

Heartland Multiple Listing Service

Activity Report

May 2013

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	19	5	\$197,240	2	1	\$205,000	100.0%	58	0	0	0
Area 102	97	31	\$168,369	12	21	\$82,371	96.7%	72	0	1	5
Area 103	428	158	\$147,858	56	97	\$120,159	97.4%	102	3	11	15
Area 104	400	131	\$231,870	74	116	\$230,946	99.0%	112	2	4	13
Area 105	117	37	\$91,755	8	30	\$70,222	97.9%	85	1	3	7
Area 106	261	95	\$203,995	41	63	\$188,983	97.9%	84	2	6	19
Area 107	226	67	\$153,510	27	43	\$129,868	96.9%	145	1	10	10
Area 108	49	11	\$76,499	5	7	\$102,800	94.9%	115	0	1	1
Area 109	184	37	\$192,077	16	24	\$182,910	95.6%	138	1	8	14
Area 110	206	59	\$264,838	24	40	\$191,490	96.6%	88	3	4	7
Area 111	181	38	\$169,875	22	24	\$108,422	95.5%	130	1	6	9
Area 112	172	45	\$144,451	22	34	\$166,635	96.1%	95	2	10	10
Area 113	48	17	\$154,350	2	5	\$158,700	96.8%	67	0	3	2
Area 114	148	36	\$256,208	17	34	\$197,260	98.7%	124	1	7	9
Area 115	502	186	\$252,565	73	119	\$213,381	98.1%	112	4	3	27
Area 202	1,213	390	\$213,011	108	225	\$180,029	95.5%	105	9	48	55
Area 203	617	211	\$118,783	59	143	\$94,254	96.2%	85	8	17	35
Area 204	976	299	\$245,598	130	188	\$214,119	97.5%	92	5	20	30
Area 205	377	121	\$94,134	43	64	\$72,121	95.1%	131	2	10	14
Area 206	749	262	\$106,500	89	154	\$92,021	96.9%	112	1	27	35
Area 207	592	202	\$202,867	85	126	\$161,495	97.7%	96	5	9	19
Area 208	697	198	\$199,071	79	139	\$165,016	99.1%	118	7	27	37
Area 210	215	37	\$118,108	24	25	\$106,020	94.6%	117	1	10	8
Area 220	148	36	\$152,790	10	17	\$126,953	95.6%	49	1	5	8
Area 230	91	16	\$140,065	3	8	\$94,725	93.9%	301	1	5	1
Area 310	411	188	\$232,309	55	156	\$244,181	96.2%	61	2	7	22
Area 315	381	165	\$266,413	63	135	\$237,333	98.6%	59	0	6	20
Area 320	426	213	\$220,159	79	168	\$208,852	96.9%	47	9	18	25
Area 325	236	114	\$304,387	63	91	\$258,305	98.5%	73	1	8	7
Area 330	351	184	\$278,498	81	138	\$240,165	99.7%	81	3	8	18
Area 335	343	186	\$208,223	83	140	\$205,669	99.3%	64	1	5	12
Area 340	287	159	\$385,737	72	101	\$314,304	97.0%	61	1	4	20
Area 345	509	196	\$483,383	123	165	\$419,545	98.7%	74	1	14	19
Area 350	28	11	\$234,118	4	9	\$186,811	96.2%	97	0	0	2
Area 355	16	5	\$1,113,599	0	3	\$248,666	97.0%	38	0	0	1
Area 360	176	88	\$164,586	31	53	\$164,314	97.9%	76	1	4	10
Area 370	69	26	\$247,855	17	10	\$251,562	97.1%	94	0	1	5
Area 380	275	80	\$181,831	23	48	\$195,795	98.0%	108	1	11	7
Area 385	227	35	\$139,354	21	28	\$119,607	96.2%	155	2	8	7
Area 390	111	32	\$118,309	3	10	\$96,096	86.3%	102	1	4	5
Area 401	43	5	\$40,190	1	4	\$33,800	94.0%	14	0	2	1
Area 403	34	9	\$30,966	8	6	\$60,824	96.6%	91	1	4	3
Area 405	44	13	\$86,984	0	16	\$93,659	96.8%	48	1	2	0
Area 407	36	15	\$60,659	2	3	\$47,150	107.2%	52	0	0	1
Area 409	51	22	\$58,130	7	6	\$24,916	90.5%	55	0	3	2
Area 411	61	22	\$52,252	8	21	\$40,846	99.1%	51	0	5	2
Area 413	70	26	\$84,595	6	13	\$77,012	99.2%	57	0	1	4
Area 415	22	10	\$91,140	0	2	\$40,500	98.2%	27	0	1	3
Area 417	59	27	\$100,821	7	13	\$66,413	95.2%	135	1	2	2
Area 419	104	35	\$108,564	12	17	\$91,105	94.6%	100	2	4	2
Area 421	122	37	\$201,297	6	19	\$215,944	100.3%	93	0	2	4

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Area 423	84	30	\$149,116	11	13	\$170,850	98.0%	126	0	0	4
Area 425	205	51	\$216,138	19	28	\$191,579	97.0%	127	1	3	5
Area 427	326	95	\$142,526	48	57	\$172,878	97.8%	105	14	7	9
Area 440	70	22	\$208,365	5	11	\$145,709	127.3%	109	0	9	2
Area 450	168	60	\$191,476	29	39	\$141,934	96.7%	107	1	6	3
Area 997	1	0		0	0				0	0	0
Area 998	294	79	\$106,861	22	40	\$98,997	91.9%	143	0	15	8
Area 999	86	23	\$131,060	6	12	\$39,041	92.7%	59	4	6	1
	14,439	4,988	\$188,557	1,946	3,322	\$151,729	97.4%	93	109	425	626
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	713	82	\$317,955	12	8	\$102,537	86.4%	192	1	38	24
Lots & Land	5,036	403	\$150,255	91	101	\$141,157	94.0%	252	6	140	119
Multi-dwelling	383	82	\$176,155	30	43	\$135,214	93.5%	118	1	19	17
Total	6,132	567	\$214,788	133	152	\$126,303	91.3%	187	8	197	160
Grand Total	18,306	5,555	\$206,771	2,083	3,474	\$188,664	97.5%	99	117	622	786