

Heartland Multiple Listing Service

Activity Report

May 2015

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	17	5	\$122,270	4	7	\$164,592	98.3%	0	0	0	1
Area 102	96	33	\$238,175	7	15	\$176,100	98.2%	66	2	2	7
Area 103	344	130	\$175,065	65	117	\$164,040	98.7%	65	4	5	22
Area 104	409	159	\$245,607	90	141	\$224,362	99.5%	75	1	5	23
Area 105	105	41	\$102,110	19	30	\$92,876	98.0%	67	3	3	2
Area 106	211	90	\$216,015	42	80	\$199,242	99.1%	75	0	3	16
Area 107	201	71	\$183,292	25	40	\$171,582	98.8%	96	1	2	8
Area 108	57	12	\$103,016	2	8	\$92,712	98.3%	132	0	2	2
Area 109	145	44	\$160,306	21	26	\$229,373	95.4%	124	0	2	5
Area 110	173	49	\$346,193	23	49	\$234,348	98.9%	66	1	1	4
Area 111	174	29	\$189,400	8	17	\$125,988	95.9%	118	0	4	7
Area 112	181	60	\$146,101	23	35	\$163,835	96.3%	110	0	4	3
Area 113	42	15	\$141,440	6	6	\$181,666	98.3%	86	0	0	1
Area 114	126	37	\$307,116	18	43	\$264,879	98.4%	111	0	2	3
Area 115	437	180	\$309,625	80	150	\$250,888	98.1%	67	2	6	16
Area 202	1,185	423	\$172,522	114	212	\$199,261	95.9%	74	7	37	61
Area 203	539	221	\$119,294	68	152	\$115,720	97.3%	66	4	19	25
Area 204	817	308	\$266,494	136	261	\$233,660	98.6%	73	4	23	25
Area 205	311	122	\$102,876	33	70	\$82,750	96.2%	79	0	10	6
Area 206	697	253	\$111,585	74	155	\$99,605	97.8%	99	5	20	22
Area 207	527	206	\$203,296	94	174	\$171,236	97.4%	74	1	7	20
Area 208	633	208	\$202,144	85	162	\$187,472	98.7%	82	7	17	22
Area 210	179	34	\$141,185	26	22	\$121,235	95.4%	115	1	3	8
Area 220	338	87	\$165,226	32	64	\$165,654	97.9%	105	2	13	11
Area 221	55	8	\$154,449	4	2	\$50,000	92.6%	102	0	3	0
Area 222	8	1	\$69,500	0	1	\$179,000	91.8%	157	1	0	0
Area 223	62	5	\$123,340	1	5	\$36,900	95.5%	114	2	3	2
Area 224	6	0		0	0				0	1	0
Area 230	77	9	\$120,666	3	8	\$92,362	93.3%	149	1	3	2
Area 310	290	176	\$305,637	64	134	\$241,330	97.3%	39	2	5	19
Area 315	326	131	\$252,000	58	126	\$269,786	99.7%	60	3	6	20
Area 320	347	228	\$258,355	86	198	\$210,686	98.8%	32	1	4	23
Area 325	238	114	\$333,979	57	82	\$303,515	100.5%	69	1	2	8
Area 330	282	118	\$273,681	73	154	\$254,493	99.4%	57	1	3	10
Area 335	346	225	\$246,079	109	183	\$233,744	99.9%	56	3	3	15
Area 340	256	161	\$407,313	59	119	\$328,630	98.2%	27	0	3	13
Area 345	599	211	\$491,107	98	164	\$420,011	98.8%	76	3	10	28
Area 350	35	14	\$236,532	4	7	\$242,427	98.0%	71	0	1	0
Area 355	8	1	\$450,000	0	3	\$410,000	88.2%	91	0	0	0
Area 360	134	68	\$209,354	22	63	\$183,519	99.5%	56	1	1	7
Area 370	77	22	\$242,064	6	23	\$204,194	98.7%	82	2	1	3
Area 380	235	79	\$212,491	27	64	\$181,058	96.7%	76	2	5	19
Area 385	148	39	\$128,939	19	26	\$134,238	97.0%	79	1	6	8
Area 390	96	19	\$96,697	5	3	\$53,000	82.2%	78	0	4	6
Area 401	24	2	\$70,700	6	4	\$43,750	82.7%	245	0	1	1
Area 403	33	9	\$80,550	4	11	\$65,181	96.0%	26	1	0	1
Area 405	40	27	\$93,785	7	13	\$81,971	96.9%	95	0	2	1
Area 407	33	11	\$82,095	4	7	\$45,714	96.4%	93	2	1	7
Area 409	48	14	\$64,367	4	8	\$77,625	98.5%	80	1	4	5
Area 411	43	11	\$70,804	7	11	\$95,509	95.8%	63	0	4	4
Area 413	56	21	\$87,645	8	16	\$87,622	96.6%	78	1	1	4

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Area 415	21	6	\$105,158	0	3	\$87,323	100.9%	155	0	0	0
Area 417	52	15	\$100,499	7	17	\$101,906	94.5%	61	1	1	1
Area 419	86	25	\$109,120	11	30	\$95,529	96.4%	89	1	4	4
Area 421	108	30	\$247,913	14	34	\$216,109	98.1%	76	1	2	3
Area 423	51	18	\$196,863	5	13	\$150,539	96.0%	99	0	1	3
Area 425	216	79	\$236,031	29	49	\$234,468	97.9%	111	2	5	5
Area 427	366	109	\$168,577	38	67	\$151,896	96.4%	104	8	6	13
Area 440	63	16	\$150,856	4	6	\$105,833	96.5%	149	0	1	2
Area 450	146	60	\$219,568	36	61	\$169,729	98.6%	65	0	6	2
Area 997	0	0		0	0				0	0	0
Area 998	277	53	\$153,791	22	38	\$125,608	97.1%	119	1	10	16
Area 999	61	17	\$206,405	4	6	\$38,999	88.5%	113	1	2	4
	13,293	4,969	\$188,972	2,000	3,795	\$165,857	96.6%	87	89	305	579
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	725	70	\$254,737	15	21	\$97,054	84.2%	179	2	44	17
Lots & Land	4,928	265	\$247,477	66	144	\$81,464	94.2%	223	10	188	108
Multi-dwelling	324	67	\$171,951	33	45	\$231,220	92.3%	106	1	17	13
Total	5,977	402	\$224,722	114	210	\$136,579	90.2%	169	13	249	138
Grand Total	16,534	5,371	\$226,114	2,114	4,005	\$202,681	98.1%	78	102	554	717