

Heartland Multiple Listing Service

Activity Report

May 2016

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	9	4	\$146,712	5	6	\$168,738	97.6%	7	0	1	0
Area 102	87	32	\$166,516	13	28	\$155,159	97.8%	57	1	3	6
Area 103	292	168	\$169,813	73	154	\$157,499	99.6%	48	1	3	17
Area 104	333	170	\$243,047	92	176	\$241,059	100.1%	56	2	5	11
Area 105	67	52	\$104,774	24	33	\$104,236	98.9%	69	0	1	7
Area 106	143	75	\$217,909	38	78	\$186,203	99.7%	41	0	3	8
Area 107	118	52	\$161,916	33	52	\$165,180	98.9%	54	1	1	13
Area 108	36	10	\$91,180	11	4	\$66,225	92.1%	153	0	0	1
Area 109	132	34	\$186,389	17	33	\$178,224	95.1%	98	1	5	6
Area 110	139	64	\$323,463	41	40	\$234,309	99.1%	74	2	4	6
Area 111	133	33	\$160,571	19	31	\$133,101	97.2%	139	0	4	2
Area 112	173	54	\$175,735	39	42	\$180,189	97.2%	93	0	7	6
Area 113	102	29	\$253,364	11	19	\$195,418	97.3%	94	0	0	4
Area 114	121	52	\$295,647	26	48	\$281,296	99.1%	80	0	0	4
Area 115	406	189	\$268,724	85	158	\$264,823	99.4%	62	0	5	21
Area 202	886	306	\$243,825	93	246	\$207,252	97.5%	62	6	49	46
Area 203	403	205	\$134,209	74	158	\$133,542	99.1%	52	5	14	15
Area 204	734	341	\$277,304	112	261	\$259,748	99.0%	69	4	9	25
Area 205	250	101	\$126,093	46	87	\$108,160	98.3%	63	2	8	15
Area 206	517	213	\$121,089	86	170	\$113,386	98.1%	58	6	10	24
Area 207	459	203	\$204,420	107	182	\$200,809	98.5%	49	2	6	23
Area 208	518	229	\$227,243	86	159	\$199,152	98.1%	62	4	16	27
Area 210	148	33	\$168,968	19	33	\$139,400	97.1%	84	1	4	6
Area 220	264	70	\$179,462	38	67	\$148,990	96.9%	104	6	7	10
Area 221	54	12	\$140,508	7	5	\$119,400	96.5%	78	1	3	0
Area 222	15	0		0	0				0	1	0
Area 223	46	12	\$69,222	7	8	\$64,471	96.6%	114	1	2	1
Area 224	8	1	\$36,000	2	2	\$32,750	93.7%	199	0	0	0
Area 230	62	21	\$214,828	3	9	\$119,944	97.2%	74	0	3	2
Area 310	236	160	\$338,092	66	149	\$227,277	100.7%	28	0	3	10
Area 315	314	171	\$281,687	78	119	\$254,304	99.8%	52	2	2	11
Area 320	291	192	\$287,263	77	179	\$282,824	98.4%	34	4	4	16
Area 325	238	92	\$324,622	65	116	\$298,157	99.6%	42	1	4	12
Area 330	304	173	\$288,381	87	112	\$279,634	100.6%	50	0	2	15
Area 335	272	195	\$261,176	121	158	\$241,114	100.7%	42	0	3	10
Area 340	237	147	\$433,105	61	102	\$334,215	98.8%	29	1	4	13
Area 345	586	181	\$529,226	95	152	\$492,039	99.4%	103	3	3	30
Area 350	24	11	\$248,349	2	5	\$213,840	96.0%	13	0	1	5
Area 355	8	2	\$575,000	1	1	\$630,000	95.5%	133	0	0	0
Area 360	106	55	\$184,452	38	75	\$200,582	99.6%	51	2	2	5
Area 370	57	23	\$245,974	10	11	\$304,649	99.7%	109	0	1	3
Area 380	162	70	\$238,810	33	58	\$206,678	97.6%	68	2	6	12
Area 385	99	39	\$167,528	19	32	\$160,876	97.5%	67	0	2	7
Area 390	78	16	\$116,253	10	12	\$116,000	97.2%	68	1	2	3
Area 401	14	2	\$23,975	3	3	\$48,133	88.3%	13	1	1	0
Area 403	29	7	\$79,998	3	5	\$57,300	90.7%	76	1	0	1
Area 405	25	10	\$94,874	4	11	\$106,745	98.5%	50	0	2	1
Area 407	21	10	\$94,360	4	9	\$50,205	99.8%	27	1	1	2
Area 409	40	16	\$49,368	3	8	\$61,440	99.5%	40	0	1	0
Area 411	40	18	\$89,869	5	12	\$72,270	94.6%	103	0	1	3
Area 413	54	19	\$141,023	4	15	\$102,995	99.7%	71	1	1	2

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Area 415	14	4	\$88,112	1	6	\$120,916	99.7%	67	0	0	3
Area 417	41	15	\$106,630	6	16	\$127,950	100.6%	26	0	1	2
Area 419	64	24	\$119,164	12	21	\$123,356	97.3%	48	0	1	6
Area 421	105	43	\$248,557	27	33	\$213,095	99.2%	110	0	1	5
Area 423	37	11	\$190,609	6	17	\$139,530	98.8%	27	0	1	1
Area 425	121	45	\$245,095	32	32	\$220,112	98.6%	83	0	7	7
Area 427	230	64	\$172,309	53	80	\$160,443	98.2%	77	5	7	12
Area 440	56	19	\$188,342	3	7	\$196,714	95.7%	57	2	2	1
Area 450	160	71	\$256,363	28	47	\$185,773	98.9%	39	0	5	3
Area 997	0	0		0	0				0	0	0
Area 998	320	72	\$129,196	40	39	\$120,026	94.4%	99	8	11	12
Area 999	95	26	\$248,730	9	8	\$95,981	98.0%	42	2	6	3
	11,133	4,768	\$199,925	2,213	3,939	\$180,391	97.8%	68	83	262	522
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	621	43	\$338,282	15	13	\$133,430	91.1%	89	1	37	24
Lots & Land	4,616	347	\$222,153	101	137	\$106,352	87.1%	241	5	142	126
Multi-dwelling	269	98	\$164,511	39	59	\$137,206	93.9%	93	3	25	16
Total	5,506	488	\$241,649	155	209	\$125,663	90.7%	141	9	204	166
Grand Total	13,602	5,256	\$239,892	2,401	4,148	\$213,186	98.7%	70	92	466	688