

Heartland Multiple Listing Service

Activity Report

May 2010

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	22	3	\$161,483	1	5	\$131,240	95.9%	277	0	0	0
Area 102	133	22	\$168,034	8	17	\$118,482	97.6%	93	1	6	3
Area 103	565	123	\$158,411	25	98	\$129,695	97.2%	97	9	18	16
Area 104	529	103	\$231,388	39	121	\$243,201	113.5%	127	3	13	9
Area 105	189	38	\$88,965	6	32	\$93,098	96.2%	77	0	10	9
Area 106	326	54	\$188,577	20	76	\$174,897	98.2%	78	0	6	7
Area 107	312	56	\$157,130	24	35	\$126,878	95.2%	72	1	7	13
Area 108	64	18	\$57,310	3	8	\$87,962	93.2%	68	0	2	4
Area 109	242	39	\$135,597	12	23	\$118,166	94.5%	108	1	14	10
Area 110	197	39	\$217,362	15	38	\$183,609	97.5%	136	0	9	10
Area 111	246	44	\$165,068	14	25	\$123,668	94.0%	147	2	12	10
Area 112	252	50	\$175,837	18	32	\$149,530	97.0%	136	3	5	12
Area 113	63	14	\$370,014	6	5	\$236,400	98.7%	147	0	3	2
Area 114	179	33	\$329,993	7	22	\$252,276	95.8%	167	1	4	3
Area 115	658	126	\$283,190	40	106	\$242,621	97.0%	104	3	24	18
Area 202	2,084	434	\$148,071	76	243	\$114,128	99.9%	82	10	100	66
Area 203	945	233	\$100,344	53	143	\$100,261	97.0%	74	12	31	43
Area 204	1,182	218	\$258,839	48	187	\$190,592	97.0%	108	4	34	44
Area 205	534	109	\$102,694	23	79	\$80,096	96.5%	100	1	31	18
Area 206	1,012	205	\$98,071	45	162	\$88,669	96.6%	70	6	35	43
Area 207	768	167	\$171,409	52	139	\$140,892	97.7%	82	1	47	22
Area 208	978	199	\$180,808	41	133	\$154,574	96.6%	116	12	46	40
Area 210	233	40	\$124,589	15	32	\$105,446	95.2%	129	0	8	9
Area 220	156	19	\$128,953	8	11	\$110,919	98.7%	103	1	9	4
Area 230	127	16	\$115,646	3	8	\$134,712	94.5%	136	1	10	1
Area 310	518	109	\$406,099	28	115	\$213,321	96.4%	63	8	21	26
Area 315	463	111	\$245,050	21	103	\$203,032	97.9%	88	10	13	15
Area 320	685	172	\$272,267	38	144	\$195,259	96.9%	72	9	29	32
Area 325	369	70	\$320,830	12	49	\$235,383	97.4%	87	1	14	14
Area 330	490	106	\$304,771	36	107	\$216,622	98.3%	107	7	18	21
Area 335	600	138	\$231,270	22	130	\$204,989	98.0%	107	6	13	19
Area 340	472	128	\$368,477	31	101	\$271,487	96.3%	72	6	9	13
Area 345	706	150	\$554,839	56	101	\$356,075	96.8%	140	3	10	13
Area 350	45	12	\$211,887	5	4	\$248,700	99.5%	95	0	1	2
Area 355	18	2	\$278,000	0	0				1	1	0
Area 360	244	46	\$181,304	6	58	\$158,017	98.5%	75	2	7	5
Area 370	86	16	\$165,465	2	10	\$164,930	98.4%	135	1	5	2
Area 380	409	62	\$186,592	13	41	\$160,648	95.4%	162	12	13	11
Area 385	253	43	\$137,557	12	17	\$123,900	94.3%	111	2	13	8
Area 390	151	23	\$121,671	1	5	\$100,740	90.5%	104	1	6	3
Area 401	34	6	\$57,125	1	1	\$11,000	79.1%	106	0	1	0
Area 403	97	20	\$41,982	3	9	\$40,822	90.3%	52	3	7	9
Area 405	111	11	\$73,636	1	11	\$93,911	97.3%	78	2	1	6
Area 407	66	19	\$59,126	2	13	\$65,292	94.5%	116	0	5	1
Area 409	129	32	\$44,256	5	11	\$32,550	92.3%	64	2	7	2
Area 411	96	23	\$57,815	5	11	\$39,181	90.3%	139	1	8	4
Area 413	101	21	\$86,695	5	14	\$74,088	99.1%	89	0	6	4
Area 415	32	6	\$126,125	1	4	\$86,062	95.6%	166	0	0	0
Area 417	83	21	\$77,083	7	17	\$64,623	96.1%	88	0	8	2
Area 419	146	33	\$102,034	6	16	\$81,528	95.1%	106	0	5	6
Area 421	162	37	\$242,031	7	21	\$182,908	98.0%	121	0	9	3

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Area 423	84	17	\$199,841	1	10	\$145,160	97.0%	114	1	3	2
Area 425	271	48	\$242,548	10	20	\$183,085	97.7%	177	1	14	10
Area 427	375	73	\$148,308	22	53	\$172,007	97.9%	81	4	10	14
Area 440	87	13	\$165,503	2	6	\$159,300	95.0%	214	1	4	2
Area 450	186	51	\$202,747	16	39	\$158,651	97.9%	67	6	6	3
Area 997	0	0		0	0				0	0	0
Area 998	310	43	\$121,986	10	22	\$83,954	92.9%	150	2	8	14
Area 999	160	61	\$70,365	49	35	\$56,600	85.6%	101	0	2	6
	20,035	4,125	\$179,708	1,038	3,078	\$144,137	96.1%	110	164	761	688

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	759	68	\$259,425	6	13	\$139,900	86.9%	112	3	40	40
Lots & Land	6,564	508	\$144,044	21	69	\$109,381	86.5%	218	8	207	186
Multi-dwelling	616	114	\$162,434	29	28	\$76,810	91.7%	148	3	30	15
Total	7,939	690	\$188,634	56	110	\$108,697	88.4%	159	14	277	241
Grand Total	26,638	4,815	\$197,496	1,098	3,188	\$165,360	97.7%	99	178	1,038	929