

# Heartland Multiple Listing Service

## Activity Report

June 2009

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
<b>Residential</b>											
Area 101	26	7	\$127,592	4	5	\$145,700	92.9%	372	0	0	1
Area 102	122	28	\$135,270	9	16	\$140,120	95.2%	117	0	5	7
Area 103	508	153	\$143,251	64	79	\$132,530	97.3%	99	2	19	20
Area 104	507	112	\$217,806	59	95	\$195,014	97.3%	140	4	35	15
Area 105	140	44	\$105,928	18	36	\$86,504	96.5%	84	1	7	7
Area 106	381	90	\$192,043	31	48	\$155,323	98.0%	99	4	9	15
Area 107	291	69	\$189,248	28	32	\$133,647	98.0%	144	1	14	9
Area 108	69	10	\$100,900	1	6	\$61,166	93.6%	92	0	2	3
Area 109	237	39	\$128,512	14	17	\$110,085	95.0%	134	2	12	14
Area 110	217	43	\$234,688	18	24	\$220,894	97.6%	158	1	9	7
Area 111	252	48	\$158,536	14	20	\$129,261	96.6%	98	2	19	17
Area 112	251	70	\$158,060	24	39	\$136,181	97.1%	108	0	8	8
Area 113	43	15	\$157,906	4	4	\$94,875	99.4%	111	0	2	3
Area 114	184	34	\$221,830	13	21	\$214,334	95.5%	104	3	9	8
Area 115	625	150	\$244,647	64	89	\$221,164	98.5%	145	3	23	19
Area 202	2,270	534	\$178,009	140	227	\$130,918	94.1%	107	11	144	107
Area 203	907	246	\$121,761	97	173	\$88,515	95.2%	98	4	44	50
Area 204	1,195	283	\$251,128	89	164	\$204,896	95.9%	128	16	50	39
Area 205	505	126	\$100,060	49	75	\$77,007	95.6%	115	2	33	10
Area 206	898	237	\$108,850	84	140	\$96,215	96.3%	118	5	39	31
Area 207	762	196	\$184,351	81	137	\$145,413	96.7%	113	6	58	28
Area 208	1,000	216	\$188,125	83	114	\$150,898	96.3%	153	10	78	45
Area 210	256	53	\$148,384	7	17	\$111,729	91.4%	164	2	13	21
Area 220	151	38	\$157,015	21	14	\$131,742	94.1%	122	4	11	3
Area 230	120	24	\$152,675	7	6	\$167,400	94.5%	92	2	10	4
Area 310	471	141	\$325,147	50	107	\$223,740	96.8%	97	4	20	16
Area 315	494	104	\$301,567	43	105	\$228,438	96.4%	105	6	97	16
Area 320	643	193	\$259,897	49	133	\$218,973	94.8%	88	4	31	19
Area 325	384	89	\$296,088	30	45	\$275,176	96.4%	91	1	28	5
Area 330	570	148	\$260,537	63	101	\$232,903	98.3%	116	5	23	16
Area 335	516	178	\$216,726	80	101	\$198,346	97.8%	118	3	38	11
Area 340	461	136	\$321,408	36	98	\$304,476	94.1%	93	8	19	8
Area 345	797	175	\$455,770	70	134	\$409,127	96.1%	118	6	38	32
Area 350	56	5	\$283,389	2	6	\$155,208	95.5%	117	0	4	4
Area 355	15	5	\$391,970	0	1	\$205,000	91.1%	106	0	1	0
Area 360	256	61	\$166,567	35	41	\$161,489	98.5%	118	5	19	7
Area 370	69	10	\$233,240	4	4	\$134,375	97.1%	89	2	1	1
Area 380	394	73	\$227,947	16	44	\$184,257	96.1%	114	4	34	27
Area 385	210	40	\$185,715	25	24	\$108,186	96.4%	141	2	23	11
Area 390	104	20	\$151,202	3	11	\$93,919	91.7%	67	0	13	2
Area 401	45	12	\$29,429	1	8	\$8,987	86.1%	63	0	2	3
Area 403	103	13	\$58,340	5	7	\$56,071	97.8%	122	2	11	5
Area 405	73	19	\$107,478	4	12	\$66,662	95.7%	64	0	6	1
Area 407	57	8	\$54,650	2	8	\$62,620	95.7%	74	1	1	4
Area 409	118	30	\$39,581	8	14	\$32,460	94.5%	81	2	8	5
Area 411	94	26	\$69,836	5	10	\$32,345	92.2%	126	1	4	6
Area 413	91	22	\$104,745	10	9	\$62,788	97.3%	112	0	8	8
Area 415	24	6	\$88,248	5	2	\$124,750	94.2%	57	0	0	2
Area 417	100	16	\$98,004	3	14	\$76,986	95.9%	72	0	2	5
Area 419	117	25	\$112,780	7	15	\$70,723	93.0%	99	1	6	3
Area 421	192	38	\$214,182	9	19	\$201,856	97.5%	147	0	7	2

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Area 423	93	21	\$140,254	12	14	\$142,966	97.6%	104	1	4	2
Area 425	241	47	\$201,315	17	17	\$179,469	98.2%	156	2	23	19
Area 427	299	93	\$174,194	33	61	\$152,421	97.1%	93	16	23	10
Area 440	80	13	\$154,692	6	11	\$104,563	96.4%	161	1	5	3
Area 450	178	46	\$239,291	19	21	\$185,000	97.2%	124	0	24	10
Area 997	0	0		0	0				0	0	0
Area 998	269	51	\$130,061	11	20	\$85,432	91.9%	152	3	17	14
Area 999	141	47	\$81,115	42	54	\$54,433	91.1%	86	1	2	7
	<b>19,672</b>	<b>4,776</b>	<b>\$177,275</b>	<b>1,728</b>	<b>2,869</b>	<b>\$143,374</b>	<b>95.6%</b>	<b>115</b>	<b>166</b>	<b>1,195</b>	<b>775</b>

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	701	67	\$342,427	10	5	\$230,400	86.8%		3	65	27
Lots & Land	6,465	500	\$242,582	19	45	\$142,951	99.0%	144	32	455	178
Multi-dwelling	693	104	\$179,189	5	36	\$122,795	92.3%	114	4	69	39
<b>Total</b>	<b>7,859</b>	<b>671</b>	<b>\$254,733</b>	<b>34</b>	<b>86</b>	<b>\$165,382</b>	<b>92.7%</b>	<b>129</b>	<b>39</b>	<b>589</b>	<b>244</b>
<b>Grand Total</b>	<b>26,073</b>	<b>5,447</b>	<b>\$207,438</b>	<b>1,771</b>	<b>2,955</b>	<b>\$172,460</b>	<b>96.2%</b>	<b>116</b>	<b>205</b>	<b>1,784</b>	<b>1,019</b>