

Heartland Multiple Listing Service

Activity Report

March 2020

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	2	2	\$134,500	0	4	\$191,159	100.9%	3	0	0	0
Area 102	42	22	\$222,909	9	23	\$156,695	98.7%	69	1	4	5
Area 103	107	125	\$210,089	89	93	\$194,443	100.3%	28	2	1	6
Area 104	199	142	\$312,082	113	97	\$298,840	99.9%	85	1	3	9
Area 105	27	34	\$145,177	19	35	\$138,873	99.1%	32	1	4	2
Area 106	76	67	\$284,459	43	40	\$256,588	100.1%	35	2	3	6
Area 107	81	46	\$227,851	32	31	\$216,932	97.7%	44	1	2	6
Area 108	7	7	\$180,250	7	10	\$123,865	96.5%	66	0	2	1
Area 109	100	37	\$245,558	17	18	\$205,529	98.1%	81	2	4	9
Area 110	88	59	\$345,590	27	32	\$294,796	99.4%	54	0	2	4
Area 111	46	22	\$181,390	10	17	\$129,182	97.9%	51	0	2	2
Area 112	12	9	\$148,422	5	8	\$182,737	99.5%	53	0	1	0
Area 1121	25	11	\$140,463	5	13	\$148,619	99.6%	56	2	1	2
Area 1122	40	23	\$262,086	5	11	\$222,881	97.0%	97	1	0	1
Area 113	13	6	\$436,633	4	9	\$248,088	97.6%	74	1	0	0
Area 1131	48	17	\$114,085	11	22	\$81,173	96.2%	102	0	3	3
Area 1132	87	48	\$125,750	22	41	\$99,430	96.3%	68	3	2	9
Area 114	80	62	\$299,903	38	34	\$271,697	100.1%	97	1	1	6
Area 115	246	148	\$330,859	88	95	\$299,810	99.0%	70	2	4	16
Area 120	29	17	\$191,858	10	11	\$130,977	96.5%	51	0	1	0
Area 125	13	5	\$288,880	3	6	\$205,750	99.2%	72	0	0	0
Area 130	13	7	\$229,971	4	4	\$89,812	96.8%	23	0	0	1
Area 135	6	4	\$56,850	1	4	\$78,625	94.2%	193	0	0	0
Area 140	7	3	\$130,800	0	0				0	0	0
Area 145	4	2	\$109,000	1	3	\$89,833	94.0%	44	0	1	0
Area 202	497	299	\$253,276	126	188	\$217,457	97.7%	58	18	38	53
Area 203	177	177	\$174,749	92	137	\$172,412	99.1%	32	1	4	15
Area 204	426	258	\$356,635	155	182	\$330,814	99.1%	75	2	8	31
Area 205	90	93	\$159,428	48	66	\$135,201	99.2%	38	2	3	10
Area 206	226	206	\$155,594	94	153	\$151,232	98.9%	36	5	11	20
Area 207	281	155	\$271,411	104	147	\$231,779	98.8%	57	3	2	15
Area 208	301	167	\$291,500	123	141	\$239,868	98.6%	64	2	11	23
Area 210	57	33	\$177,451	22	28	\$137,998	98.2%	53	1	2	4
Area 220	134	79	\$214,862	43	53	\$208,625	97.6%	61	1	6	4
Area 221	27	8	\$177,100	4	6	\$168,483	98.6%	83	0	4	1
Area 222	14	7	\$149,500	2	6	\$188,166	96.3%	139	2	1	2
Area 223	28	12	\$140,754	6	10	\$125,965	91.9%	84	1	6	3
Area 224	9	3	\$231,300	0	2	\$209,500	98.8%	7	0	1	0
Area 230	45	6	\$128,316	2	8	\$181,312	94.7%	119	0	0	2
Area 235	59	26	\$123,038	6	3	\$107,466	92.9%	64	0	2	5
Area 310	119	141	\$363,581	69	86	\$363,233	98.9%	28	3	2	11
Area 315	129	112	\$317,213	60	81	\$317,877	99.1%	46	1	0	10
Area 320	178	198	\$342,719	99	132	\$334,095	98.9%	28	4	7	16
Area 325	159	94	\$446,854	43	70	\$409,195	100.1%	73	5	3	24
Area 330	187	127	\$360,942	84	86	\$333,677	99.9%	56	2	4	16
Area 335	198	162	\$316,766	102	133	\$315,098	100.3%	65	4	3	17
Area 340	116	107	\$424,621	59	82	\$383,506	99.1%	29	1	6	12
Area 345	431	171	\$617,573	95	126	\$535,598	99.3%	113	3	4	40
Area 350	27	13	\$307,061	8	8	\$357,729	101.6%	54	1	1	2
Area 355	9	5	\$595,990	1	4	\$579,050	97.7%	21	0	0	2
Area 360	50	56	\$245,566	37	39	\$235,932	100.0%	47	0	4	4

