

Heartland Multiple Listing Service

Activity Report

July 2020

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	6	4	\$197,750	1	2	\$176,000	103.3%	1	0	0	0
Area 102	38	33	\$228,949	15	26	\$229,963	98.9%	29	0	1	3
Area 103	93	162	\$213,934	91	134	\$208,751	100.4%	14	4	2	5
Area 104	169	153	\$318,422	117	177	\$345,785	100.1%	56	0	3	10
Area 105	35	41	\$167,338	22	33	\$158,901	102.6%	13	0	0	3
Area 106	69	70	\$275,807	46	91	\$265,398	101.1%	26	1	1	3
Area 107	59	61	\$212,932	40	62	\$227,216	98.9%	47	1	4	3
Area 108	16	9	\$161,100	9	14	\$160,192	100.3%	24	0	0	1
Area 109	57	33	\$264,227	18	45	\$265,810	96.4%	37	0	5	1
Area 110	39	57	\$374,435	40	62	\$304,035	100.0%	49	1	1	3
Area 111	29	24	\$190,150	15	15	\$145,106	99.0%	62	0	0	2
Area 112	28	22	\$196,131	15	17	\$224,327	98.4%	14	0	0	3
Area 1121	25	14	\$209,235	6	20	\$169,207	97.3%	51	0	0	0
Area 1122	31	26	\$230,984	12	35	\$278,025	98.6%	66	0	1	0
Area 113	12	8	\$268,487	4	10	\$189,615	100.0%	15	0	0	0
Area 1131	31	21	\$191,661	15	27	\$143,770	92.3%	49	0	2	4
Area 1132	60	34	\$132,730	27	53	\$140,504	97.9%	43	0	2	4
Area 114	62	42	\$326,275	33	59	\$308,073	100.1%	54	0	2	5
Area 115	227	170	\$368,610	110	181	\$324,591	100.2%	43	1	3	16
Area 120	20	19	\$303,128	17	6	\$210,191	96.8%	34	0	0	2
Area 125	13	13	\$127,361	3	11	\$173,296	98.7%	28	0	0	2
Area 130	7	3	\$189,266	1	7	\$179,142	98.6%	93	0	0	2
Area 135	7	2	\$147,400	3	3	\$97,300	98.2%	31	0	0	0
Area 140	4	1	\$85,900	1	0			85	0	0	0
Area 145	6	2	\$52,450	1	2	\$47,250	94.6%	42	0	1	1
Area 202	577	410	\$285,915	185	324	\$224,728	98.4%	43	7	23	58
Area 203	159	224	\$185,738	110	178	\$177,421	100.9%	21	7	5	12
Area 204	377	332	\$352,682	173	291	\$339,632	99.5%	56	6	6	27
Area 205	68	107	\$160,950	52	94	\$149,984	100.7%	28	3	3	6
Area 206	199	242	\$155,648	122	213	\$169,284	101.0%	26	3	2	13
Area 207	269	222	\$265,488	129	186	\$258,414	100.7%	44	2	2	8
Area 208	208	210	\$271,821	140	201	\$284,689	99.6%	37	4	3	8
Area 210	53	48	\$172,813	31	35	\$177,511	98.9%	42	3	2	3
Area 220	115	75	\$202,698	51	87	\$211,610	98.9%	49	0	3	3
Area 221	15	7	\$262,414	3	7	\$153,985	94.0%	68	1	4	2
Area 222	15	1	\$264,900	0	0			3	0	3	0
Area 223	21	14	\$158,878	10	8	\$166,475	98.5%	54	0	3	1
Area 224	2	0		1	3	\$133,633	93.0%	75	0	0	0
Area 230	39	18	\$187,050	8	11	\$207,581	98.5%	85	1	0	2
Area 235	76	38	\$131,205	13	24	\$109,764	97.5%	65	0	1	2
Area 310	115	159	\$384,515	73	143	\$416,222	99.6%	21	0	1	15
Area 315	122	133	\$337,222	76	118	\$317,181	100.5%	24	1	2	15
Area 320	168	209	\$356,143	96	213	\$355,444	99.8%	25	3	3	14
Area 325	147	102	\$519,558	68	96	\$400,967	100.2%	33	0	4	7
Area 330	190	160	\$364,853	98	137	\$351,987	100.9%	40	3	3	10
Area 335	143	178	\$317,133	112	178	\$330,749	101.3%	42	2	4	8
Area 340	131	122	\$454,050	67	113	\$445,222	98.9%	20	2	4	15
Area 345	373	231	\$624,237	168	209	\$557,855	99.1%	77	2	5	25
Area 350	14	12	\$310,114	12	12	\$313,572	99.6%	96	0	0	0
Area 355	5	1	\$400,000	0	6	\$830,083	95.0%	111	0	0	0
Area 360	49	51	\$258,454	30	68	\$275,678	100.0%	29	1	0	2

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Area 370	56	39	\$336,852	27	47	\$307,755	101.1%	93	0	0	3
Area 380	76	59	\$293,581	45	74	\$268,355	100.1%	42	1	2	10
Area 385	56	49	\$232,775	22	41	\$191,075	97.7%	34	1	3	4
Area 390	17	17	\$213,461	8	16	\$148,140	96.3%	54	0	0	0
Area 401	7	4	\$66,375	2	5	\$101,190	94.8%	22	0	1	1
Area 403	18	12	\$141,670	6	16	\$114,837	96.9%	48	0	1	0
Area 405	10	22	\$192,813	8	12	\$163,510	96.6%	51	0	1	2
Area 407	6	8	\$114,937	5	8	\$133,093	104.2%	9	1	0	1
Area 409	23	21	\$99,297	6	17	\$108,014	98.0%	39	1	1	1
Area 411	10	16	\$155,218	11	11	\$124,863	100.3%	36	0	0	1
Area 413	15	15	\$172,746	8	14	\$150,139	100.0%	33	0	0	1
Area 415	6	10	\$155,785	3	6	\$172,250	101.3%	42	0	0	1
Area 417	19	21	\$188,430	14	12	\$162,150	99.4%	31	1	1	0
Area 419	20	24	\$178,201	12	22	\$168,965	101.7%	16	0	1	1
Area 421	56	43	\$310,017	26	45	\$300,643	100.3%	66	0	2	1
Area 423	14	20	\$225,759	12	22	\$229,347	101.2%	17	1	0	1
Area 425	86	44	\$334,334	39	76	\$309,798	99.8%	91	0	2	4
Area 427	86	83	\$203,161	44	81	\$229,486	99.4%	44	1	2	6
Area 440	23	13	\$255,503	6	10	\$194,724	97.1%	31	0	0	0
Area 450	59	44	\$253,227	28	47	\$277,505	99.2%	37	0	4	3
Area 708	0	0		0	0				0	0	0
Area 997	0	0		0	0				0	0	0
Area 998	159	62	\$150,566	34	58	\$134,504	96.1%	59	5	11	8
Area 999	86	33	\$121,109	25	35	\$129,902	95.9%	104	0	3	4
	5,701	4,989	\$239,097	2,881	4,722	\$231,723	98.9%	44	71	149	382
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	703	88	\$422,501	16	29	\$193,487	85.7%	696	8	40	23
Lots & Land	2,772	381	\$279,717	142	218	\$130,697	94.4%	281	19	101	123
Multi-dwelling	126	76	\$290,430	51	50	\$296,461	97.5%	29	3	4	8
Total	3,601	545	\$330,883	209	297	\$206,882	92.5%	335	30	145	154
Grand Total	7,788	5,534	\$295,507	3,090	5,022	\$276,564	99.5%	51	101	304	539