

# Heartland Multiple Listing Service

## Activity Report

June 2020

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
<b>Residential</b>											
Area 101	6	6	\$237,625	1	4	\$225,500	100.2%	11	0	0	0
Area 102	35	21	\$323,480	18	26	\$170,821	102.0%	42	0	0	3
Area 103	90	146	\$222,279	96	119	\$205,582	100.6%	30	0	1	5
Area 104	185	169	\$324,885	138	146	\$321,619	100.8%	44	3	1	4
Area 105	28	37	\$153,739	24	29	\$150,900	100.8%	14	1	0	2
Area 106	74	93	\$295,399	50	73	\$259,051	100.5%	36	2	0	2
Area 107	62	55	\$237,440	36	63	\$237,917	99.4%	55	2	3	4
Area 108	13	10	\$115,540	11	4	\$97,375	96.1%	72	0	1	0
Area 109	57	32	\$248,237	25	44	\$501,806	180.8%	91	1	5	4
Area 110	58	46	\$327,384	48	56	\$291,473	99.9%	47	1	0	3
Area 111	29	15	\$205,833	11	19	\$224,975	96.3%	76	0	0	0
Area 112	23	19	\$263,731	8	9	\$210,944	99.0%	51	1	0	2
Area 1121	16	14	\$129,517	9	13	\$144,030	97.5%	53	0	1	2
Area 1122	41	23	\$255,813	20	26	\$227,998	99.4%	20	0	1	4
Area 113	15	9	\$163,527	3	14	\$176,357	96.5%	24	0	1	1
Area 1131	44	24	\$131,875	14	15	\$102,900	98.3%	56	0	0	4
Area 1132	57	46	\$129,143	30	40	\$134,053	97.9%	27	0	0	4
Area 114	72	54	\$361,869	36	46	\$315,406	99.6%	40	0	1	5
Area 115	221	174	\$364,034	119	173	\$318,951	99.4%	39	1	2	20
Area 120	28	15	\$238,143	3	10	\$189,090	84.5%	29	0	1	3
Area 125	12	9	\$266,661	8	7	\$156,914	98.6%	14	0	0	1
Area 130	5	4	\$563,250	3	6	\$144,768	98.0%	94	1	0	0
Area 135	8	2	\$119,750	1	1	\$58,300	97.3%	105	0	0	0
Area 140	4	1	\$239,000	2	2	\$19,750	59.0%	89	0	0	0
Area 145	5	2	\$63,450	1	2	\$129,950	92.9%	57	0	0	0
Area 202	542	335	\$257,040	180	238	\$223,109	99.3%	38	11	23	42
Area 203	125	181	\$176,861	107	177	\$185,720	100.7%	22	2	4	5
Area 204	361	271	\$364,586	203	294	\$363,891	98.9%	61	3	3	16
Area 205	66	88	\$167,421	67	87	\$153,537	99.0%	22	0	2	3
Area 206	169	225	\$166,016	149	189	\$155,531	100.1%	34	0	12	12
Area 207	240	235	\$267,136	146	187	\$256,321	100.4%	54	0	3	18
Area 208	221	214	\$269,598	144	195	\$260,399	99.5%	60	2	8	18
Area 210	53	29	\$209,165	26	37	\$188,541	99.3%	65	0	4	5
Area 220	114	84	\$236,180	59	87	\$189,951	97.8%	41	2	2	7
Area 221	19	6	\$147,866	3	8	\$258,191	84.5%	90	1	2	0
Area 222	18	9	\$562,644	1	4	\$147,750	103.6%	68	0	2	1
Area 223	23	9	\$224,333	5	11	\$215,172	94.7%	74	1	1	1
Area 224	5	1	\$62,000	1	4	\$113,100	96.9%	37	0	0	0
Area 230	33	12	\$272,487	2	18	\$133,595	98.4%	74	0	4	1
Area 235	66	33	\$137,445	14	18	\$113,426	98.7%	61	1	0	3
Area 310	114	138	\$369,768	82	119	\$407,871	99.3%	23	2	4	14
Area 315	123	130	\$370,791	87	141	\$329,940	99.5%	23	3	3	8
Area 320	163	203	\$364,192	138	176	\$336,684	100.0%	22	3	3	8
Area 325	157	115	\$424,417	78	87	\$395,854	100.6%	58	3	2	6
Area 330	206	175	\$370,955	114	136	\$369,686	100.8%	63	1	2	12
Area 335	151	171	\$336,473	127	164	\$317,293	100.6%	66	1	2	10
Area 340	121	123	\$439,683	84	93	\$391,853	98.9%	31	1	2	13
Area 345	417	207	\$589,552	159	155	\$554,274	99.9%	56	3	15	29
Area 350	21	13	\$312,862	7	13	\$291,793	100.2%	39	0	1	1
Area 355	5	1	\$925,000	2	2	\$592,500	84.6%	39	0	0	0
Area 360	48	62	\$287,638	49	65	\$267,300	100.4%	33	0	3	1

