

# Heartland Multiple Listing Service

## Activity Report

June 2017

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
<b>Residential</b>											
Area 101	12	11	\$182,354	3	4	\$169,803	99.4%	12	1	1	0
Area 102	57	30	\$198,750	9	31	\$171,248	99.5%	30	0	1	4
Area 103	249	171	\$188,231	63	139	\$179,572	99.9%	36	2	2	15
Area 104	322	166	\$292,099	77	154	\$269,657	100.7%	63	3	4	13
Area 105	48	48	\$137,687	21	35	\$116,210	99.9%	46	0	2	5
Area 106	121	92	\$257,350	34	85	\$214,053	98.3%	30	0	0	6
Area 107	127	68	\$204,632	30	65	\$192,173	97.2%	59	0	3	5
Area 108	26	10	\$94,690	7	9	\$82,962	97.0%	219	1	5	0
Area 109	120	33	\$199,303	13	33	\$208,766	98.3%	84	2	3	3
Area 110	132	59	\$260,677	21	55	\$229,654	98.8%	40	0	2	5
Area 111	122	33	\$162,818	17	26	\$137,967	97.4%	63	3	1	8
Area 112	126	59	\$194,166	17	40	\$204,785	97.0%	63	2	1	3
Area 113	102	46	\$190,306	7	31	\$139,700	96.6%	45	1	2	7
Area 114	121	52	\$292,008	19	41	\$272,554	99.5%	45	0	1	7
Area 115	310	187	\$306,682	94	186	\$276,831	99.8%	52	0	2	19
Area 202	682	322	\$223,953	107	268	\$217,406	98.0%	54	10	42	46
Area 203	284	199	\$143,118	65	192	\$148,997	100.0%	30	2	8	13
Area 204	641	316	\$299,746	96	302	\$282,607	99.3%	61	1	5	30
Area 205	211	124	\$127,871	46	93	\$109,531	98.3%	50	4	4	9
Area 206	416	237	\$126,685	83	204	\$113,601	98.0%	49	1	9	23
Area 207	405	200	\$218,521	86	196	\$200,337	99.6%	45	2	7	10
Area 208	529	214	\$251,219	78	220	\$224,775	99.3%	66	4	19	18
Area 210	124	48	\$144,399	14	36	\$149,741	97.5%	100	3	1	4
Area 220	211	75	\$185,531	38	68	\$183,911	98.0%	73	5	9	9
Area 221	71	10	\$136,208	2	11	\$151,572	97.8%	60	0	4	4
Area 222	14	1	\$139,900	0	1	\$184,000	97.9%	79	0	3	1
Area 223	41	8	\$106,884	0	3	\$120,166	92.8%	46	2	1	1
Area 224	3	1	\$49,900	1	2	\$19,000	102.2%	21	0	0	0
Area 230	74	20	\$159,815	6	14	\$168,207	96.3%	97	3	0	3
Area 310	221	185	\$319,236	60	155	\$315,419	99.2%	27	2	8	14
Area 315	293	153	\$278,112	70	117	\$280,475	99.5%	40	0	1	17
Area 320	255	197	\$298,792	76	198	\$313,335	99.4%	28	3	5	19
Area 325	242	138	\$334,283	59	112	\$336,738	100.4%	51	0	4	15
Area 330	254	158	\$285,783	84	169	\$302,524	100.2%	43	0	4	12
Area 335	300	214	\$287,652	123	180	\$278,679	100.1%	37	0	2	14
Area 340	210	170	\$357,790	64	140	\$369,673	99.0%	28	4	6	22
Area 345	544	231	\$491,024	110	205	\$510,695	98.8%	75	4	8	37
Area 350	20	12	\$239,179	9	4	\$270,875	98.4%	8	0	1	0
Area 355	4	1	\$459,000	2	1	\$675,000	100.0%	214	0	0	0
Area 360	93	63	\$215,102	40	53	\$201,645	100.0%	20	0	2	2
Area 370	51	24	\$290,208	11	22	\$269,118	100.5%	22	0	0	1
Area 380	163	79	\$259,764	35	49	\$202,706	98.2%	62	0	4	9
Area 385	77	40	\$165,571	22	34	\$125,766	98.1%	69	1	6	3
Area 390	54	18	\$103,655	9	16	\$92,974	92.7%	86	0	3	1
Area 401	15	9	\$84,833	4	4	\$65,000	97.2%	85	0	1	2
Area 403	28	9	\$66,144	3	10	\$73,360	98.2%	30	0	0	0
Area 405	20	19	\$117,131	7	11	\$127,727	99.4%	11	0	2	2
Area 407	23	14	\$126,128	6	4	\$77,125	95.1%	26	0	0	2
Area 409	38	18	\$65,147	5	8	\$49,343	89.4%	44	1	3	0
Area 411	25	18	\$80,013	7	14	\$79,967	102.2%	52	0	0	1
Area 413	28	14	\$115,017	5	19	\$132,019	99.2%	68	0	1	2

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Area 415	14	4	\$91,000	1	6	\$114,066	98.5%	31	0	1	1
Area 417	37	17	\$126,699	8	14	\$110,342	99.4%	79	0	2	4
Area 419	51	30	\$133,435	14	26	\$122,225	100.9%	35	1	0	1
Area 421	112	49	\$242,072	28	39	\$243,071	100.2%	66	0	2	3
Area 423	33	20	\$175,177	4	11	\$141,779	96.2%	57	0	0	4
Area 425	127	52	\$248,911	28	47	\$270,556	99.5%	67	2	3	4
Area 427	195	80	\$149,339	40	80	\$182,159	98.3%	61	4	8	15
Area 440	36	16	\$202,846	5	15	\$148,180	97.7%	84	0	1	2
Area 450	141	64	\$301,354	25	60	\$227,366	99.1%	46	0	8	6
Area 708	0	0		0	0				0	0	0
Area 997	0	0		0	0				0	0	0
Area 998	280	59	\$132,380	31	44	\$89,416	95.3%	83	2	10	9
Area 999	94	35	\$113,236	9	16	\$88,384	99.4%	92	0	7	5
	<b>9,779</b>	<b>5,050</b>	<b>\$200,508</b>	<b>2,058</b>	<b>4,427</b>	<b>\$193,992</b>	<b>98.5%</b>	<b>57</b>	<b>76</b>	<b>245</b>	<b>500</b>
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	677	73	\$310,049	11	27	\$158,909	84.7%	175	2	32	25
Lots & Land	3,907	262	\$301,409	81	180	\$132,255	93.3%	290	9	126	95
Multi-dwelling	221	84	\$395,588	28	74	\$182,070	101.9%	88	2	9	8
<b>Total</b>	<b>4,805</b>	<b>419</b>	<b>\$335,682</b>	<b>120</b>	<b>281</b>	<b>\$157,745</b>	<b>93.3%</b>	<b>184</b>	<b>13</b>	<b>167</b>	<b>128</b>
<b>Grand Total</b>	<b>12,189</b>	<b>5,469</b>	<b>\$253,151</b>	<b>2,208</b>	<b>4,708</b>	<b>\$235,679</b>	<b>99.0%</b>	<b>61</b>	<b>89</b>	<b>412</b>	<b>628</b>