

Heartland Multiple Listing Service

Activity Report June, 2008

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	44	5	103,920	8	6	133,141	96.3	38	1	1	5
Area 102	147	29	153,648	29	20	151,568	99.1	29	12	17	13
Area 103	640	132	170,495	115	93	143,365	95.2	40	46	30	40
Area 104	722	121	217,660	106	89	185,202	97.1	40	41	68	52
Area 105	190	51	103,267	44	28	90,854	94.0	30	12	13	12
Area 106	376	72	197,908	63	62	167,591	97.0	37	21	21	24
Area 107	398	68	158,619	54	37	124,358	92.1	28	29	45	32
Area 108	102	17	99,076	11	4	134,725	88.5	31	5	10	9
Area 109	268	70	160,489	20	17	125,199	91.7	59	31	14	11
Area 110	293	47	299,906	45	24	237,839	94.4	46	21	24	25
Area 111	334	48	180,185	36	16	81,403	88.9	44	23	35	20
Area 112	374	88	140,406	63	48	149,571	94.1	41	25	16	11
Area 113	46	10	189,660	5	6	180,983	108.9	43	7	2	0
Area 114	274	42	264,240	38	33	229,134	96.3	53	11	13	17
Area 115	793	159	273,784	130	97	232,314	96.3	49	48	46	48
Area 202	3121	560	159,167	395	270	129,004	89.9	34	209	321	221
Area 203	1342	296	120,456	181	144	104,903	90.4	33	113	134	111
Area 204	1724	314	242,085	236	179	193,022	93.9	37	101	110	105
Area 205	735	133	108,168	98	66	88,114	92.4	30	62	74	63
Area 206	1371	294	113,496	181	148	95,956	91.3	35	70	122	110
Area 207	1176	263	178,779	147	117	144,056	93.1	35	86	113	58
Area 208	1284	236	207,052	162	122	154,481	94.9	38	71	124	81
Area 210	312	62	137,405	27	23	109,904	91.0	29	18	33	25
Area 220	220	41	144,432	34	19	124,895	93.5	34	9	22	15
Area 230	165	33	99,291	16	12	106,625	87.8	39	7	29	9
Area 310	584	139	266,532	174	110	260,880	89.1	39	35	35	39
Area 315	636	147	252,111	141	102	220,849	96.3	39	50	36	33
Area 320	759	173	278,796	184	138	224,485	94.9	38	74	43	58
Area 325	439	70	297,911	81	77	314,174	87.8	56	16	20	31
Area 330	650	158	225,534	139	106	563,862	227.3	45	50	27	39
Area 335	669	179	227,460	162	102	210,990	97.6	50	66	33	42
Area 340	504	118	352,715	153	92	292,270	92.4	37	30	28	34
Area 345	1044	170	465,609	161	130	442,090	95.4	48	59	53	47
Area 350	56	8	249,856	9	11	157,605	86.1	31	5	0	0
Area 355	19	4	346,088	2	2	305,500	94.7	37	0	1	0
Area 360	435	68	207,033	53	44	174,220	98.8	45	24	21	16
Area 370	92	14	202,653	14	8	159,169	89.9	19	5	6	6
Area 380	475	98	223,758	53	29	174,562	92.9	31	31	36	24
Area 385	289	73	152,266	25	28	110,232	94.8	34	23	22	16
Area 390	128	26	115,113	7	7	85,879	79.7	30	6	23	13
Area 401	56	7	42,343	17	6	19,350	72.9	26	0	8	6
Area 403	150	38	58,755	14	8	50,103	75.0	22	7	18	9
Area 405	116	32	99,406	21	11	89,161	89.9	31	8	16	10
Area 407	104	22	77,316	12	9	77,067	89.9	28	14	7	9

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Area 409	199	50	46,041	29	25	32,578	17.0	33	18	17	16
Area 411	159	39	62,024	15	18	51,889	84.1	25	20	12	15
Area 413	124	38	106,513	23	13	90,604	90.7	33	13	17	13
Area 415	31	5	109,770	11	4	100,338	97.1	13	3	4	1
Area 417	129	21	110,575	18	14	87,493	90.8	33	16	10	8
Area 419	191	38	108,829	16	20	79,743	82.0	41	16	11	13
Area 421	234	22	265,243	31	25	212,203	95.4	47	7	13	14
Area 423	119	20	190,412	18	11	144,738	94.1	31	3	11	8
Area 425	329	74	201,063	26	26	177,892	92.5	39	28	18	11
Area 427	409	74	170,668	70	54	156,239	94.6	34	29	27	25
Area 440	119	16	159,053	8	12	130,558	85.0	29	4	10	5
Area 450	252	66	211,990	33	30	205,398	95.2	37	12	18	19
Area 998	320	50	117,999	23	24	105,441	88.1	34	10	50	23
Area 999	209	44	159,656	34	53	62,442	81.6	42	10	6	19
Total	26480	5292	196,008	4021	3029	191,335	98.7	39	1771	2094	1739
Multi-Dwelling	847	153	218,109	64	49	129,523	86.3	32	40	71	49
Commercial	714	68	298,749	18	10	134,000	86.3	59	19	68	38
Lots & Land	6726	559	193,876	102	64	155,615	74.9	30	257	439	211
Grand Total	34767	6072	197,452	4205	3152	189,467	98.0	38	2087	2672	2037

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