

Heartland Multiple Listing Service

Activity Report

June 2012

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	23	5	\$134,670	0	6	\$121,491	99.5%	121	0	1	1
Area 102	85	27	\$145,425	12	16	\$138,978	93.8%	145	0	3	4
Area 103	459	128	\$144,604	55	94	\$114,221	97.3%	128	6	21	18
Area 104	439	98	\$214,003	47	82	\$194,855	98.9%	148	2	13	9
Area 105	150	43	\$76,700	11	22	\$81,974	99.2%	98	1	7	6
Area 106	260	84	\$192,449	55	69	\$148,553	98.1%	70	3	15	9
Area 107	247	52	\$156,080	20	29	\$127,590	97.1%	78	2	12	10
Area 108	50	17	\$86,200	7	10	\$61,036	92.1%	99	0	9	2
Area 109	216	53	\$144,876	19	34	\$124,363	97.0%	87	3	11	3
Area 110	147	29	\$198,531	17	30	\$196,688	95.2%	89	2	5	3
Area 111	237	43	\$139,361	7	21	\$119,002	95.0%	122	4	11	10
Area 112	216	59	\$189,938	28	31	\$138,959	97.4%	94	0	6	3
Area 113	44	14	\$147,089	9	6	\$74,555	99.0%	17	0	4	3
Area 114	161	48	\$222,720	26	31	\$230,097	97.0%	73	0	4	5
Area 115	559	159	\$238,652	70	110	\$212,595	98.1%	97	3	21	18
Area 202	1,396	321	\$175,138	97	231	\$164,828	95.2%	92	18	84	40
Area 203	750	223	\$103,725	69	126	\$78,482	96.8%	76	5	48	30
Area 204	964	267	\$271,238	109	167	\$212,420	97.8%	100	3	33	36
Area 205	456	116	\$89,237	42	68	\$68,363	95.3%	86	3	20	24
Area 206	848	247	\$100,667	85	136	\$76,667	95.7%	108	6	40	21
Area 207	625	145	\$168,555	67	90	\$139,358	97.1%	79	3	31	16
Area 208	830	205	\$187,006	58	105	\$165,045	96.7%	118	1	33	28
Area 210	214	32	\$105,193	14	25	\$126,834	86.3%	97	0	14	6
Area 220	151	25	\$213,781	16	5	\$146,900	97.7%	44	0	10	7
Area 230	111	18	\$90,007	4	7	\$81,585	101.6%	140	0	12	3
Area 310	427	145	\$280,045	58	107	\$221,100	95.1%	81	4	28	11
Area 315	434	128	\$246,474	60	96	\$221,724	97.6%	83	1	6	12
Area 320	509	192	\$221,893	66	133	\$223,102	97.6%	71	5	18	10
Area 325	277	67	\$262,987	51	69	\$247,321	97.2%	102	3	8	2
Area 330	472	146	\$239,197	63	130	\$250,847	99.1%	101	3	12	14
Area 335	383	129	\$204,372	68	118	\$205,784	98.0%	82	7	15	13
Area 340	363	124	\$336,510	42	111	\$339,859	95.3%	63	3	5	10
Area 345	555	179	\$442,627	89	166	\$395,174	97.8%	98	0	16	18
Area 350	49	16	\$251,162	1	10	\$151,887	96.1%	88	0	5	1
Area 355	12	3	\$614,666	0	1	\$1,400,000	100.0%	76	0	0	1
Area 360	196	42	\$161,970	17	37	\$160,495	97.6%	103	1	9	5
Area 370	70	19	\$206,602	12	12	\$173,519	99.1%	92	1	3	0
Area 380	303	64	\$227,026	20	42	\$145,124	94.8%	124	4	29	14
Area 385	244	33	\$147,610	15	25	\$117,280	87.5%	78	2	14	7
Area 390	87	17	\$149,082	9	8	\$110,062	92.4%	144	0	5	1
Area 401	38	8	\$44,562	1	6	\$29,566	97.2%	33	0	2	2
Area 403	37	9	\$27,188	3	16	\$28,409	94.4%	93	0	3	2
Area 405	57	20	\$71,882	3	9	\$91,544	93.9%	68	3	5	2
Area 407	34	7	\$56,490	4	6	\$26,549	93.8%	98	0	4	0
Area 409	72	22	\$36,156	7	8	\$28,987	95.6%	54	0	9	1
Area 411	80	28	\$63,033	9	8	\$48,787	94.7%	104	1	6	3
Area 413	71	19	\$74,876	6	13	\$78,026	96.4%	62	0	5	2
Area 415	22	7	\$77,800	4	3	\$33,599	96.0%	80	0	1	0
Area 417	72	10	\$81,275	4	11	\$56,963	94.2%	136	0	4	2
Area 419	125	40	\$99,293	14	20	\$73,919	96.0%	109	1	2	1
Area 421	106	22	\$226,963	7	15	\$208,236	97.0%	76	0	6	2

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Area 423	103	32	\$147,801	9	12	\$168,954	98.6%	70	0	5	4
Area 425	209	55	\$201,754	20	34	\$193,435	96.4%	131	1	10	3
Area 427	342	71	\$147,416	41	49	\$139,350	97.0%	108	6	21	9
Area 440	67	18	\$175,102	7	2	\$85,187	87.0%	125	2	4	0
Area 450	230	54	\$239,975	16	43	\$168,429	95.8%	99	4	13	11
Area 997	0	0		0	0				0	0	0
Area 998	272	54	\$96,013	15	22	\$149,916	91.0%	88	1	13	14
Area 999	98	13	\$131,576	4	10	\$53,080	98.5%	75	2	9	1
	16,054	4,251	\$171,159	1,689	2,903	\$161,580	96.1%	93	120	763	493
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	660	66	\$212,002	7	11	\$155,077	69.1%	586	5	76	21
Lots & Land	5,367	354	\$171,378	54	75	\$125,818	89.1%	444	14	274	175
Multi-dwelling	449	79	\$150,155	23	35	\$113,590	95.1%	61	3	33	13
Total	6,476	499	\$177,845	84	121	\$131,495	84.4%	364	22	383	209
Grand Total	20,817	4,750	\$193,731	1,777	3,024	\$181,849	96.6%	102	142	1,146	702