

Heartland Multiple Listing Service

Activity Report

May 2017

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	12	7	\$140,685	1	7	\$129,081	99.9%	19	0	0	1
Area 102	49	32	\$150,799	20	28	\$129,389	101.6%	48	0	3	4
Area 103	211	149	\$179,606	68	128	\$173,543	99.9%	38	0	2	15
Area 104	302	151	\$278,087	98	141	\$272,816	99.7%	57	4	3	10
Area 105	51	38	\$122,103	17	36	\$119,484	98.5%	59	0	0	4
Area 106	103	92	\$244,502	49	85	\$217,869	99.0%	30	0	3	4
Area 107	132	69	\$199,605	32	57	\$190,872	99.4%	52	0	7	5
Area 108	29	11	\$114,294	6	8	\$76,362	95.4%	130	0	1	0
Area 109	111	40	\$206,521	13	37	\$166,843	97.6%	64	2	5	4
Area 110	126	60	\$280,181	28	43	\$266,077	99.0%	99	2	1	11
Area 111	125	38	\$212,778	22	30	\$144,136	96.1%	100	1	6	6
Area 112	125	52	\$208,986	29	40	\$154,821	97.6%	89	0	6	14
Area 113	84	30	\$148,948	26	38	\$177,327	95.7%	70	0	7	4
Area 114	114	45	\$292,870	26	46	\$289,235	99.5%	69	0	5	7
Area 115	305	193	\$290,018	95	172	\$283,822	99.4%	52	3	2	16
Area 202	736	315	\$264,146	125	238	\$231,785	97.8%	48	9	24	46
Area 203	263	203	\$147,243	87	163	\$151,747	99.8%	39	0	5	20
Area 204	574	276	\$295,772	135	242	\$262,848	99.4%	60	3	5	23
Area 205	200	118	\$118,447	52	95	\$110,223	98.9%	34	4	2	14
Area 206	379	228	\$123,703	97	176	\$122,274	98.7%	54	2	9	18
Area 207	388	199	\$224,417	90	201	\$200,740	99.1%	66	2	7	13
Area 208	505	208	\$226,172	100	203	\$208,112	99.6%	72	4	5	21
Area 210	135	43	\$120,900	18	20	\$136,086	96.4%	134	1	2	3
Area 220	222	89	\$184,497	56	71	\$156,524	98.8%	71	4	4	9
Area 221	65	10	\$163,770	1	5	\$151,780	99.2%	55	0	8	2
Area 222	15	5	\$189,960	0	1	\$297,500	96.1%		0	2	0
Area 223	35	6	\$89,262	6	3	\$128,966	97.7%	206	0	2	1
Area 224	2	3	\$30,533	0	2	\$52,000	99.0%	229	0	0	1
Area 230	81	19	\$155,444	6	10	\$120,535	96.4%	147	0	4	1
Area 310	231	160	\$394,535	65	140	\$324,443	98.8%	26	1	2	11
Area 315	279	155	\$310,679	71	126	\$270,274	99.8%	37	2	2	10
Area 320	229	223	\$309,152	107	177	\$284,297	99.7%	20	2	8	15
Area 325	229	114	\$367,061	61	101	\$358,750	99.8%	66	3	2	18
Area 330	264	168	\$302,154	103	132	\$311,030	100.7%	44	1	3	11
Area 335	316	197	\$259,063	104	169	\$272,329	100.7%	34	1	2	8
Area 340	211	134	\$409,763	67	115	\$355,420	99.2%	34	0	4	17
Area 345	508	199	\$521,358	93	156	\$473,926	99.0%	69	2	7	31
Area 350	23	7	\$261,142	4	11	\$281,722	98.9%	12	0	0	5
Area 355	6	1	\$675,000	1	3	\$621,500	98.4%	120	1	0	0
Area 360	102	66	\$196,012	24	76	\$223,656	100.1%	30	3	1	7
Area 370	50	25	\$366,176	12	14	\$224,980	100.0%	66	1	0	2
Area 380	156	58	\$273,208	31	54	\$237,373	98.3%	51	0	3	6
Area 385	85	42	\$151,244	16	35	\$126,588	96.4%	58	1	3	4
Area 390	58	15	\$217,373	8	14	\$132,350	94.6%	123	0	2	0
Area 401	12	5	\$55,879	3	2	\$18,025	124.7%	30	0	1	0
Area 403	26	10	\$87,144	3	9	\$73,050	95.1%	50	0	0	2
Area 405	16	13	\$111,211	10	7	\$130,000	101.2%	4	0	1	2
Area 407	18	9	\$76,927	0	7	\$54,957	95.1%	63	0	0	1
Area 409	29	13	\$53,199	2	15	\$48,941	96.0%	60	0	0	0
Area 411	33	14	\$83,771	3	11	\$83,790	98.0%	49	0	0	2
Area 413	27	14	\$138,121	15	23	\$117,019	99.3%	48	0	1	1

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Area 415	13	8	\$90,637	3	7	\$92,721	97.4%	38	0	0	2
Area 417	39	12	\$113,432	10	23	\$117,802	102.2%	36	0	0	1
Area 419	56	39	\$119,732	22	28	\$112,044	99.5%	43	0	1	3
Area 421	102	43	\$265,568	27	22	\$251,959	99.7%	72	0	2	2
Area 423	35	12	\$202,762	7	14	\$164,871	99.8%	37	0	3	1
Area 425	127	70	\$277,551	31	63	\$229,880	100.0%	55	0	1	5
Area 427	213	94	\$179,534	42	75	\$178,317	98.3%	50	3	6	6
Area 440	37	12	\$148,091	13	8	\$158,700	99.2%	51	0	2	4
Area 450	138	56	\$257,360	37	63	\$231,099	97.2%	52	2	4	4
Area 708	0	0		0	0				0	0	0
Area 997	0	0		0	0				0	0	0
Area 998	279	80	\$134,781	24	57	\$114,717	84.8%	130	1	14	12
Area 999	86	23	\$199,364	9	8	\$120,431	95.2%	70	1	5	4
	9,512	4,820	\$209,891	2,331	4,091	\$192,254	98.7%	64	66	210	474

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	670	54	\$368,351	17	18	\$245,601	110.2%	370	3	21	14
Lots & Land	3,974	386	\$154,395	97	171	\$132,125	90.3%	197	22	78	79
Multi-dwelling	199	97	\$212,197	39	50	\$237,575	93.9%	33	5	7	13
Total	4,843	537	\$244,981	153	239	\$205,100	98.2%	200	30	106	106
Grand Total	11,749	5,357	\$246,147	2,507	4,330	\$229,581	98.9%	63	96	316	580