

Heartland Multiple Listing Service

Activity Report

June 2019

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	5	3	\$179,033	2	5	\$177,710	102.2%	5	0	0	0
Area 102	58	28	\$194,782	8	22	\$227,269	99.2%	37	1	3	3
Area 103	164	149	\$190,023	84	126	\$193,585	100.8%	19	5	1	15
Area 104	314	162	\$304,433	85	156	\$300,407	100.1%	38	1	2	18
Area 105	43	42	\$137,742	17	45	\$139,461	101.1%	26	0	1	3
Area 106	128	91	\$277,406	42	75	\$265,430	99.6%	27	3	3	10
Area 107	137	70	\$244,783	29	45	\$220,292	98.6%	43	1	1	10
Area 108	21	12	\$104,716	5	10	\$92,442	98.0%	47	0	1	2
Area 109	99	34	\$193,510	20	31	\$203,102	98.6%	55	0	1	6
Area 110	103	42	\$290,326	24	50	\$273,997	99.4%	58	1	3	6
Area 111	52	20	\$202,532	13	17	\$270,482	98.4%	53	0	0	1
Area 112	18	11	\$186,109	10	11	\$161,930	95.5%	72	0	0	0
Area 1121	32	25	\$128,600	7	13	\$188,896	98.1%	54	0	1	1
Area 1122	58	30	\$223,273	14	23	\$224,787	97.5%	55	0	1	6
Area 113	18	7	\$161,042	4	7	\$217,121	100.7%	21	0	3	1
Area 1131	64	27	\$185,462	10	16	\$126,906	98.5%	27	1	2	8
Area 1132	133	64	\$126,815	29	38	\$111,378	95.9%	51	1	4	6
Area 114	87	39	\$324,848	22	34	\$317,091	99.2%	43	0	3	8
Area 115	358	182	\$321,353	104	149	\$296,944	99.6%	61	1	4	34
Area 120	61	20	\$177,890	7	14	\$163,582	96.4%	71	0	0	3
Area 125	27	13	\$183,584	8	12	\$200,791	97.3%	26	0	1	3
Area 130	14	9	\$113,522	5	3	\$221,833	100.5%	52	0	0	1
Area 135	8	3	\$125,900	2	4	\$112,500	95.5%	206	0	0	0
Area 140	9	1	\$1,000,000	0	3	\$171,929	92.0%	144	0	0	1
Area 145	11	4	\$129,844	2	1	\$115,000	95.9%	140	0	0	0
Area 202	738	340	\$219,201	129	284	\$217,464	98.2%	41	7	44	64
Area 203	263	184	\$154,641	83	169	\$160,781	100.7%	26	0	8	19
Area 204	578	289	\$325,680	137	262	\$289,634	99.0%	41	2	6	31
Area 205	143	100	\$133,913	58	96	\$137,216	98.4%	40	2	2	12
Area 206	299	235	\$149,337	110	172	\$149,441	99.0%	31	3	13	29
Area 207	376	227	\$237,306	97	164	\$231,430	99.4%	62	2	3	28
Area 208	390	214	\$257,813	115	166	\$225,795	97.9%	49	1	7	31
Area 210	101	39	\$175,720	21	45	\$150,326	97.5%	53	0	3	2
Area 220	199	90	\$221,186	43	81	\$200,833	98.1%	45	2	8	13
Area 221	31	10	\$185,920	5	8	\$161,232	97.9%	36	0	1	2
Area 222	36	9	\$220,005	0	0			36	0	2	4
Area 223	39	6	\$133,133	1	5	\$145,400	95.0%	82	1	1	1
Area 224	8	3	\$58,666	0	0			0	0	1	0
Area 230	57	18	\$223,555	8	14	\$172,475	98.2%	76	1	0	2
Area 310	227	159	\$315,765	70	149	\$330,860	98.9%	25	5	3	34
Area 315	178	130	\$318,943	71	126	\$316,781	99.5%	47	4	5	19
Area 320	310	235	\$365,541	103	196	\$320,327	99.5%	22	4	7	37
Area 325	225	106	\$361,796	72	122	\$372,019	99.7%	47	2	2	16
Area 330	261	143	\$336,426	74	139	\$326,586	100.0%	55	0	6	15
Area 335	294	163	\$302,979	83	151	\$301,218	100.3%	38	1	4	16
Area 340	206	134	\$415,949	55	126	\$369,532	98.4%	34	3	4	32
Area 345	593	207	\$564,487	115	193	\$576,883	99.6%	54	2	15	48
Area 350	21	23	\$255,396	15	12	\$281,162	98.3%	23	0	1	2
Area 355	10	2	\$350,000	2	2	\$251,250	98.5%	30	0	0	0
Area 360	104	57	\$260,040	24	62	\$273,892	99.7%	31	1	3	9
Area 370	84	27	\$319,874	16	26	\$299,598	99.0%	78	0	4	3

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Area 380	124	57	\$256,335	21	60	\$247,342	98.9%	43	2	1	7
Area 385	75	42	\$210,176	20	23	\$168,339	98.1%	37	2	4	6
Area 390	35	10	\$286,850	5	8	\$137,572	97.4%	80	0	0	1
Area 401	14	9	\$60,327	4	7	\$74,357	95.0%	27	0	0	1
Area 403	27	11	\$96,940	3	11	\$108,230	99.4%	14	3	0	3
Area 405	21	13	\$161,850	4	11	\$186,681	99.1%	5	1	1	3
Area 407	13	13	\$109,426	8	12	\$97,041	98.1%	31	3	1	0
Area 409	23	20	\$94,650	14	16	\$93,331	99.0%	30	1	0	2
Area 411	21	27	\$91,377	6	31	\$101,918	99.1%	26	1	0	3
Area 413	18	15	\$163,960	12	27	\$131,657	100.5%	18	0	0	1
Area 415	12	12	\$171,503	4	6	\$149,031	104.1%	18	1	0	2
Area 417	28	21	\$164,245	9	11	\$124,772	99.1%	31	0	0	2
Area 419	38	38	\$158,880	23	19	\$149,278	99.0%	23	0	1	5
Area 421	80	32	\$299,396	25	41	\$272,265	99.2%	63	2	2	7
Area 423	29	26	\$191,392	16	11	\$203,854	98.9%	23	0	0	6
Area 425	149	72	\$314,396	41	56	\$288,065	98.8%	58	0	2	9
Area 427	156	93	\$190,934	47	74	\$215,263	99.3%	39	2	4	12
Area 440	23	12	\$173,595	6	11	\$167,690	100.8%	28	1	2	0
Area 450	121	74	\$299,565	33	49	\$263,578	98.0%	39	2	3	3
Area 708	0	0		0	0				0	0	0
Area 997	0	0		0	0				0	0	0
Area 998	239	63	\$197,896	30	55	\$120,102	97.0%	57	5	8	13
Area 999	137	39	\$209,023	16	23	\$118,780	94.4%	86	1	7	3
	9,176	4,937	\$228,799	2,407	4,242	\$209,659	98.6%	47	85	224	704
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	754	76	\$356,797	21	19	\$177,523	83.3%	178	2	62	17
Lots & Land	3,235	295	\$228,128	73	131	\$137,672	96.6%	182	6	93	71
Multi-dwelling	272	91	\$208,834	37	43	\$228,773	93.7%	35	2	9	28
Total	4,261	462	\$264,586	131	193	\$181,323	91.2%	132	10	164	116
Grand Total	11,820	5,399	\$264,954	2,541	4,435	\$256,524	99.1%	49	95	388	820