

Heartland Multiple Listing Service

Activity Report

July 2019

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	6	5	\$207,800	4	3	\$172,101	102.2%	8	0	0	0
Area 102	60	38	\$259,882	17	33	\$194,441	99.5%	41	2	1	4
Area 103	160	141	\$205,087	82	131	\$204,205	99.8%	23	2	1	10
Area 104	298	157	\$310,337	94	144	\$301,281	99.8%	49	6	4	17
Area 105	39	49	\$138,336	22	31	\$133,463	99.6%	23	2	1	6
Area 106	130	89	\$267,026	47	76	\$252,287	98.9%	53	2	3	16
Area 107	130	83	\$224,207	41	50	\$199,330	99.4%	61	0	8	14
Area 108	22	17	\$108,832	8	10	\$114,500	101.0%	46	0	0	2
Area 109	90	32	\$238,250	18	34	\$217,882	96.6%	55	1	3	6
Area 110	97	56	\$276,919	30	49	\$269,416	98.7%	49	0	3	9
Area 111	45	22	\$171,531	12	14	\$185,421	97.1%	45	2	2	2
Area 112	24	13	\$194,384	5	10	\$222,840	98.4%	45	2	0	0
Area 1121	26	19	\$240,821	10	14	\$140,457	101.5%	48	0	0	2
Area 1122	68	37	\$269,637	13	26	\$225,321	98.2%	81	0	2	8
Area 113	15	6	\$290,550	2	9	\$251,200	98.9%	43	0	1	0
Area 1131	70	31	\$129,496	10	18	\$129,954	99.3%	44	1	0	5
Area 1132	137	67	\$124,979	30	43	\$108,463	97.4%	60	1	7	4
Area 114	89	34	\$279,111	20	42	\$287,144	98.8%	52	0	2	2
Area 115	321	146	\$316,587	71	179	\$332,755	99.0%	46	5	5	30
Area 120	52	19	\$221,494	12	16	\$191,237	94.4%	71	0	1	3
Area 125	24	9	\$225,122	9	13	\$300,946	95.8%	90	0	0	0
Area 130	11	2	\$72,700	4	6	\$162,000	97.5%	9	0	1	1
Area 135	9	5	\$127,880	2	2	\$141,950	98.8%	42	0	0	0
Area 140	9	4	\$283,975	1	4	\$216,287	77.6%	45	0	0	0
Area 145	11	2	\$137,950	1	1	\$72,000	90.6%	6	0	0	3
Area 202	818	416	\$211,519	129	264	\$232,915	98.0%	44	11	27	96
Area 203	280	202	\$161,431	80	160	\$173,331	98.7%	28	4	10	28
Area 204	577	296	\$300,583	140	222	\$294,036	98.6%	48	7	9	40
Area 205	143	108	\$140,240	55	105	\$138,476	98.8%	28	1	4	20
Area 206	364	241	\$149,248	92	190	\$142,060	98.6%	34	4	6	36
Area 207	345	200	\$232,319	107	179	\$223,003	99.1%	43	4	3	22
Area 208	394	227	\$301,000	104	198	\$237,544	99.4%	44	1	12	30
Area 210	103	36	\$223,834	14	32	\$132,879	97.0%	60	0	2	6
Area 220	190	112	\$192,737	50	81	\$186,800	97.9%	49	2	5	7
Area 221	20	5	\$151,380	6	5	\$189,200	96.8%	65	1	2	0
Area 222	36	12	\$251,941	2	4	\$193,975	97.3%	63	0	4	0
Area 223	40	13	\$166,153	1	6	\$103,066	97.6%	73	1	1	1
Area 224	9	3	\$136,466	0	1	\$85,595	95.2%	71	0	0	0
Area 230	61	22	\$162,303	2	15	\$115,473	100.1%	103	2	1	3
Area 310	201	136	\$324,510	69	131	\$340,723	98.6%	26	2	7	16
Area 315	178	122	\$300,705	67	118	\$299,802	100.2%	32	1	2	13
Area 320	276	240	\$315,089	110	203	\$304,948	99.0%	23	7	7	33
Area 325	224	104	\$376,739	58	95	\$359,995	99.6%	35	1	4	19
Area 330	266	151	\$343,395	70	108	\$336,220	99.1%	55	3	3	15
Area 335	287	177	\$306,822	87	166	\$304,491	100.2%	30	2	4	14
Area 340	162	119	\$406,327	67	120	\$378,254	98.6%	26	4	4	18
Area 345	579	178	\$613,930	88	162	\$537,545	98.5%	68	3	7	37
Area 350	21	12	\$275,954	4	16	\$298,690	99.5%	47	0	0	0
Area 355	13	6	\$678,333	2	2	\$447,000	92.3%	44	0	0	1
Area 360	78	57	\$235,919	35	52	\$252,265	100.7%	28	0	3	7
Area 370	93	31	\$313,558	17	20	\$315,959	101.2%	64	0	1	6

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Area 380	134	60	\$255,682	27	47	\$254,401	98.0%	35	4	3	4
Area 385	75	41	\$169,368	20	26	\$181,178	98.2%	45	1	4	2
Area 390	32	28	\$223,407	8	14	\$127,214	97.0%	42	0	1	1
Area 401	18	12	\$82,200	5	2	\$98,500	98.5%	22	0	2	1
Area 403	26	15	\$90,760	7	9	\$91,611	98.2%	24	1	5	2
Area 405	22	16	\$156,143	6	8	\$141,390	105.0%	23	0	1	2
Area 407	16	10	\$87,520	8	9	\$102,900	95.4%	24	1	1	4
Area 409	26	22	\$87,315	7	19	\$82,184	99.6%	36	0	2	4
Area 411	25	18	\$112,422	5	13	\$113,553	99.3%	30	0	0	4
Area 413	23	18	\$147,252	8	20	\$152,420	101.0%	14	0	0	1
Area 415	14	14	\$145,842	8	8	\$176,343	100.0%	12	0	0	2
Area 417	31	23	\$148,836	11	17	\$133,994	102.5%	22	1	1	3
Area 419	33	34	\$159,920	15	28	\$148,389	99.9%	24	1	2	9
Area 421	82	40	\$299,998	22	37	\$259,331	100.1%	55	0	3	7
Area 423	35	29	\$201,142	16	15	\$199,926	99.4%	8	1	1	5
Area 425	158	65	\$281,801	35	56	\$318,028	100.8%	67	2	3	8
Area 427	155	72	\$193,241	45	77	\$188,465	99.2%	34	2	3	12
Area 440	24	10	\$289,120	4	5	\$171,880	98.3%	78	0	1	1
Area 450	109	66	\$265,645	27	51	\$271,245	96.0%	35	0	6	7
Area 708	0	0		0	0				0	0	0
Area 997	0	0		0	0				0	0	0
Area 998	244	77	\$269,745	26	56	\$116,774	96.1%	70	5	11	7
Area 999	152	53	\$150,161	16	26	\$113,467	95.0%	61	1	7	9
	9,135	5,032	\$227,956	2,347	4,156	\$209,643	98.3%	43	107	230	707
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	743	97	\$415,317	16	17	\$185,370	90.9%	282	3	43	28
Lots & Land	3,191	311	\$217,648	85	127	\$185,400	96.3%	289	12	116	111
Multi-dwelling	256	104	\$199,640	48	63	\$216,312	98.2%	22	3	14	19
Total	4,190	512	\$277,535	149	207	\$195,694	95.1%	198	18	173	158
Grand Total	11,748	5,544	\$260,724	2,498	4,363	\$253,669	98.8%	47	125	403	865