

Heartland Multiple Listing Service

Activity Report

June 2010

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	26	7	\$110,492	1	4	\$98,428	98.6%	111	0	2	1
Area 102	143	35	\$187,302	5	18	\$129,261	95.3%	111	1	5	1
Area 103	578	134	\$135,124	33	69	\$135,367	97.4%	92	8	27	22
Area 104	519	123	\$222,613	32	106	\$236,577	97.3%	115	6	20	10
Area 105	178	31	\$95,178	14	39	\$78,659	98.1%	83	1	7	6
Area 106	327	79	\$172,963	20	61	\$174,781	98.3%	96	7	14	11
Area 107	329	69	\$145,582	9	41	\$107,444	96.5%	95	4	12	14
Area 108	78	20	\$116,894	4	5	\$58,580	95.4%	100	0	3	2
Area 109	257	59	\$130,027	13	29	\$121,427	95.5%	128	4	9	10
Area 110	196	39	\$198,591	14	30	\$200,533	97.6%	103	0	8	4
Area 111	262	54	\$138,262	8	30	\$123,360	95.3%	108	3	18	8
Area 112	284	57	\$138,619	15	30	\$147,559	97.4%	67	4	9	11
Area 113	57	11	\$162,036	4	5	\$116,730	96.0%	83	0	2	1
Area 114	184	48	\$276,656	12	20	\$236,207	98.6%	110	3	6	5
Area 115	685	164	\$285,753	28	90	\$233,968	96.6%	106	4	22	24
Area 202	2,048	441	\$190,484	75	238	\$138,765	97.5%	97	13	129	65
Area 203	983	242	\$111,762	55	120	\$92,357	96.3%	77	7	70	38
Area 204	1,200	238	\$252,568	59	156	\$216,693	98.5%	111	6	54	49
Area 205	552	111	\$95,628	24	68	\$89,492	96.4%	88	4	25	28
Area 206	1,035	233	\$96,152	50	127	\$86,171	96.3%	79	7	55	36
Area 207	778	168	\$181,630	41	115	\$152,848	97.8%	89	6	30	28
Area 208	971	194	\$180,522	48	96	\$149,273	96.4%	146	12	47	36
Area 210	247	54	\$192,669	12	31	\$89,943	93.4%	205	1	14	12
Area 220	152	35	\$104,715	14	10	\$126,955	96.1%	132	3	12	6
Area 230	137	23	\$113,800	7	2	\$114,500	95.7%	12	0	4	3
Area 310	538	126	\$333,571	17	96	\$213,140	96.2%	67	6	28	11
Area 315	472	117	\$249,913	23	78	\$231,139	98.1%	73	2	28	17
Area 320	686	189	\$217,681	43	131	\$214,101	96.7%	77	7	30	20
Area 325	381	86	\$298,298	14	52	\$267,778	96.9%	122	2	11	12
Area 330	521	140	\$236,944	39	115	\$230,524	98.1%	106	8	32	12
Area 335	596	141	\$209,478	36	113	\$210,221	98.5%	79	8	13	12
Area 340	466	124	\$415,793	35	110	\$306,094	95.1%	71	2	10	16
Area 345	706	156	\$413,240	43	134	\$422,341	96.2%	133	5	19	24
Area 350	50	13	\$213,992	2	10	\$169,784	95.6%	84	0	4	1
Area 355	22	3	\$848,000	0	1	\$220,000	95.7%	26	0	0	0
Area 360	253	65	\$175,952	16	26	\$161,342	99.0%	111	0	11	8
Area 370	86	17	\$223,997	6	12	\$196,898	99.0%	167	1	3	3
Area 380	424	99	\$219,434	16	40	\$196,937	97.4%	161	6	42	22
Area 385	259	58	\$137,687	20	21	\$110,721	96.4%	106	1	22	10
Area 390	151	31	\$136,510	4	6	\$101,341	96.0%	96	1	10	6
Area 401	30	4	\$65,100	1	3	\$10,500	83.3%	29	0	1	0
Area 403	94	24	\$56,870	6	7	\$29,664	91.2%	55	0	16	5
Area 405	113	37	\$122,939	5	14	\$92,921	96.4%	84	4	11	4
Area 407	64	18	\$76,191	1	9	\$69,179	95.8%	70	0	9	3
Area 409	121	26	\$47,188	2	12	\$42,393	97.5%	87	2	14	3
Area 411	95	28	\$58,798	6	7	\$28,135	95.2%	55	0	4	10
Area 413	98	19	\$83,865	6	10	\$78,370	97.7%	97	0	10	4
Area 415	34	17	\$86,373	4	2	\$47,000	77.1%	87	0	2	1
Area 417	90	18	\$97,358	0	20	\$75,353	96.2%	77	0	2	3
Area 419	159	42	\$91,356	9	16	\$75,782	95.1%	112	1	12	5
Area 421	162	41	\$210,762	11	20	\$185,327	96.2%	114	2	12	13

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Area 423	85	9	\$166,977	10	12	\$121,754	98.4%	117	0	5	7
Area 425	271	47	\$227,910	12	24	\$212,447	95.9%	127	1	12	15
Area 427	381	82	\$168,737	20	58	\$164,858	97.2%	116	7	22	11
Area 440	94	16	\$153,921	8	4	\$130,137	96.1%	77	0	5	8
Area 450	196	45	\$202,981	12	48	\$169,205	97.3%	88	7	20	1
Area 997	1	0		0	0				0	0	0
Area 998	307	44	\$128,511	12	25	\$91,302	94.7%	112	1	15	17
Area 999	168	51	\$98,031	35	30	\$69,125	92.2%	106	2	3	8
	20,380	4,602	\$181,213	1,071	2,806	\$144,857	96.0%	97	180	1,042	723

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	743	58	\$230,174	5	17	\$145,278	80.1%	84	3	63	14
Lots & Land	6,404	423	\$192,600	29	61	\$97,996	85.4%	195	7	345	199
Multi-dwelling	620	106	\$162,415	16	43	\$107,039	91.9%	80	5	51	27
Total	7,767	587	\$195,063	50	121	\$116,771	85.8%	120	15	459	240
Grand Total	27,018	5,189	\$196,624	1,124	2,927	\$178,801	96.7%	101	195	1,501	963