# Heartland Multiple Listing Service

## Activity Report

June 2020

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Area 370	74	39	\$307,630	32	24	\$413,559	99.8%	65	2	0	3
Area 380	88	80	\$323,428	50	48	\$253,291	98.0%	42	1	1	3
Area 385	49	31	\$298,912	23	33	\$236,281	97.3%	84	0	3	3
Area 390	20	15	\$107,793	10	19	\$157,068	97.4%	139	0	0	1
Area 401	9	8	\$121,793	2	2	\$132,500	98.1%	69	0	1	0
Area 403	17	17	\$131,920	9	11	\$129,436	96.6%	54	0	0	1
Area 405	8	5	\$132,380	5	9	\$187,111	101.3%	18	0	0	0
Area 407	9	12	\$147,866	4	6	\$154,225	101.7%	41	0	0	1
Area 409	10	14	\$116,317	8	18	\$101,215	99.1%	32	0	0	2
Area 411	7	12	\$115,628	6	12	\$106,908	97.3%	37	0	1	2
Area 413	15	15	\$124,890	8	23	\$155,336	101.7%	32	0	0	0
Area 415	4	3	\$103,833	1	7	\$146,642	101.3%	15	1	0	0
Area 417	18	20	\$174,554	12	17	\$150,255	99.5%	19	1	0	1
Area 419	11	26	\$173,808	16	23	\$156,552	100.0%	27	1	1	0
Area 421	58	46	\$367,822	32	34	\$301,256	100.2%	42	0	2	4
Area 423	15	23	\$233,676	17	21	\$195,688	99.0%	43	0	1	0
Area 425	99	57	\$277,844	37	58	\$293,694	98.6%	82	1	0	2
Area 427	98	83	\$241,208	55	84	\$212,670	100.2%	60	2	2	7
Area 440	19	17	\$168,005	7	12	\$178,708	97.5%	62	0	3	3
Area 450	56	54	\$282,559	26	57	\$244,528	98.7%	36	1	2	1
Area 708	0	0		0	0				0	0	0
Area 997	0	0		0	0				0	0	0
Area 998	178	73	\$155,598	45	68	\$140,607	96.9%	75	4	13	3
Area 999	94	31	\$135,045	19	21	\$170,761	94.0%	106	3	8	4
<b>Total</b>	<b>5,725</b>	<b>4,777</b>	<b>\$253,921</b>	<b>3,173</b>	<b>4,259</b>	<b>\$225,315</b>	<b>99.0%</b>	<b>50</b>	<b>70</b>	<b>163</b>	<b>348</b>
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	692	75	\$332,616	28	23	\$156,532	85.3%	169	4	40	30
Lots & Land	2,840	335	\$297,944	170	209	\$115,305	92.2%	208	34	111	81
Multi-dwelling	138	71	\$323,820	51	67	\$299,965	96.1%	30	2	14	13
<b>Total</b>	<b>3,670</b>	<b>481</b>	<b>\$318,127</b>	<b>249</b>	<b>299</b>	<b>\$190,601</b>	<b>91.2%</b>	<b>136</b>	<b>40</b>	<b>165</b>	<b>124</b>
<b>Grand Total</b>	<b>7,858</b>	<b>5,258</b>	<b>\$297,743</b>	<b>3,435</b>	<b>4,568</b>	<b>\$269,977</b>	<b>100.1%</b>	<b>54</b>	<b>111</b>	<b>339</b>	<b>472</b>