

Heartland Multiple Listing Service

Activity Report

May 2009

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	27	4	\$155,075	3	0			47	0	0	0
Area 102	115	24	\$263,968	8	17	\$96,169	97.2%	57	2	4	10
Area 103	498	144	\$154,730	49	76	\$119,262	96.8%	104	2	20	17
Area 104	516	97	\$214,226	52	91	\$203,309	97.8%	109	4	12	17
Area 105	133	41	\$99,343	22	16	\$82,006	97.1%	80	1	1	2
Area 106	378	74	\$180,277	35	60	\$163,284	97.8%	98	1	12	9
Area 107	309	56	\$160,489	22	20	\$98,075	96.2%	105	3	15	14
Area 108	67	14	\$54,571	1	4	\$53,225	93.2%	91	0	3	1
Area 109	241	40	\$179,567	9	22	\$82,880	94.8%	114	1	11	5
Area 110	226	50	\$280,684	20	28	\$178,082	96.6%	147	2	8	1
Area 111	260	54	\$152,464	14	19	\$99,326	92.6%	161	4	14	9
Area 112	243	62	\$146,755	24	33	\$120,947	95.7%	115	1	10	5
Area 113	41	9	\$236,744	2	2	\$136,250	97.4%	64	0	2	2
Area 114	178	37	\$283,276	18	21	\$209,990	95.6%	213	1	5	7
Area 115	656	149	\$266,877	57	83	\$199,186	96.2%	95	8	18	23
Area 202	2,209	445	\$179,251	115	219	\$112,265	94.8%	115	5	110	76
Area 203	936	257	\$117,148	85	119	\$97,921	96.0%	85	4	47	36
Area 204	1,174	256	\$264,874	117	147	\$195,247	97.1%	107	6	42	34
Area 205	515	128	\$101,903	34	63	\$72,363	96.1%	104	5	24	15
Area 206	903	194	\$107,807	78	127	\$94,636	95.7%	109	4	30	31
Area 207	770	178	\$216,920	70	103	\$140,391	96.3%	115	8	28	26
Area 208	990	210	\$187,396	77	81	\$146,029	96.5%	155	7	49	50
Area 210	226	38	\$144,155	13	23	\$95,704	94.2%	101	2	7	10
Area 220	152	53	\$155,511	10	17	\$103,582	96.5%	146	3	8	3
Area 230	117	13	\$147,123	3	3	\$58,966	93.6%	193	0	8	9
Area 310	476	159	\$295,705	58	91	\$198,956	96.1%	81	3	17	22
Area 315	550	142	\$252,565	55	85	\$202,314	97.3%	100	7	33	12
Area 320	661	199	\$218,334	62	93	\$182,013	97.1%	92	3	27	33
Area 325	395	86	\$321,363	31	59	\$253,365	96.8%	113	4	19	15
Area 330	549	136	\$245,585	55	96	\$231,018	99.0%	120	2	32	7
Area 335	556	150	\$230,766	56	109	\$197,451	97.6%	99	3	14	28
Area 340	478	148	\$357,636	52	71	\$293,854	95.9%	92	3	19	13
Area 345	821	168	\$446,889	58	100	\$383,541	94.7%	132	5	27	20
Area 350	56	13	\$205,907	2	4	\$134,787	98.9%	68	0	0	1
Area 355	14	1	\$535,000	1	0				0	0	0
Area 360	269	63	\$174,642	26	39	\$169,535	98.4%	148	1	11	5
Area 370	77	21	\$290,439	3	8	\$269,250	96.2%	84	0	5	1
Area 380	397	80	\$214,126	25	34	\$148,878	95.3%	131	1	18	18
Area 385	214	51	\$139,765	21	14	\$118,664	95.6%	108	1	11	9
Area 390	106	25	\$129,549	5	6	\$139,583	92.0%	215	0	6	3
Area 401	41	9	\$36,637	2	4	\$22,550	91.7%	105	1	2	1
Area 403	112	17	\$48,958	1	9	\$19,392	86.1%	87	3	8	3
Area 405	74	15	\$75,166	9	15	\$90,366	94.2%	123	0	4	8
Area 407	55	17	\$65,675	4	8	\$50,469	91.1%	107	0	4	3
Area 409	106	25	\$46,628	5	13	\$27,319	87.0%	90	0	15	6
Area 411	94	21	\$56,104	5	15	\$33,363	93.1%	102	0	7	5
Area 413	92	25	\$87,232	11	10	\$67,100	95.1%	92	1	2	3
Area 415	24	4	\$81,725	2	6	\$106,208	94.2%	84	0	0	0
Area 417	91	25	\$95,902	1	12	\$90,112	96.8%	86	1	6	3
Area 419	122	30	\$104,796	9	13	\$77,173	95.5%	93	0	6	3
Area 421	181	22	\$223,069	14	11	\$168,063	97.2%	154	3	6	9

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Area 423	94	23	\$158,563	4	6	\$141,666	98.5%	131	1	0	2
Area 425	236	40	\$232,708	22	18	\$203,445	96.8%	145	3	15	15
Area 427	314	77	\$158,082	29	38	\$155,534	98.2%	117	5	10	14
Area 440	80	13	\$232,507	8	12	\$106,783	96.0%	117	2	5	2
Area 450	183	38	\$210,097	25	22	\$124,777	95.8%	77	3	14	12
Area 997	0	0		0	0				0	0	0
Area 998	244	52	\$112,428	13	16	\$71,481	89.7%	133	0	17	10
Area 999	147	63	\$74,633	42	43	\$52,373	86.0%	89	0	7	4
	19,789	4,585	\$182,936	1,654	2,474	\$133,759	95.3%	111	130	855	702

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	703	65	\$416,635	11	9	\$94,116	57.5%	319	3	52	17
Lots & Land	6,412	454	\$189,668	29	50	\$111,608	92.4%	206	28	207	165
Multi-dwelling	675	109	\$165,075	15	39	\$88,870	89.3%	125	2	43	25
Total	7,790	628	\$257,126	55	98	\$98,198	79.7%	217	33	302	207
Grand Total	26,114	5,213	\$204,614	1,707	2,572	\$159,857	96.1%	112	163	1,157	909