

Heartland Multiple Listing Service

Activity Report

June 2016

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	8	2	\$117,495	1	6	\$149,558	98.1%	85	0	0	1
Area 102	73	40	\$188,927	13	30	\$151,510	97.8%	67	0	2	13
Area 103	310	153	\$177,675	78	141	\$173,632	99.3%	47	4	5	14
Area 104	323	168	\$261,110	86	172	\$256,228	100.3%	50	4	2	12
Area 105	79	37	\$111,621	17	47	\$99,497	100.1%	39	0	2	5
Area 106	155	82	\$207,797	39	70	\$188,588	98.1%	40	1	3	10
Area 107	127	64	\$178,628	27	65	\$163,559	97.7%	56	1	3	7
Area 108	33	7	\$133,771	9	9	\$82,616	96.9%	82	0	1	4
Area 109	119	28	\$147,203	16	38	\$185,929	97.5%	109	0	3	3
Area 110	134	44	\$217,267	24	57	\$244,215	98.4%	67	0	1	5
Area 111	122	28	\$153,708	17	37	\$153,992	97.8%	120	0	6	8
Area 112	155	59	\$167,028	32	46	\$182,969	98.9%	52	0	4	6
Area 113	95	28	\$166,767	13	19	\$197,425	95.8%	97	0	5	3
Area 114	114	49	\$247,435	26	50	\$253,758	100.1%	106	1	4	5
Area 115	410	188	\$289,394	100	171	\$258,542	98.8%	50	4	6	22
Area 202	839	338	\$210,182	105	223	\$228,408	98.7%	57	8	55	44
Area 203	411	235	\$153,066	66	192	\$132,075	99.3%	44	0	15	28
Area 204	719	300	\$285,736	117	270	\$256,399	98.7%	72	2	9	32
Area 205	270	116	\$105,570	34	95	\$108,490	98.5%	58	2	3	16
Area 206	515	215	\$119,757	74	179	\$124,656	98.2%	62	3	22	25
Area 207	439	205	\$202,283	101	195	\$199,357	99.4%	63	2	4	20
Area 208	535	197	\$238,101	81	163	\$221,920	98.2%	65	2	19	30
Area 210	136	42	\$140,902	23	44	\$143,319	97.9%	62	0	6	5
Area 220	280	80	\$187,822	40	74	\$155,758	98.5%	69	4	12	7
Area 221	42	16	\$204,275	2	8	\$115,187	93.0%	49	0	9	1
Area 222	17	1	\$471,000	0	1	\$28,000	65.9%	38	1	1	1
Area 223	49	9	\$80,955	1	11	\$163,845	97.7%	100	1	5	2
Area 224	5	2	\$15,960	1	2	\$37,125	96.7%	30	0	1	0
Area 230	73	22	\$111,722	4	7	\$146,900	99.0%	110	2	2	1
Area 310	234	162	\$346,757	65	174	\$316,449	99.1%	26	0	9	13
Area 315	299	153	\$322,145	64	140	\$263,321	98.8%	54	3	5	14
Area 320	313	225	\$272,378	80	181	\$259,665	99.4%	35	2	3	23
Area 325	257	116	\$346,359	43	102	\$316,617	99.6%	50	3	6	10
Area 330	311	151	\$290,090	66	144	\$289,882	99.4%	69	2	3	15
Area 335	304	209	\$252,137	101	191	\$252,304	100.1%	39	3	4	15
Area 340	252	140	\$351,598	66	126	\$358,347	99.0%	29	3	3	21
Area 345	586	231	\$530,899	99	191	\$505,157	98.6%	102	2	10	32
Area 350	21	6	\$223,133	4	10	\$230,903	101.6%	33	0	0	0
Area 355	8	1	\$325,000	1	3	\$340,000	96.9%	4	0	0	0
Area 360	121	69	\$209,418	26	61	\$206,882	99.4%	25	0	1	4
Area 370	51	17	\$268,774	7	25	\$228,442	99.1%	53	0	0	1
Area 380	173	64	\$209,631	32	48	\$205,245	99.9%	90	1	11	8
Area 385	97	34	\$150,763	23	42	\$163,341	95.5%	56	0	12	6
Area 390	76	18	\$128,347	7	17	\$112,747	96.1%	107	0	4	4
Area 401	14	3	\$58,033	3	3	\$24,500	93.7%	411	0	2	2
Area 403	31	12	\$68,779	1	8	\$92,744	93.7%	34	0	1	1
Area 405	24	13	\$113,980	5	4	\$98,000	99.0%	18	1	1	2
Area 407	25	8	\$109,300	2	6	\$85,066	96.1%	75	1	0	0
Area 409	50	16	\$49,068	8	6	\$45,122	99.8%	82	0	7	0
Area 411	37	10	\$64,520	2	10	\$77,955	99.3%	72	0	1	2
Area 413	59	27	\$104,693	7	14	\$110,271	99.3%	59	1	2	3

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Area 415	15	5	\$139,410	1	5	\$85,715	100.8%	20	0	1	0
Area 417	41	21	\$111,623	9	15	\$126,766	100.6%	34	0	0	6
Area 419	74	32	\$117,445	10	29	\$110,186	99.9%	68	0	1	2
Area 421	106	44	\$238,054	29	37	\$264,740	98.7%	50	0	3	4
Area 423	36	17	\$164,170	5	21	\$175,429	99.8%	85	0	0	1
Area 425	111	53	\$252,386	26	52	\$228,128	99.1%	84	1	1	4
Area 427	214	72	\$151,641	28	102	\$170,206	99.0%	81	6	6	9
Area 440	53	13	\$166,423	11	13	\$138,269	94.6%	201	0	6	3
Area 450	159	72	\$314,059	24	60	\$221,664	98.3%	64	0	4	2
Area 997	0	0		0	0				0	0	0
Area 998	313	73	\$200,530	31	44	\$122,265	97.8%	90	7	12	14
Area 999	88	28	\$143,206	9	16	\$67,980	93.8%	60	1	4	3
	11,140	4,870	\$194,966	2,042	4,322	\$178,996	97.8%	69	79	333	554
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	633	71	\$222,503	14	22	\$204,681	85.3%	293	5	33	26
Lots & Land	4,520	391	\$146,191	49	185	\$115,440	91.5%	174	6	201	99
Multi-dwelling	282	94	\$245,866	27	62	\$159,889	96.6%	160	3	26	16
Total	5,435	556	\$204,853	90	269	\$160,003	91.1%	209	14	260	141
Grand Total	13,821	5,426	\$233,462	2,135	4,591	\$223,662	98.7%	70	93	593	695