

Heartland Multiple Listing Service

Activity Report

March 2009

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	25	4	\$79,700	0	1	\$121,500	93.8%	119	0	0	3
Area 102	117	40	\$157,522	0	14	\$94,097	94.5%	78	0	3	3
Area 103	497	141	\$137,548	7	71	\$126,713	96.7%	80	3	27	10
Area 104	520	116	\$222,776	8	65	\$206,370	98.0%	145	4	19	7
Area 105	125	46	\$98,144	1	26	\$76,141	99.0%	74	0	3	1
Area 106	368	95	\$180,938	4	35	\$128,757	96.6%	192	1	14	4
Area 107	294	71	\$161,312	1	47	\$119,361	95.5%	107	1	15	6
Area 108	68	11	\$104,500	1	5	\$44,660	85.6%	102	1	4	1
Area 109	237	45	\$151,051	1	12	\$79,393	87.3%	159	0	17	10
Area 110	224	45	\$251,033	3	24	\$196,024	96.9%	109	0	5	6
Area 111	257	45	\$146,790	3	19	\$86,081	93.7%	142	2	7	13
Area 112	243	57	\$203,456	4	26	\$116,647	96.7%	136	0	10	8
Area 113	43	7	\$269,557	0	4	\$226,085	95.0%	73	1	1	0
Area 114	176	35	\$260,291	3	13	\$299,304	98.0%	137	0	10	2
Area 115	648	132	\$243,018	8	63	\$236,503	97.6%	141	1	25	10
Area 202	2,232	493	\$170,657	18	194	\$104,672	93.5%	98	32	159	57
Area 203	942	211	\$101,261	11	108	\$77,402	93.1%	107	2	64	23
Area 204	1,175	253	\$272,115	15	124	\$204,365	97.3%	144	0	55	26
Area 205	516	122	\$101,813	8	64	\$74,828	96.5%	108	6	50	8
Area 206	896	197	\$107,329	7	104	\$81,256	94.7%	92	5	53	27
Area 207	782	183	\$172,886	5	99	\$141,300	97.9%	109	5	51	12
Area 208	983	189	\$191,199	11	88	\$144,032	95.9%	143	3	45	17
Area 210	222	33	\$111,718	0	21	\$82,853	94.3%	111	0	18	12
Area 220	152	32	\$161,190	2	20	\$93,327	94.5%	235	1	14	6
Area 230	113	16	\$134,534	2	5	\$75,360	90.9%	219	1	19	2
Area 310	480	169	\$250,805	2	80	\$242,615	94.1%	79	1	31	5
Area 315	552	130	\$234,946	5	45	\$200,300	97.0%	85	1	27	8
Area 320	659	177	\$248,240	3	76	\$202,710	96.0%	79	2	30	5
Area 325	402	87	\$340,970	1	32	\$244,507	95.7%	111	1	20	5
Area 330	553	142	\$261,552	9	69	\$233,132	98.9%	64	1	25	5
Area 335	558	146	\$226,037	7	79	\$193,403	97.0%	105	1	26	4
Area 340	476	116	\$339,616	3	51	\$278,029	96.7%	103	1	21	7
Area 345	826	193	\$481,991	7	54	\$334,166	96.2%	121	4	32	25
Area 350	55	13	\$172,869	1	3	\$104,333	95.8%	53	0	5	2
Area 355	14	6	\$344,550	0	0				0	2	0
Area 360	276	62	\$170,894	5	34	\$156,554	96.3%	148	3	16	5
Area 370	77	10	\$196,505	0	4	\$200,625	98.1%	22	2	2	4
Area 380	391	86	\$226,200	5	34	\$157,626	96.2%	106	4	15	5
Area 385	220	47	\$148,626	3	19	\$108,710	95.9%	96	0	16	3
Area 390	106	17	\$109,785	0	4	\$63,237	90.7%	95	0	8	2
Area 401	42	14	\$45,610	0	5	\$29,340	91.6%	37	0	6	0
Area 403	111	31	\$58,181	1	6	\$11,441	111.8%	32	0	7	7
Area 405	74	16	\$81,959	1	9	\$55,324	93.0%	62	1	3	1
Area 407	52	15	\$73,450	0	3	\$65,166	99.9%	32	0	2	2
Area 409	105	30	\$41,253	2	16	\$23,996	99.4%	91	0	5	2
Area 411	90	28	\$66,194	0	16	\$30,767	93.9%	116	0	6	2
Area 413	92	28	\$110,685	3	15	\$55,869	94.3%	52	1	6	1
Area 415	23	8	\$93,631	0	2	\$46,950	97.0%	135	1	0	0
Area 417	96	25	\$93,055	3	7	\$66,600	95.4%	189	0	4	0
Area 419	121	26	\$102,436	1	14	\$106,323	98.2%	123	0	11	3
Area 421	185	51	\$193,435	2	15	\$176,381	95.2%	123	0	4	3
Area 423	95	20	\$135,872	1	11	\$152,236	101.7%	132	0	2	1

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Area 425	229	38	\$265,874	0	22	\$161,571	97.2%	85	0	8	10
Area 427	312	90	\$185,026	4	36	\$136,099	96.4%	104	1	18	6
Area 440	78	20	\$112,145	0	9	\$88,995	92.0%	101	0	5	1
Area 450	183	51	\$198,970	4	19	\$135,015	96.8%	62	0	4	1
Area 997	0	0		0	0				0	0	0
Area 998	251	38	\$121,573	2	20	\$78,009	92.4%	116	2	18	7
Area 999	140	50	\$69,579	7	54	\$50,593	85.9%	80	0	4	4
	19,779	4,599	\$172,325	205	2,115	\$130,310	95.6%	107	96	1,077	410

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	704	74	\$260,881	1	7	\$95,442	63.4%	201	2	45	22
Lots & Land	6,374	563	\$265,914	2	39	\$180,288	90.7%	219	5	280	290
Multi-dwelling	669	111	\$299,847	1	34	\$128,080	93.1%	89	0	72	19
Total	7,747	748	\$275,547	4	80	\$134,603	82.4%	170	7	397	331
Grand Total	26,098	5,347	\$210,435	213	2,195	\$150,615	95.9%	112	103	1,474	741