

Heartland Multiple Listing Service

Activity Report

June 2015

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	19	14	\$165,251	8	8	\$194,111	99.6%	54	0	1	3
Area 102	94	29	\$203,834	6	30	\$172,481	96.1%	75	1	5	2
Area 103	325	146	\$167,208	67	125	\$142,343	98.1%	54	1	7	17
Area 104	384	149	\$244,121	76	151	\$241,426	99.8%	59	1	5	15
Area 105	108	47	\$105,394	14	28	\$94,614	98.0%	58	0	2	6
Area 106	206	90	\$221,719	39	91	\$191,539	98.6%	52	2	0	11
Area 107	199	59	\$193,515	18	45	\$153,430	98.9%	56	4	2	10
Area 108	51	9	\$117,161	7	4	\$78,750	100.0%	50	0	1	4
Area 109	148	31	\$154,132	16	34	\$145,622	94.6%	79	2	6	5
Area 110	158	48	\$225,914	21	54	\$231,567	98.5%	100	1	1	8
Area 111	175	46	\$151,702	19	27	\$151,351	96.5%	118	0	4	8
Area 112	194	61	\$161,204	28	46	\$156,346	97.1%	78	1	6	3
Area 113	50	18	\$97,880	12	8	\$225,062	93.9%	28	0	1	1
Area 114	121	45	\$237,440	22	32	\$238,877	98.3%	76	1	1	2
Area 115	435	169	\$270,533	59	140	\$239,885	98.3%	52	2	12	27
Area 202	1,082	325	\$227,590	123	272	\$206,482	96.4%	68	8	55	66
Area 203	532	204	\$116,706	75	165	\$118,782	97.7%	54	5	21	31
Area 204	815	278	\$274,484	109	243	\$243,160	98.9%	82	2	18	26
Area 205	320	99	\$102,095	37	82	\$89,124	97.0%	98	0	3	21
Area 206	733	255	\$115,982	82	163	\$103,975	96.0%	84	5	19	40
Area 207	551	214	\$208,231	82	150	\$168,598	98.6%	66	4	7	18
Area 208	618	189	\$209,386	77	180	\$174,498	98.0%	80	8	16	32
Area 210	163	53	\$172,511	16	34	\$117,247	95.6%	153	0	5	6
Area 220	333	78	\$187,758	28	66	\$141,093	96.7%	110	3	22	17
Area 221	61	10	\$175,885	0	3	\$93,166	94.5%	117	0	4	0
Area 222	10	1	\$99,900	0	1	\$182,900	96.3%	56	0	0	0
Area 223	57	14	\$98,421	3	5	\$43,244	80.4%	72	2	3	0
Area 224	9	3	\$134,800	0	1	\$59,000	98.5%	0	0	0	0
Area 230	78	15	\$184,406	4	10	\$82,432	90.7%	254	2	7	1
Area 310	259	138	\$307,766	49	154	\$251,840	98.2%	38	1	7	19
Area 315	332	174	\$281,672	67	143	\$260,066	99.5%	50	0	5	22
Area 320	326	202	\$293,787	86	188	\$244,316	99.6%	35	4	6	26
Area 325	245	107	\$317,804	50	98	\$287,088	99.4%	52	2	8	10
Area 330	284	150	\$275,150	63	125	\$272,229	100.5%	56	1	5	11
Area 335	308	190	\$252,777	89	189	\$239,118	99.8%	54	3	3	15
Area 340	274	130	\$326,785	48	123	\$371,916	96.8%	35	1	6	20
Area 345	587	187	\$542,432	95	188	\$461,730	98.8%	80	4	3	29
Area 350	29	15	\$289,753	6	10	\$225,242	99.1%	28	0	1	2
Area 355	8	0		0	2	\$415,500	97.2%	78	1	0	0
Area 360	122	58	\$195,848	34	53	\$194,404	98.7%	55	0	5	5
Area 370	75	21	\$257,499	5	15	\$220,187	100.0%	98	0	1	4
Area 380	221	68	\$203,106	35	52	\$215,712	97.9%	83	1	8	13
Area 385	157	44	\$145,064	12	32	\$133,770	97.4%	127	0	8	7
Area 390	90	16	\$114,971	4	12	\$92,929	94.7%	87	1	5	1
Area 401	28	7	\$38,492	1	3	\$64,466	96.0%	247	0	0	0
Area 403	31	13	\$60,088	6	5	\$64,960	97.3%	43	0	2	1
Area 405	38	10	\$101,825	7	13	\$96,238	98.0%	62	0	2	1
Area 407	34	8	\$77,956	5	9	\$55,881	96.9%	97	0	7	0
Area 409	47	14	\$59,607	6	12	\$35,704	91.7%	42	1	4	3
Area 411	45	18	\$61,450	6	9	\$39,720	96.0%	138	1	4	4
Area 413	55	21	\$97,585	10	20	\$92,470	97.2%	62	0	2	2

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Area 415	19	9	\$113,238	4	3	\$190,166	96.9%	51	1	4	0
Area 417	39	17	\$97,052	9	11	\$82,181	97.2%	64	0	4	1
Area 419	86	33	\$114,028	13	32	\$106,662	97.0%	71	1	4	2
Area 421	104	30	\$217,692	15	24	\$211,975	96.3%	85	1	2	1
Area 423	49	22	\$188,504	8	22	\$144,642	99.5%	72	0	1	6
Area 425	199	51	\$219,252	24	55	\$240,281	98.3%	123	2	8	9
Area 427	360	91	\$188,950	37	64	\$164,084	97.2%	84	6	13	18
Area 440	61	13	\$159,500	7	9	\$113,361	96.9%	85	0	2	1
Area 450	164	58	\$175,210	26	46	\$196,476	97.7%	51	1	8	4
Area 997	0	0		0	0				0	0	0
Area 998	260	50	\$192,794	32	38	\$99,537	93.1%	125	1	8	11
Area 999	54	10	\$103,160	5	6	\$81,100	96.7%	45	0	3	0
	13,019	4,674	\$181,901	1,912	3,963	\$168,501	97.1%	78	89	383	628

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	719	62	\$321,002	8	21	\$117,655	85.4%	568	1	47	43
Lots & Land	4,889	389	\$150,257	67	129	\$88,776	86.9%	381	32	207	105
Multi-dwelling	357	100	\$161,216	15	57	\$131,268	93.7%	77	3	22	28
Total	5,965	551	\$210,825	90	207	\$112,566	88.7%	342	36	276	176
Grand Total	16,511	5,225	\$221,154	2,005	4,170	\$207,034	98.1%	83	125	659	804