

Heartland Multiple Listing Service

Activity Report

July 2018

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	12	8	\$185,075	3	3	\$185,983	103.3%	6	0	2	1
Area 102	53	39	\$206,104	12	29	\$176,294	99.9%	16	0	0	3
Area 103	237	160	\$177,972	66	137	\$182,812	100.4%	27	2	2	20
Area 104	285	142	\$304,229	64	135	\$266,197	100.3%	53	4	3	21
Area 105	57	42	\$137,637	14	40	\$131,237	100.2%	10	0	1	1
Area 106	136	87	\$243,966	36	80	\$233,509	99.4%	29	2	1	6
Area 107	133	68	\$241,575	35	39	\$172,035	98.3%	45	0	0	11
Area 108	24	18	\$130,018	12	7	\$92,342	92.7%	203	0	0	0
Area 109	111	46	\$292,444	15	29	\$174,529	97.2%	99	2	2	0
Area 110	116	69	\$318,213	25	55	\$282,119	99.1%	49	0	1	9
Area 111	73	27	\$177,625	10	18	\$159,716	98.4%	71	1	3	3
Area 112	61	20	\$234,685	7	32	\$161,206	98.3%	65	0	1	5
Area 1121	28	16	\$138,068	10	8	\$116,587	94.4%	21	2	0	1
Area 1122	86	31	\$231,212	8	17	\$189,907	97.2%	24	1	2	5
Area 113	42	13	\$154,553	9	20	\$181,490	97.3%	64	0	4	3
Area 1131	59	30	\$102,383	7	14	\$93,292	98.1%	26	0	1	3
Area 1132	136	55	\$114,729	14	35	\$89,947	97.8%	38	0	6	6
Area 114	99	36	\$273,328	12	38	\$306,314	98.0%	40	1	2	4
Area 115	367	166	\$317,389	73	164	\$316,957	99.5%	32	2	3	40
Area 120	40	24	\$269,822	8	7	\$131,342	96.9%	37	0	2	1
Area 125	21	14	\$209,642	6	1	\$279,900	100.0%	3	0	1	0
Area 130	9	7	\$131,514	0	1	\$238,000	99.2%	0	0	0	0
Area 135	8	0		0	2	\$75,585	97.8%	281	0	1	1
Area 140	7	4	\$223,125	1	0			127	0	0	0
Area 145	20	6	\$187,566	2	0				0	0	0
Area 202	857	359	\$212,428	103	227	\$217,318	97.6%	46	5	29	95
Area 203	348	241	\$166,113	69	177	\$156,232	98.7%	28	2	12	31
Area 204	670	305	\$304,428	116	255	\$287,847	98.8%	52	4	7	44
Area 205	174	100	\$143,635	33	97	\$117,392	98.8%	32	2	2	8
Area 206	411	253	\$130,455	79	213	\$137,791	100.2%	31	4	6	31
Area 207	426	225	\$240,049	85	183	\$209,977	99.7%	32	5	3	28
Area 208	527	239	\$264,149	91	176	\$226,440	98.9%	49	2	10	32
Area 210	96	43	\$196,365	20	44	\$148,455	97.5%	53	0	2	4
Area 220	222	95	\$198,879	35	73	\$183,972	98.3%	49	1	7	8
Area 221	40	11	\$184,863	3	7	\$174,285	97.1%	89	2	3	1
Area 222	17	5	\$319,560	0	2	\$140,700	99.1%	33	1	1	0
Area 223	37	6	\$178,283	3	3	\$200,666	99.0%	72	0	3	6
Area 224	4	1	\$68,000	0	1	\$173,000	100.6%		0	0	1
Area 230	64	19	\$163,389	2	12	\$114,254	93.7%	145	0	2	3
Area 310	220	155	\$342,441	61	127	\$317,511	96.7%	27	7	6	26
Area 315	205	118	\$300,671	47	113	\$309,977	100.1%	35	2	3	13
Area 320	303	224	\$303,493	84	192	\$306,754	100.1%	26	2	4	35
Area 325	259	95	\$346,642	42	96	\$337,222	100.1%	42	2	5	21
Area 330	278	135	\$309,638	74	114	\$314,021	100.4%	30	2	6	18
Area 335	294	167	\$289,447	79	171	\$287,620	100.3%	31	3	2	18
Area 340	201	117	\$423,670	49	110	\$358,599	99.6%	24	1	4	20
Area 345	578	226	\$558,868	78	156	\$503,598	99.1%	55	6	10	53
Area 350	25	10	\$250,850	3	3	\$267,833	99.5%	41	0	1	0
Area 355	4	1	\$1,900,000	0	0				0	1	1
Area 360	126	65	\$237,462	21	50	\$222,480	99.5%	33	2	0	9
Area 370	76	23	\$372,130	9	30	\$370,581	94.8%	67	0	0	5

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Area 380	183	80	\$240,288	30	75	\$219,499	98.2%	35	2	5	14
Area 385	98	49	\$175,504	17	31	\$192,195	99.2%	44	2	2	3
Area 390	63	17	\$155,655	6	14	\$130,935	94.3%	63	0	2	2
Area 401	12	6	\$129,991	0	3	\$18,666	85.1%	72	0	0	0
Area 403	29	11	\$62,259	1	9	\$72,572	91.1%	49	0	1	2
Area 405	17	19	\$107,434	6	16	\$125,278	97.8%	41	0	0	3
Area 407	8	5	\$102,970	3	10	\$115,120	99.0%	39	0	1	1
Area 409	28	19	\$59,400	6	12	\$74,599	100.0%	26	0	4	1
Area 411	17	6	\$113,141	5	8	\$96,237	83.8%	38	0	0	2
Area 413	28	20	\$138,158	10	14	\$116,778	99.9%	21	0	0	3
Area 415	15	11	\$155,513	4	2	\$55,005	101.0%	32	0	0	1
Area 417	22	18	\$132,091	12	23	\$132,082	99.8%	35	0	0	1
Area 419	46	30	\$147,974	17	28	\$145,560	98.2%	26	0	0	5
Area 421	109	45	\$480,278	9	39	\$266,711	98.3%	62	2	6	9
Area 423	40	20	\$240,707	5	21	\$212,345	99.3%	19	0	0	5
Area 425	154	51	\$334,935	23	45	\$257,479	99.3%	62	2	0	7
Area 427	155	64	\$171,265	30	72	\$177,465	98.0%	65	13	4	11
Area 440	42	13	\$219,561	6	8	\$145,094	96.4%	78	0	2	3
Area 450	142	54	\$264,719	29	42	\$229,825	98.6%	35	3	3	5
Area 708	0	0		0	0				0	0	0
Area 997	0	0		0	0				0	0	0
Area 998	243	81	\$158,516	38	54	\$119,147	95.3%	98	2	7	10
Area 999	164	46	\$171,013	13	13	\$119,561	93.4%	60	1	5	3
	10,297	5,031	\$241,833	1,905	4,082	\$193,391	97.9%	51	99	209	746
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	744	95	\$431,028	10	23	\$185,173	83.1%	153	7	47	26
Lots & Land	3,656	358	\$269,800	89	136	\$148,339	89.8%	134	8	161	127
Multi-dwelling	205	74	\$192,309	43	54	\$152,173	96.5%	83	3	12	18
Total	4,605	527	\$297,712	142	213	\$161,895	89.8%	123	18	220	171
Grand Total	12,580	5,558	\$260,990	2,054	4,295	\$237,250	98.7%	47	117	431	917