

Heartland Multiple Listing Service

Activity Report

March 2015

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	18	9	\$115,416	4	5	\$130,200	94.7%	153	0	0	2
Area 102	90	47	\$204,526	8	22	\$118,457	97.3%	93	2	3	2
Area 103	327	156	\$162,888	67	100	\$139,619	98.3%	96	0	7	12
Area 104	403	178	\$255,050	96	91	\$247,121	100.0%	75	1	8	13
Area 105	104	32	\$101,569	11	34	\$91,851	97.1%	76	1	0	9
Area 106	202	101	\$198,265	47	55	\$168,660	97.9%	70	1	4	13
Area 107	180	53	\$156,262	39	39	\$152,171	97.5%	124	0	3	7
Area 108	51	12	\$75,750	6	7	\$75,319	93.4%	114	0	1	1
Area 109	135	30	\$245,256	13	14	\$140,912	95.2%	168	2	3	9
Area 110	171	63	\$261,766	29	33	\$219,845	98.6%	118	0	3	4
Area 111	144	31	\$144,441	13	16	\$123,629	96.1%	149	2	7	7
Area 112	185	45	\$172,582	27	28	\$172,858	97.0%	198	0	5	5
Area 113	37	12	\$300,975	4	3	\$92,500	99.5%	313	0	2	1
Area 114	133	48	\$268,568	22	25	\$227,224	99.6%	140	0	4	9
Area 115	394	169	\$271,465	91	115	\$235,845	96.9%	96	2	10	17
Area 202	1,011	341	\$193,485	90	171	\$164,370	91.4%	87	4	52	54
Area 203	504	197	\$118,216	55	126	\$101,726	96.7%	73	4	13	30
Area 204	800	311	\$280,713	118	197	\$208,101	97.4%	106	5	13	34
Area 205	310	94	\$107,679	23	61	\$84,281	96.6%	115	0	11	12
Area 206	654	217	\$104,989	76	126	\$89,838	96.4%	106	6	32	37
Area 207	505	200	\$198,030	91	125	\$162,679	98.2%	90	1	13	14
Area 208	600	219	\$212,294	73	132	\$179,451	97.7%	109	6	15	43
Area 210	161	42	\$136,434	11	27	\$92,125	96.2%	108	1	10	13
Area 220	338	87	\$169,813	39	47	\$125,661	96.1%	143	5	18	11
Area 221	42	22	\$121,695	1	6	\$70,083	93.2%	86	0	6	0
Area 222	9	1	\$109,000	1	0				0	1	1
Area 223	53	17	\$89,929	3	3	\$61,666	89.8%	136	0	3	4
Area 224	7	1	\$599,000	0	0			51	0	0	0
Area 230	73	21	\$118,807	5	7	\$143,357	91.8%	97	0	6	3
Area 310	258	154	\$346,937	60	93	\$245,659	97.2%	66	2	7	7
Area 315	299	144	\$304,515	77	84	\$209,988	98.5%	77	1	5	14
Area 320	299	208	\$260,911	101	129	\$207,476	98.0%	55	5	8	13
Area 325	224	108	\$342,968	56	72	\$317,238	99.2%	85	0	6	11
Area 330	298	136	\$271,888	84	92	\$244,428	99.3%	57	0	3	5
Area 335	280	142	\$241,936	91	112	\$237,214	99.2%	62	1	4	5
Area 340	206	122	\$352,092	70	87	\$344,368	96.5%	67	5	10	12
Area 345	578	196	\$511,448	105	130	\$474,849	99.2%	105	2	10	39
Area 350	29	8	\$263,062	5	5	\$145,000	100.3%	58	0	0	2
Area 355	10	1	\$300,000	2	4	\$430,500	96.1%	32	0	1	0
Area 360	135	65	\$208,982	34	44	\$155,708	95.9%	49	0	1	5
Area 370	65	33	\$227,456	17	19	\$202,440	100.1%	120	2	2	1
Area 380	206	82	\$238,475	41	38	\$185,911	97.6%	138	1	12	9
Area 385	144	41	\$137,103	14	19	\$127,561	94.7%	129	1	7	8
Area 390	87	26	\$110,309	6	7	\$123,157	95.3%	170	0	5	6
Area 401	31	2	\$22,400	2	6	\$65,083	94.8%	184	0	2	3
Area 403	35	15	\$72,780	2	7	\$30,264	86.6%	92	0	2	4
Area 405	39	17	\$97,005	4	7	\$106,214	98.3%	105	0	5	2
Area 407	34	14	\$53,717	5	6	\$92,458	98.1%	75	0	6	1
Area 409	52	14	\$62,873	4	9	\$41,272	105.2%	22	0	4	4
Area 411	47	23	\$76,715	3	6	\$48,416	102.0%	31	1	3	2
Area 413	53	18	\$105,676	8	13	\$71,176	95.3%	70	0	2	2

Heartland Multiple Listing Service

Activity Report

March 2015

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Area 415	16	4	\$66,475	3	7	\$105,184	97.6%	69	0	1	2
Area 417	43	19	\$109,305	9	8	\$90,487	95.8%	90	0	0	0
Area 419	97	27	\$103,129	15	17	\$92,872	100.7%	43	0	2	4
Area 421	112	47	\$267,020	13	14	\$215,235	98.6%	61	0	3	2
Area 423	48	16	\$159,159	5	17	\$135,570	96.3%	132	1	2	3
Area 425	211	73	\$237,624	34	36	\$197,862	97.9%	95	0	1	11
Area 427	345	123	\$176,314	43	43	\$134,793	97.3%	96	2	9	12
Area 440	57	16	\$199,150	10	5	\$88,900	95.3%	87	0	2	1
Area 450	170	62	\$212,567	42	31	\$196,318	96.2%	92	0	11	4
Area 997	0	0		0	0				0	0	0
Area 998	277	68	\$159,180	28	26	\$100,567	95.7%	120	3	16	20
Area 999	66	19	\$257,115	5	12	\$36,414	91.4%	109	0	2	2
	12,492	4,799	\$194,373	2,061	2,820	\$155,336	96.8%	101	70	407	583
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	719	109	\$420,126	8	20	\$144,313	81.3%	141	4	37	16
Lots & Land	4,939	441	\$136,424	69	140	\$129,704	90.7%	274	6	233	87
Multi-dwelling	336	102	\$174,367	21	56	\$153,485	93.0%	97	2	22	11
Total	5,994	652	\$243,639	98	216	\$142,501	88.3%	171	12	292	114
Grand Total	15,919	5,451	\$222,439	2,165	3,036	\$190,520	97.2%	99	82	699	697