

# Heartland Multiple Listing Service

## Activity Report June, 2007

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	54	14	137,643	3	6	139,830	91.5	35	1	2	1
Area 102	164	33	226,317	25	23	165,192	94.4	45	12	12	11
Area 103	745	185	176,047	158	97	155,841	94.6	39	45	35	36
Area 104	984	238	229,343	157	118	226,136	99.1	64	136	41	42
Area 105	231	60	113,760	36	34	110,617	93.9	29	31	17	20
Area 106	458	133	214,912	77	83	175,773	96.3	39	37	27	16
Area 107	401	88	190,259	59	51	131,615	95.2	34	24	26	24
Area 108	121	33	125,869	13	7	84,663	88.0	32	6	20	9
Area 109	252	53	179,557	23	19	151,139	94.8	26	15	17	18
Area 110	371	70	243,059	38	37	225,249	97.5	37	24	17	11
Area 111	329	73	175,174	40	27	112,279	91.4	35	27	38	20
Area 112	290	61	162,472	42	51	130,444	95.3	36	22	18	21
Area 113	45	11	202,700	7	11	160,527	84.5	37	2	3	4
Area 114	293	41	230,709	29	26	252,361	101.0	57	13	14	9
Area 115	937	184	354,662	133	131	218,905	96.9	37	64	62	59
Area 202	3289	670	158,175	461	344	156,915	92.8	42	242	298	244
Area 203	1368	330	123,734	270	188	107,663	93.5	32	103	108	113
Area 204	1792	374	301,931	260	244	226,609	96.3	44	136	98	92
Area 205	812	199	118,104	129	97	102,559	94.9	31	72	64	71
Area 206	1519	381	122,292	212	167	105,158	94.5	32	120	116	109
Area 207	1222	275	188,161	183	136	162,625	95.7	34	100	91	73
Area 208	1510	285	189,259	199	166	188,843	94.8	48	91	111	86
Area 210	358	83	132,056	43	34	121,805	93.4	38	21	39	19
Area 220	180	42	677,480	24	19	139,573	98.5	38	8	15	14
Area 230	149	33	1,020,360	15	13	92,442	92.9	21	9	18	13
Area 310	593	165	271,084	183	123	261,054	93.0	42	37	31	42
Area 315	700	160	276,839	192	128	281,713	102.2	53	66	46	35
Area 320	776	243	276,938	241	157	214,092	95.4	37	48	22	50
Area 325	601	169	311,415	133	95	296,798	96.5	76	45	37	27
Area 330	795	187	250,538	172	158	253,208	100.9	62	51	25	36
Area 335	755	182	230,438	215	173	226,412	105.1	40	42	30	43
Area 340	609	167	326,458	156	121	319,668	98.2	51	32	28	22
Area 345	1014	205	514,085	186	169	457,451	103.0	59	58	36	49
Area 350	79	11	257,635	11	3	206,833	98.6	53	4	1	2
Area 355	10	3	367,950	5	1	179,900	84.7	6	0	0	0
Area 360	426	66	200,055	77	63	165,775	98.2	45	24	18	14
Area 370	147	24	245,615	27	18	222,997	97.9	66	9	9	8
Area 380	456	82	239,318	63	53	207,384	92.6	37	18	40	20
Area 385	277	50	129,460	44	37	122,986	93.5	35	24	22	16
Area 390	133	22	108,086	14	4	85,475	91.2	81	6	17	8
Area 401	71	11	65,709	7	7	7,693	43.9	13	2	9	8
Area 403	155	38	64,066	23	14	60,786	87.9	23	22	16	15
Area 405	159	65	155,659	16	8	96,927	95.7	47	13	3	8
Area 407	82	17	86,074	15	6	72,667	90.9	38	5	6	9

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Area 409	223	30	64,254	30	27	45,756	83.8	24	34	26	18
Area 411	170	40	79,634	22	11	50,855	89.1	22	20	20	11
Area 413	152	41	138,756	18	19	113,989	100.4	32	9	14	10
Area 415	47	9	117,350	9	5	111,265	97.0	25	4	3	3
Area 417	120	35	99,152	15	10	99,845	93.5	32	16	9	17
Area 419	205	43	117,783	34	19	91,107	97.0	32	17	23	22
Area 421	291	46	233,437	48	37	210,928	99.9	53	19	14	21
Area 423	115	36	206,099	15	14	142,173	110.5	31	8	7	5
Area 425	373	67	227,449	58	41	199,791	96.8	34	23	20	12
Area 427	512	109	168,269	65	78	174,523	98.1	41	27	29	37
Area 440	114	21	144,837	15	16	110,661	97.2	37	3	12	11
Area 450	303	71	442,993	40	49	179,607	97.4	47	10	25	14
Area 997	2	0	0	0	0	0	0.0	0	1	0	0
Area 998	283	61	134,181	32	30	82,589	93.3	38	7	40	26
Area 999	166	34	119,800	32	19	63,034	82.8	42	14	17	23
<b>Total</b>	<b>28788</b>	<b>6459</b>	<b>221,459</b>	<b>4849</b>	<b>3842</b>	<b>197,804</b>	<b>97.3</b>	<b>43</b>	<b>2079</b>	<b>1962</b>	<b>1777</b>
Multi-Dwelling	771	132	192,808	97	52	218,585	88.5	57	55	134	87
Commercial	669	97	376,068	27	25	202,391	79.6	46	15	91	25
Lots & Land	6155	611	204,086	132	111	124,632	108.4	41	181	590	218
<b>Grand Total</b>	<b>36383</b>	<b>7299</b>	<b>221,456</b>	<b>5105</b>	<b>4030</b>	<b>196,085</b>	<b>97.2</b>	<b>43</b>	<b>2330</b>	<b>2777</b>	<b>2107</b>

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