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Area 370	83	25	\$301,280	11	21	\$311,905	100.7%	116	1	1	5
Area 380	94	42	\$310,820	30	32	\$244,299	97.5%	78	5	5	4
Area 385	71	39	\$222,185	18	32	\$197,416	97.0%	49	1	1	7
Area 390	42	20	\$180,464	10	9	\$100,833	93.6%	40	0	2	2
Area 401	11	6	\$71,158	1	4	\$67,475	107.0%	20	0	0	3
Area 403	26	15	\$120,860	3	8	\$116,625	96.2%	48	0	0	5
Area 405	13	11	\$218,490	3	11	\$137,586	99.6%	20	0	1	4
Area 407	9	5	\$113,900	3	3	\$134,500	101.5%	37	1	0	0
Area 409	23	15	\$98,804	7	14	\$92,278	99.9%	47	0	2	1
Area 411	16	21	\$101,347	13	11	\$106,309	102.1%	53	0	0	3
Area 413	18	18	\$138,486	10	13	\$113,153	99.1%	39	0	0	3
Area 415	4	5	\$169,500	4	4	\$122,648	97.1%	47	0	0	0
Area 417	20	22	\$160,000	12	13	\$138,364	101.1%	18	0	1	1
Area 419	25	31	\$155,379	15	28	\$155,714	99.7%	50	0	3	4
Area 421	73	53	\$316,106	22	25	\$302,142	99.8%	85	2	3	4
Area 423	18	14	\$192,278	8	18	\$193,366	100.2%	34	0	0	4
Area 425	112	50	\$306,317	33	52	\$294,987	99.2%	75	0	1	7
Area 427	103	76	\$210,295	45	40	\$184,009	98.3%	50	2	5	9
Area 440	14	6	\$236,300	2	6	\$189,666	94.4%	84	1	0	3
Area 450	78	50	\$249,445	36	34	\$245,788	99.0%	59	0	4	3
Area 708	0	0		0	0				0	0	0
Area 997	0	0		0	0				0	0	0
Area 998	217	74	\$165,735	35	50	\$114,670	95.1%	99	2	11	5
Area 999	128	34	\$146,529	10	15	\$92,943	94.4%	87	0	7	5
	6,570	4,272	\$231,300	2,378	3,081	\$208,115	98.4%	60	97	221	512
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	751	89	\$557,041	20	21	\$282,726	90.0%	108	2	48	28
Lots & Land	3,079	293	\$315,227	95	133	\$190,656	90.4%	225	15	146	100
Multi-dwelling	156	80	\$438,873	46	66	\$283,648	97.1%	44	5	17	16
Total	3,986	462	\$437,047	161	220	\$252,343	92.5%	126	22	211	144
Grand Total	9,350	4,734	\$292,169	2,552	3,320	\$253,693	98.6%	68	120	448	662