

Heartland Multiple Listing Service

Activity Report

May 2014

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	28	8	\$212,185	4	3	\$148,666	94.9%	124	0	0	1
Area 102	106	32	\$235,322	11	23	\$125,956	95.4%	93	0	1	9
Area 103	417	146	\$160,475	56	96	\$129,419	97.8%	72	6	7	23
Area 104	415	139	\$238,518	72	141	\$231,053	99.6%	91	1	8	15
Area 105	146	40	\$89,820	19	25	\$89,622	97.3%	133	1	3	6
Area 106	243	93	\$184,135	45	79	\$191,166	98.3%	58	2	5	13
Area 107	235	68	\$151,295	30	46	\$134,092	96.6%	127	2	8	9
Area 108	68	13	\$105,897	4	8	\$89,000	93.4%	65	1	1	4
Area 109	225	52	\$147,226	18	16	\$144,262	95.1%	132	3	4	9
Area 110	180	50	\$255,615	18	34	\$217,807	97.3%	126	0	2	7
Area 111	175	46	\$171,969	14	22	\$127,070	94.3%	157	4	8	6
Area 112	188	52	\$150,543	26	35	\$125,347	95.6%	79	1	6	4
Area 113	54	6	\$153,950	5	6	\$223,750	96.4%	65	0	2	1
Area 114	150	44	\$253,407	20	26	\$287,028	99.3%	85	0	4	6
Area 115	515	189	\$293,135	65	123	\$252,457	97.8%	89	3	7	29
Area 202	1,158	377	\$215,753	101	255	\$174,549	96.0%	89	6	60	61
Area 203	594	193	\$123,733	52	134	\$115,119	97.3%	86	2	22	39
Area 204	919	287	\$263,912	106	224	\$234,000	97.7%	93	2	13	36
Area 205	378	116	\$105,280	38	58	\$75,765	95.9%	106	3	9	19
Area 206	820	249	\$105,667	73	146	\$99,988	97.0%	89	3	32	29
Area 207	612	210	\$185,266	86	136	\$155,330	98.1%	75	2	5	23
Area 208	755	227	\$214,620	78	149	\$163,390	97.4%	113	4	19	32
Area 210	216	43	\$126,612	26	33	\$125,001	95.5%	168	1	9	13
Area 220	448	99	\$165,086	34	64	\$150,995	97.2%	163	15	36	7
Area 221	57	4	\$772,975	0	5	\$111,800	93.4%	120	1	8	0
Area 222	3	1	\$219,900	0	0				0	1	0
Area 223	23	3	\$100,083	1	2	\$59,000	97.2%	72	2	3	0
Area 224	0	0		0	0				0	1	0
Area 230	83	21	\$130,142	2	8	\$118,312	91.4%	231	1	4	1
Area 310	328	156	\$221,735	66	142	\$248,760	95.6%	58	5	9	20
Area 315	357	162	\$291,901	53	119	\$237,219	98.3%	69	1	2	25
Area 320	421	261	\$227,691	80	165	\$223,724	96.8%	58	7	10	35
Area 325	264	113	\$314,471	49	83	\$288,172	98.8%	71	1	8	11
Area 330	316	126	\$283,325	70	111	\$241,133	99.3%	61	1	8	10
Area 335	321	180	\$239,308	78	162	\$214,151	99.1%	48	4	4	11
Area 340	268	143	\$421,116	49	91	\$339,507	98.8%	45	3	4	22
Area 345	605	227	\$490,030	84	137	\$475,517	99.4%	65	2	4	29
Area 350	23	7	\$230,857	4	4	\$185,896	99.8%	61	1	0	1
Area 355	9	4	\$615,000	2	0				0	0	0
Area 360	139	64	\$179,381	30	49	\$178,233	100.6%	73	1	3	10
Area 370	57	18	\$206,321	12	16	\$224,956	100.5%	82	1	2	1
Area 380	265	82	\$246,442	18	38	\$176,645	96.7%	90	1	14	22
Area 385	164	39	\$127,780	20	28	\$124,941	94.4%	91	1	5	10
Area 390	116	29	\$142,551	6	8	\$123,550	93.1%	141	0	5	1
Area 401	37	8	\$87,800	1	6	\$46,000	92.7%	157	0	1	3
Area 403	44	14	\$50,100	4	9	\$55,805	92.5%	55	1	2	2
Area 405	45	16	\$96,246	5	13	\$83,573	94.7%	61	0	5	3
Area 407	32	14	\$77,757	3	8	\$85,024	97.2%	69	0	1	0
Area 409	70	16	\$38,606	7	12	\$20,695	88.8%	58	0	3	3
Area 411	53	19	\$62,434	7	14	\$53,182	97.1%	40	1	1	3
Area 413	61	24	\$97,064	7	14	\$76,120	98.2%	66	1	5	0

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Area 415	26	7	\$118,328	4	4	\$50,250	88.4%	27	0	0	2
Area 417	51	21	\$88,573	8	25	\$83,031	95.4%	112	1	1	4
Area 419	94	34	\$97,595	8	23	\$71,000	93.2%	176	0	2	5
Area 421	98	34	\$210,435	11	26	\$217,017	97.5%	84	0	4	3
Area 423	81	32	\$174,857	7	11	\$131,736	96.1%	79	2	2	2
Area 425	229	59	\$257,463	24	38	\$218,086	97.5%	145	0	5	7
Area 427	302	101	\$157,168	39	52	\$138,935	97.8%	136	6	15	14
Area 440	63	18	\$119,430	2	9	\$94,384	96.6%	129	1	1	1
Area 450	204	69	\$213,928	43	49	\$178,987	97.4%	82	1	4	6
Area 997	0	0		0	0				0	0	0
Area 998	288	51	\$133,706	19	25	\$101,132	95.5%	163	0	16	19
Area 999	92	25	\$193,524	7	10	\$57,010	91.7%	111	2	9	4
	14,734	4,981	\$197,466	1,831	3,398	\$154,988	96.3%	96	111	443	691
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	732	90	\$355,628	11	11	\$176,790	78.4%	178	4	60	27
Lots & Land	5,014	362	\$144,816	55	93	\$153,133	91.2%	210	10	167	132
Multi-dwelling	384	88	\$160,820	30	42	\$223,785	93.8%	102	1	23	13
Total	6,130	540	\$220,421	96	146	\$184,569	87.8%	163	15	250	172
Grand Total	18,355	5,521	\$216,542	1,924	3,544	\$196,707	97.5%	93	126	693	863