1	5	14
Area 206	434	209	\$136,119	75	162	\$120,826	99.0%	47	5	20	23
Area 207	376	185	\$216,782	71	150	\$212,755	99.5%	45	3	5	16
Area 208	539	241	\$241,653	72	166	\$210,101	98.9%	53	1	5	25
Area 210	119	25	\$125,300	11	28	\$160,263	96.3%	66	0	5	4
Area 220	199	85	\$196,580	46	81	\$171,338	98.3%	69	0	19	10
Area 221	54	14	\$143,482	2	8	\$133,087	96.9%	139	1	4	2
Area 222	16	1	\$69,500	0	0				0	0	0
Area 223	41	15	\$196,204	3	6	\$78,333	94.3%	77	0	3	4
Area 224	4	1	\$23,900	0	2	\$72,200	100.1%	25	0	0	0
Area 230	73	22	\$176,065	3	24	\$159,356	95.9%	88	0	1	1
Area 310	194	114	\$284,042	56	122	\$274,543	99.4%	22	3	4	5
Area 315	266	122	\$260,495	50	125	\$282,700	100.7%	31	21	7	14
Area 320	275	204	\$305,915	86	154	\$269,175	99.7%	23	2	5	25
Area 325	209	79	\$352,848	47	110	\$312,510	99.6%	48	1	6	9
Area 330	253	120	\$316,362	60	131	\$276,460	100.3%	33	6	2	8
Area 335	303	179	\$289,427	88	154	\$268,267	100.9%	36	2	5	19
Area 340	201	137	\$398,454	64	119	\$338,807	102.4%	35	0	4	15
Area 345	485	174	\$529,620	82	151	\$485,531	99.2%	59	1	10	28
Area 350	23	9	\$290,522	3	13	\$250,841	104.4%	44	0	1	2
Area 355	3	1	\$525,000	2	2	\$587,500	92.9%	30	0	0	0
Area 360	101	60	\$215,391	32	46	\$222,353	100.3%	32	1	2	7
Area 370	57	21	\$235,883	11	15	\$298,947	101.6%	36	0	1	1
Area 380	150	60	\$292,870	35	58	\$229,273	97.2%	68	4	5	5
Area 385	98	55	\$181,580	24	33	\$143,956	98.1%	43	0	1	5
Area 390	47	9	\$113,577	6	10	\$95,040	95.7%	99	0	4	3
Area 401	17	7	\$58,235	1	3	\$56,333	91.8%	27	1	0	0
Area 403	30	8	\$75,462	2	3	\$76,185	97.3%	72	0	0	3
Area 405	29	16	\$139,018	7	13	\$112,792	102.1%	39	0	1	2
Area 407	18	8	\$120,987	7	9	\$101,444	103.0%	60	1	0	2
Area 409	33	20	\$78,367	5	14	\$56,221	99.7%	56	0	0	1
Area 411	27	10	\$73,051	2	23	\$73,634	94.6%	56	0	2	3
Area 413	27	18	\$137,751	4	23	\$138,384	99.4%	45	0	2	0

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Area 415	8	6	\$120,900	5	6	\$110,104	105.0%	18	0	0	0
Area 417	31	18	\$125,940	10	8	\$125,207	98.8%	70	0	1	2
Area 419	52	27	\$131,157	8	27	\$125,090	98.8%	50	1	1	2
Area 421	115	35	\$240,681	17	38	\$243,478	100.0%	53	0	2	3
Area 423	29	10	\$240,490	6	16	\$187,056	98.2%	43	1	0	1
Area 425	120	43	\$261,269	25	48	\$255,047	98.9%	82	0	4	11
Area 427	175	56	\$283,129	29	73	\$174,503	98.9%	45	4	9	7
Area 440	38	8	\$203,525	4	13	\$162,353	96.0%	81	0	0	4
Area 450	140	59	\$222,904	20	50	\$201,385	98.0%	35	0	7	11
Area 708	0	0		0	0				0	0	0
Area 997	0	0		0	0				0	0	0
Area 998	274	70	\$113,352	37	41	\$92,918	95.7%	132	3	13	7
Area 999	85	24	\$181,508	18	18	\$148,996	97.8%	53	1	3	2
	9,631	4,414	\$209,322	1,866	3,700	\$194,131	98.6%	51	93	242	492

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	677	76	\$321,198	14	17	\$239,058	89.5%	443	1	29	31
Lots & Land	3,979	335	\$242,855	97	119	\$181,342	86.8%	360	7	124	130
Multi-dwelling	230	105	\$274,883	24	53	\$221,656	94.0%	38	0	12	7
Total	4,886	516	\$279,645	135	189	\$214,019	90.1%	280	8	165	168
Grand Total	12,090	4,930	\$245,851	1,984	3,889	\$229,419	98.9%	55	101	407	660