

Heartland Multiple Listing Service

Activity Report May, 2008

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	41	3	122,967	8	5	106,500	86.6	38	1	0	3
Area 102	147	37	221,766	29	21	134,322	93.7	28	9	13	13
Area 103	660	149	169,980	104	80	138,783	84.4	29	52	52	52
Area 104	769	118	240,631	124	104	210,303	95.8	53	66	37	55
Area 105	189	50	111,886	36	22	90,429	90.9	32	11	12	10
Area 106	380	82	195,308	84	56	217,457	112.9	38	21	26	32
Area 107	421	86	166,939	49	44	124,220	91.9	33	30	32	24
Area 108	112	15	104,020	11	15	72,408	86.5	28	3	8	11
Area 109	231	50	189,441	25	20	127,666	85.4	27	13	27	19
Area 110	326	61	263,617	30	36	205,667	98.9	31	20	35	30
Area 111	349	55	149,091	27	25	124,362	89.5	32	13	26	19
Area 112	341	80	165,884	51	27	118,736	91.1	28	19	31	21
Area 113	37	6	165,600	4	0	0	0.0	0	3	4	5
Area 114	280	38	321,907	26	26	233,883	83.9	43	22	20	11
Area 115	779	139	247,814	101	94	220,394	94.9	35	43	53	38
Area 202	3222	618	163,841	373	317	131,058	86.3	37	184	320	224
Area 203	1302	282	126,752	216	180	91,283	89.3	33	81	122	98
Area 204	1708	298	323,363	225	179	207,781	95.3	39	85	115	91
Area 205	736	138	112,093	101	74	79,786	87.8	25	49	73	76
Area 206	1364	261	110,844	196	150	93,864	88.2	31	76	104	97
Area 207	1193	228	198,000	159	128	149,517	93.9	39	95	74	65
Area 208	1302	247	191,693	152	119	181,319	92.2	31	56	114	87
Area 210	304	56	155,104	33	27	105,822	86.7	28	13	35	25
Area 220	222	42	157,400	27	20	113,233	90.9	32	7	16	10
Area 230	154	28	114,275	13	14	99,271	104.7	31	8	20	15
Area 310	606	167	298,131	171	104	335,494	164.6	39	37	34	43
Area 315	638	139	293,937	172	93	227,653	98.5	46	44	38	29
Area 320	831	236	242,486	202	109	191,258	95.0	40	91	44	52
Area 325	472	85	299,506	101	75	279,683	96.2	63	24	26	27
Area 330	693	170	240,827	164	105	225,949	97.5	46	68	25	39
Area 335	655	169	220,479	144	122	215,052	96.0	43	31	35	38
Area 340	555	158	331,113	146	101	285,213	94.7	41	33	33	38
Area 345	1056	202	515,215	183	126	397,002	94.9	56	49	47	42
Area 350	59	15	199,590	9	3	194,667	96.8	31	3	19	5
Area 355	19	3	331,483	4	2	331,000	95.9	80	1	1	1
Area 360	403	63	194,664	45	36	158,066	96.2	42	16	18	12
Area 370	87	14	279,851	9	9	148,052	92.1	33	3	8	6
Area 380	461	97	228,603	47	34	194,779	94.4	41	24	41	26
Area 385	263	49	124,360	26	25	107,808	95.0	40	10	21	11
Area 390	147	32	125,238	11	14	82,486	79.4	30	12	22	7
Area 401	65	13	44,500	4	4	15,125	85.6	29	5	10	5
Area 403	141	27	63,743	5	8	18,588	61.4	24	9	12	10
Area 405	112	29	115,162	14	12	155,225	160.0	31	16	18	12
Area 407	101	26	77,027	10	12	57,199	87.3	42	6	8	7

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Area 409	199	41	52,358	25	18	30,958	74.5	28	12	20	8
Area 411	163	45	72,927	27	2	56,550	87.0	47	16	18	12
Area 413	126	19	94,508	27	15	81,487	93.8	32	8	8	12
Area 415	39	15	159,373	6	8	84,713	86.1	60	4	7	5
Area 417	130	22	121,277	14	9	73,944	81.5	36	13	10	6
Area 419	185	40	108,896	24	16	80,097	83.8	32	12	10	12
Area 421	251	28	190,139	31	16	208,071	99.7	32	15	11	10
Area 423	136	26	168,071	15	14	126,568	93.1	35	12	15	17
Area 425	316	60	216,907	41	34	210,544	99.3	67	18	41	23
Area 427	430	110	251,730	57	47	150,741	93.8	36	19	34	22
Area 440	124	25	185,134	12	10	166,385	85.9	31	8	11	10
Area 450	233	47	206,795	37	24	158,580	96.8	35	19	22	17
Area 998	312	63	120,236	32	26	88,008	91.8	36	11	34	23
Area 999	213	30	86,125	58	48	78,267	93.8	40	4	14	14
Total	26790	5432	210,386	4077	3064	178,214	96.4	39	1633	2084	1732
Multi-Dwelling	822	153	177,316	79	49	114,123	88.6	30	49	94	58
Commercial	722	109	422,340	14	8	251,250	84.5	138	22	60	34
Lots & Land	6762	537	160,643	99	94	156,960	78.8	33	285	365	186
Grand Total	35096	6231	208,789	4269	3215	176,798	95.7	39	1989	2603	2010

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