

Heartland Multiple Listing Service

Activity Report May, 2007

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	49	13	150,125	13	3	213,215	94.8	128	1	3	4
Area 102	165	40	173,693	25	23	159,667	96.4	35	7	12	14
Area 103	705	183	166,120	146	120	146,069	96.6	37	42	38	42
Area 104	915	132	215,747	138	161	211,225	99.0	58	45	47	54
Area 105	212	57	116,260	53	41	109,073	95.9	35	11	16	27
Area 106	405	98	188,882	87	56	163,758	97.3	42	22	15	16
Area 107	402	81	159,874	54	43	131,943	96.4	36	16	41	29
Area 108	116	22	104,641	11	5	78,149	94.0	39	7	16	10
Area 109	238	49	234,242	17	20	119,597	93.9	33	9	29	16
Area 110	371	60	273,131	59	63	210,433	97.0	35	29	24	21
Area 111	314	58	135,659	38	36	128,108	92.0	38	10	27	17
Area 112	290	65	209,130	49	38	132,205	92.6	37	29	10	14
Area 113	39	11	198,436	9	3	131,500	96.5	58	1	1	1
Area 114	282	49	296,823	38	32	217,933	96.7	52	13	17	17
Area 115	911	176	251,549	152	124	240,019	106.4	46	52	45	42
Area 202	3303	703	172,141	460	340	143,703	91.1	41	236	336	295
Area 203	1322	377	129,933	297	204	111,381	93.3	33	89	110	151
Area 204	1757	368	285,966	284	202	209,090	98.6	47	123	108	135
Area 205	769	194	121,509	134	94	107,186	97.5	36	57	62	52
Area 206	1468	323	124,361	236	201	111,400	96.1	33	94	117	114
Area 207	1212	269	202,935	178	141	158,040	96.5	34	92	83	81
Area 208	1511	285	196,328	218	155	176,488	97.0	40	97	108	90
Area 210	342	68	156,229	44	35	94,073	93.7	27	29	26	21
Area 220	174	34	173,076	26	12	102,790	92.6	31	11	21	14
Area 230	156	31	120,545	17	18	97,783	96.0	37	13	16	10
Area 310	572	191	212,742	190	102	206,486	93.6	38	50	31	45
Area 315	696	168	269,321	153	117	236,434	98.4	43	49	27	38
Area 320	720	227	254,833	254	169	236,152	96.6	39	49	40	68
Area 325	538	121	346,607	111	67	277,821	97.4	51	30	20	22
Area 330	800	212	260,521	185	134	226,197	98.7	59	51	50	56
Area 335	760	210	219,562	208	146	210,064	98.0	46	45	39	60
Area 340	548	153	366,636	158	93	297,129	95.7	39	39	20	30
Area 345	946	202	457,679	200	131	409,932	97.8	54	53	51	57
Area 350	100	47	202,422	10	6	185,633	96.6	32	25	6	2
Area 355	15	5	384,790	2	3	267,333	95.0	35	1	2	2
Area 360	424	88	188,419	86	58	178,546	100.0	42	17	14	13
Area 370	147	27	222,129	24	18	166,476	97.9	51	7	4	3
Area 380	456	93	208,604	75	40	168,095	96.0	44	23	43	28
Area 385	282	50	142,288	52	43	103,206	56.6	29	20	24	27
Area 390	126	29	115,859	8	3	90,967	94.2	23	2	16	10
Area 401	81	23	53,530	11	4	22,925	72.1	15	7	6	7
Area 403	148	27	69,680	20	10	53,260	86.6	42	19	14	11
Area 405	118	36	121,508	20	17	87,662	102.8	30	15	13	5
Area 407	74	18	90,697	11	8	82,971	87.1	34	3	11	10

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Area 409	248	43	59,353	33	15	46,057	78.8	28	28	28	24
Area 411	175	44	78,900	21	15	59,374	92.5	28	17	29	19
Area 413	157	36	100,568	26	28	85,954	93.2	31	16	8	15
Area 415	43	13	115,815	7	4	94,725	92.5	24	1	4	4
Area 417	102	31	118,951	24	14	104,020	92.7	24	8	16	12
Area 419	191	50	120,526	46	20	117,111	92.8	37	15	18	20
Area 421	288	36	268,728	52	27	235,639	97.1	76	17	24	19
Area 423	115	38	152,222	25	14	140,818	95.2	27	21	11	15
Area 425	367	94	224,483	55	31	201,007	99.4	40	23	26	25
Area 427	497	102	171,990	90	65	156,872	98.6	37	41	42	44
Area 440	116	30	199,000	22	13	129,392	98.0	49	5	9	7
Area 450	315	84	635,170	42	49	149,089	94.3	33	16	27	14
Area 997	2	0	0	0	0	0	0.0	0	0	0	0
Area 998	287	73	130,791	34	30	88,528	87.7	31	9	39	20
Area 999	149	26	141,246	25	19	42,019	74.5	35	8	13	16
Total	28031	6373	210,942	5063	3683	180,448	96.3	41	1865	2053	2035
Multi-Dwelling	791	185	212,263	88	71	169,535	90.0	45	41	97	53
Commercial	681	100	260,877	25	15	180,700	99.6	37	48	76	38
Lots & Land	6429	569	204,216	193	135	190,674	84.2	43	166	464	188
Grand Total	35932	7227	211,130	5369	3904	180,604	95.7	41	2120	2690	2314

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