

Heartland Multiple Listing Service

Activity Report

March 2010

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	25	7	\$208,971	4	7	\$147,700	96.4%	452	0	2	2
Area 102	132	32	\$150,857	12	20	\$128,255	95.7%	78	0	2	9
Area 103	570	202	\$155,256	63	85	\$127,729	97.2%	71	4	20	30
Area 104	580	162	\$202,357	62	76	\$190,417	99.3%	124	2	15	9
Area 105	195	62	\$91,945	22	24	\$88,979	97.3%	71	1	12	4
Area 106	323	103	\$183,210	43	42	\$162,722	98.5%	104	0	6	9
Area 107	291	68	\$187,923	31	32	\$94,390	95.3%	109	0	10	11
Area 108	62	17	\$89,997	7	10	\$57,862	95.0%	164	0	4	4
Area 109	231	51	\$154,719	10	17	\$122,598	93.4%	90	2	18	8
Area 110	208	55	\$235,712	10	32	\$198,726	96.5%	156	1	7	5
Area 111	261	68	\$122,508	7	23	\$159,315	98.6%	135	6	14	17
Area 112	233	58	\$181,203	19	24	\$111,360	94.5%	81	2	1	6
Area 113	59	12	\$176,191	3	4	\$102,887	94.8%	62	0	1	3
Area 114	168	43	\$291,842	13	21	\$206,796	96.4%	99	1	3	2
Area 115	647	172	\$226,004	52	73	\$199,648	93.7%	126	1	21	19
Area 202	2,117	525	\$193,844	119	175	\$120,922	93.0%	113	9	127	57
Area 203	952	288	\$109,616	99	129	\$72,266	95.5%	84	4	30	52
Area 204	1,170	316	\$211,811	117	121	\$197,794	95.2%	99	5	42	33
Area 205	577	187	\$102,047	42	51	\$81,458	95.8%	97	2	22	20
Area 206	991	331	\$106,788	90	120	\$81,248	96.0%	93	8	43	25
Area 207	791	278	\$176,396	91	105	\$137,021	98.6%	79	4	30	23
Area 208	935	253	\$203,801	65	102	\$156,411	95.4%	171	7	33	27
Area 210	218	49	\$139,222	24	24	\$114,683	96.4%	114	2	17	12
Area 220	152	34	\$150,138	11	14	\$125,207	94.1%	126	0	5	11
Area 230	130	22	\$214,995	2	7	\$87,153	87.1%	228	3	11	3
Area 310	547	210	\$234,170	53	95	\$232,988	94.2%	100	4	17	23
Area 315	511	197	\$250,807	49	64	\$236,677	95.6%	121	2	10	8
Area 320	731	252	\$239,755	77	96	\$197,673	96.2%	81	5	15	22
Area 325	375	126	\$269,695	34	48	\$218,799	97.6%	89	2	14	3
Area 330	533	188	\$247,524	67	91	\$224,179	98.1%	121	4	15	20
Area 335	595	221	\$204,078	92	99	\$188,598	97.5%	95	4	5	18
Area 340	466	180	\$292,591	60	65	\$265,015	96.9%	70	5	19	16
Area 345	684	207	\$504,010	49	76	\$365,304	96.2%	145	3	22	15
Area 350	39	11	\$173,709	4	6	\$184,751	101.3%	98	0	3	0
Area 355	22	4	\$272,225	0	1	\$370,000	94.9%	134	0	0	0
Area 360	230	71	\$160,932	41	32	\$172,861	98.4%	82	4	11	4
Area 370	85	20	\$172,677	13	10	\$233,100	96.9%	177	0	3	3
Area 380	411	105	\$236,931	16	25	\$140,475	91.4%	125	1	15	19
Area 385	235	55	\$141,278	12	26	\$89,461	97.1%	142	1	13	6
Area 390	122	28	\$136,450	6	2	\$60,000	93.8%	184	0	9	3
Area 401	29	6	\$34,966	2	4	\$21,750	62.6%	177	0	6	2
Area 403	95	24	\$57,722	2	7	\$56,528	91.3%	79	4	5	8
Area 405	110	35	\$105,495	10	11	\$74,930	95.6%	61	0	8	6
Area 407	66	21	\$67,502	5	8	\$79,725	93.1%	60	1	7	2
Area 409	118	30	\$48,773	3	13	\$24,311	90.6%	60	0	7	7
Area 411	100	33	\$61,779	8	14	\$35,394	93.6%	59	0	7	5
Area 413	104	29	\$95,744	5	11	\$81,832	90.0%	71	0	5	2
Area 415	34	13	\$93,938	3	5	\$42,050	100.8%	35	0	2	1
Area 417	81	24	\$83,918	9	11	\$91,327	96.9%	82	0	2	2
Area 419	136	34	\$100,541	6	11	\$85,995	95.3%	82	0	6	7
Area 421	171	38	\$224,221	23	17	\$188,591	96.2%	107	1	2	9

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Area 423	84	20	\$149,042	4	11	\$115,390	96.1%	108	0	4	1
Area 425	249	65	\$222,661	26	22	\$176,577	93.5%	94	0	10	6
Area 427	351	106	\$172,812	46	33	\$127,165	97.7%	134	1	13	13
Area 440	77	21	\$137,780	6	6	\$86,533	111.3%	138	0	7	1
Area 450	211	83	\$196,152	30	22	\$176,986	93.3%	68	0	8	3
Area 997	0	0		0	0				0	0	0
Area 998	281	51	\$125,160	17	17	\$73,991	92.5%	192	3	11	16
Area 999	149	53	\$92,085	42	44	\$50,867	88.6%	81	0	7	5
	20,050	5,956	\$170,250	1,838	2,341	\$138,679	95.1%	113	109	784	657

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	739	85	\$345,013	5	13	\$72,746	77.6%	166	2	43	32
Lots & Land	6,332	797	\$121,782	28	47	\$139,875	84.1%	294	7	209	205
Multi-dwelling	611	120	\$304,164	16	41	\$114,183	100.5%	57	2	46	29
Total	7,682	1,002	\$256,986	49	101	\$108,935	87.4%	172	11	298	266
Grand Total	25,865	6,958	\$190,708	1,890	2,442	\$157,243	95.7%	110	120	1,082	923