

# Heartland Multiple Listing Service

## Activity Report

June 2014

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
<b>Residential</b>											
Area 101	24	10	\$112,152	3	6	\$165,775	97.2%	109	1	0	0
Area 102	108	22	\$162,447	8	20	\$191,354	97.1%	104	0	2	5
Area 103	437	126	\$154,841	47	103	\$141,236	97.9%	87	4	11	14
Area 104	417	127	\$259,789	64	118	\$239,168	99.8%	76	4	4	13
Area 105	150	43	\$93,505	9	31	\$91,322	97.9%	95	0	8	5
Area 106	258	87	\$189,073	33	68	\$172,195	97.4%	82	2	5	10
Area 107	244	74	\$197,220	34	43	\$147,287	97.3%	88	1	15	7
Area 108	62	16	\$85,293	3	8	\$69,162	100.8%	102	0	4	2
Area 109	214	33	\$168,330	11	26	\$150,394	97.3%	120	1	7	8
Area 110	173	42	\$230,517	25	32	\$207,470	98.5%	114	0	7	9
Area 111	182	35	\$126,979	11	20	\$141,875	95.3%	148	3	8	7
Area 112	207	61	\$153,836	18	32	\$169,403	95.1%	91	0	4	8
Area 113	51	6	\$221,133	6	3	\$127,083	95.9%	12	1	5	1
Area 114	147	45	\$273,150	19	27	\$236,835	97.3%	69	2	0	7
Area 115	540	169	\$260,659	58	129	\$244,971	98.7%	79	1	16	25
Area 202	1,142	305	\$250,793	89	200	\$161,717	96.5%	75	9	56	68
Area 203	613	204	\$119,082	54	129	\$101,432	95.9%	81	1	17	33
Area 204	912	280	\$269,138	106	223	\$215,946	98.4%	92	2	26	45
Area 205	377	95	\$99,909	32	67	\$84,767	96.6%	95	3	8	21
Area 206	786	208	\$108,038	61	160	\$98,159	96.5%	87	4	42	27
Area 207	610	182	\$186,880	73	142	\$159,959	97.8%	86	1	19	22
Area 208	705	181	\$229,606	55	157	\$171,078	98.0%	92	4	37	33
Area 210	224	53	\$149,918	14	32	\$112,868	95.8%	136	2	11	16
Area 220	435	130	\$161,378	46	59	\$162,526	98.1%	145	12	44	14
Area 221	62	8	\$117,875	1	1	\$189,000	98.4%	0	0	10	7
Area 222	3	0		1	0			0	0	1	0
Area 223	34	5	\$74,660	1	1	\$39,500	96.3%	68	1	3	2
Area 224	1	1	\$89,900	0	0			0	0	0	0
Area 230	85	10	\$301,170	6	9	\$132,988	91.1%	117	1	3	2
Area 310	341	149	\$241,187	51	145	\$246,907	97.5%	51	1	7	18
Area 315	341	151	\$257,669	58	126	\$241,092	98.6%	60	4	8	18
Area 320	414	212	\$250,599	93	178	\$224,932	98.5%	34	1	13	32
Area 325	258	106	\$343,125	47	99	\$293,286	98.6%	54	1	5	11
Area 330	322	140	\$297,527	62	126	\$269,513	99.7%	72	0	8	17
Area 335	323	182	\$245,464	69	167	\$214,345	99.6%	43	2	7	16
Area 340	271	145	\$373,582	52	117	\$310,329	98.5%	40	2	3	21
Area 345	623	217	\$484,685	90	194	\$454,291	98.5%	72	1	12	25
Area 350	20	13	\$241,703	3	10	\$205,250	99.3%	59	0	4	1
Area 355	10	1	\$397,900	0	4	\$218,125	92.1%	46	0	0	1
Area 360	143	70	\$185,721	30	46	\$170,985	98.8%	60	3	0	6
Area 370	70	21	\$261,838	10	17	\$224,593	98.9%	172	1	2	2
Area 380	263	77	\$189,362	29	43	\$170,865	96.3%	89	1	14	16
Area 385	150	35	\$146,563	15	41	\$117,052	94.3%	97	0	12	6
Area 390	115	23	\$191,839	3	14	\$141,250	94.4%	123	1	7	7
Area 401	34	3	\$27,833	1	1	\$120,000	85.7%	227	0	7	2
Area 403	44	7	\$81,714	1	6	\$61,144	93.4%	127	1	4	1
Area 405	51	17	\$97,929	4	15	\$66,593	93.5%	49	0	1	4
Area 407	31	4	\$62,462	2	8	\$62,437	104.7%	77	0	3	1
Area 409	76	18	\$60,047	4	14	\$46,728	98.1%	40	0	4	3
Area 411	59	15	\$50,679	6	9	\$67,133	96.6%	85	1	1	1
Area 413	61	13	\$100,494	6	12	\$114,829	97.7%	111	2	3	0

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Area 415	26	6	\$79,891	0	3	\$74,500	97.7%	50	1	1	2
Area 417	58	15	\$90,423	6	12	\$84,625	96.5%	168	0	3	2
Area 419	97	24	\$112,977	4	23	\$88,296	96.0%	59	0	4	7
Area 421	95	29	\$260,216	9	21	\$198,512	99.4%	87	1	2	3
Area 423	90	28	\$138,926	7	17	\$153,657	98.1%	106	0	2	3
Area 425	237	58	\$230,138	24	33	\$224,840	98.4%	113	1	7	8
Area 427	288	63	\$160,812	41	64	\$135,466	97.0%	106	19	20	12
Area 440	66	12	\$200,008	6	8	\$92,562	94.1%	108	2	1	3
Area 450	196	60	\$179,334	35	46	\$172,922	95.9%	89	2	9	5
Area 997	0	0		0	0				0	0	0
Area 998	284	49	\$85,644	23	32	\$122,068	97.3%	88	0	16	10
Area 999	84	13	\$330,546	4	12	\$87,429	97.0%	100	4	11	5
	<b>14,744</b>	<b>4,534</b>	<b>\$185,346</b>	<b>1,683</b>	<b>3,509</b>	<b>\$160,034</b>	<b>97.1%</b>	<b>89</b>	<b>112</b>	<b>574</b>	<b>680</b>
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	768	76	\$311,605	9	13	\$216,642	88.6%	128	1	34	46
Lots & Land	5,070	312	\$185,974	43	79	\$133,356	72.4%	507	10	215	115
Multi-dwelling	403	78	\$180,940	18	38	\$245,039	91.1%	37	5	27	16
<b>Total</b>	<b>6,241</b>	<b>466</b>	<b>\$226,173</b>	<b>70</b>	<b>130</b>	<b>\$198,346</b>	<b>84.0%</b>	<b>224</b>	<b>16</b>	<b>276</b>	<b>177</b>
<b>Grand Total</b>	<b>18,663</b>	<b>5,000</b>	<b>\$223,154</b>	<b>1,762</b>	<b>3,639</b>	<b>\$200,776</b>	<b>97.5%</b>	<b>85</b>	<b>128</b>	<b>850</b>	<b>857</b>