

Heartland Multiple Listing Service

Activity Report

May 2018

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	7	4	\$131,250	3	5	\$153,200	99.9%	27	0	0	0
Area 102	53	33	\$195,604	12	23	\$218,782	99.6%	43	1	1	4
Area 103	224	184	\$188,841	74	156	\$183,786	100.5%	36	1	3	10
Area 104	293	178	\$284,661	80	165	\$283,330	100.4%	56	4	4	16
Area 105	47	45	\$125,438	23	34	\$144,372	101.3%	34	0	2	1
Area 106	118	97	\$249,668	44	60	\$223,645	99.6%	43	2	2	6
Area 107	136	74	\$243,050	24	61	\$195,298	99.0%	38	1	2	12
Area 108	25	9	\$126,083	7	9	\$112,544	97.3%	45	0	1	0
Area 109	112	43	\$313,632	16	32	\$169,738	95.7%	46	1	3	11
Area 110	96	72	\$306,849	35	57	\$264,086	98.5%	34	1	4	9
Area 111	67	23	\$183,106	14	41	\$163,852	98.0%	53	1	1	3
Area 112	106	42	\$165,113	27	46	\$176,632	97.0%	62	0	4	7
Area 1121	18	18	\$160,016	7	2	\$100,000	103.1%	36	0	0	0
Area 1122	41	30	\$203,994	12	6	\$225,250	88.5%	77	0	1	3
Area 113	60	25	\$174,250	9	32	\$187,985	97.8%	34	0	0	2
Area 1131	32	24	\$81,720	8	11	\$71,627	96.3%	87	0	1	0
Area 1132	90	47	\$133,015	21	16	\$73,793	95.0%	137	0	3	0
Area 114	85	38	\$333,978	17	46	\$273,300	99.6%	55	1	1	3
Area 115	342	207	\$311,177	90	155	\$278,842	100.2%	33	1	5	26
Area 120	31	11	\$221,145	8	10	\$164,820	93.3%	191	0	3	0
Area 125	6	6	\$231,633	1	1	\$168,000	98.9%	43	0	0	0
Area 130	7	5	\$194,560	3	2	\$207,875	99.5%	173	0	1	0
Area 135	7	0		1	3	\$131,666	91.1%	141	0	0	0
Area 140	6	3	\$339,315	0	1	\$250,000	76.9%	239	0	0	0
Area 145	10	3	\$66,500	0	0				0	2	0
Area 202	843	399	\$234,745	109	239	\$254,273	97.4%	41	9	27	66
Area 203	286	233	\$167,732	80	175	\$155,540	99.8%	38	5	10	22
Area 204	636	315	\$284,980	118	268	\$285,335	99.8%	57	1	6	37
Area 205	148	120	\$123,753	48	91	\$123,541	100.3%	33	1	0	4
Area 206	370	249	\$144,845	89	195	\$136,470	100.2%	36	3	4	15
Area 207	401	214	\$231,047	78	169	\$209,738	100.2%	34	2	2	18
Area 208	506	249	\$252,574	92	195	\$238,395	99.3%	56	3	3	25
Area 210	111	50	\$164,459	11	40	\$132,490	98.9%	73	1	6	0
Area 220	231	107	\$203,043	41	90	\$195,429	98.2%	58	3	7	10
Area 221	42	8	\$193,475	2	4	\$54,600	88.6%	88	0	2	1
Area 222	15	2	\$189,450	2	0				0	0	0
Area 223	53	9	\$141,922	2	9	\$152,444	92.2%	77	0	0	0
Area 224	2	0		0	0				0	1	0
Area 230	60	18	\$177,777	2	16	\$135,048	95.5%	143	0	0	1
Area 310	215	175	\$360,691	82	128	\$282,299	100.3%	17	2	3	19
Area 315	199	149	\$310,246	64	146	\$287,234	100.3%	35	5	3	17
Area 320	284	243	\$342,507	100	191	\$304,618	99.7%	20	7	5	31
Area 325	248	121	\$378,749	57	99	\$350,823	100.2%	60	1	3	15
Area 330	279	156	\$346,302	81	112	\$295,918	101.0%	39	1	4	9
Area 335	288	210	\$285,733	95	180	\$293,754	101.2%	51	0	2	9
Area 340	182	139	\$427,383	57	88	\$426,486	98.6%	21	0	1	24
Area 345	528	233	\$579,562	111	170	\$510,423	99.5%	62	5	6	40
Area 350	15	7	\$253,914	2	11	\$250,636	99.9%	40	1	1	0
Area 355	4	2	\$1,112,450	0	3	\$491,500	95.9%	65	0	0	0
Area 360	105	79	\$236,499	23	55	\$235,770	101.4%	41	0	1	10
Area 370	65	24	\$324,759	15	34	\$297,521	100.0%	92	0	0	2

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Area 380	168	82	\$217,151	35	66	\$220,065	99.2%	49	1	10	10
Area 385	87	49	\$225,873	19	24	\$167,914	98.3%	46	0	1	7
Area 390	63	24	\$136,547	7	14	\$211,753	94.7%	46	0	1	1
Area 401	14	7	\$38,628	3	1	\$18,505	88.1%	20	0	0	1
Area 403	26	11	\$68,345	5	5	\$79,300	99.4%	14	0	1	2
Area 405	23	15	\$130,033	3	15	\$163,800	99.7%	21	1	0	1
Area 407	20	15	\$112,230	7	6	\$112,000	97.1%	59	0	1	2
Area 409	34	16	\$84,056	7	16	\$60,243	99.1%	80	1	1	1
Area 411	23	19	\$107,068	1	13	\$89,665	98.0%	45	1	1	4
Area 413	25	19	\$130,218	4	20	\$121,447	102.2%	41	0	1	2
Area 415	8	5	\$132,780	3	7	\$128,571	100.1%	21	0	0	0
Area 417	30	17	\$98,732	10	15	\$118,060	100.5%	17	0	0	1
Area 419	41	34	\$156,761	11	20	\$147,962	99.2%	37	1	1	8
Area 421	93	40	\$307,858	18	42	\$261,414	100.9%	52	3	1	5
Area 423	29	26	\$233,836	10	25	\$194,620	100.6%	43	0	0	1
Area 425	138	55	\$296,175	33	47	\$265,745	99.6%	43	0	3	6
Area 427	180	94	\$274,242	43	79	\$198,235	98.9%	58	1	5	12
Area 440	34	10	\$245,140	8	16	\$157,159	99.2%	29	0	0	1
Area 450	122	74	\$283,813	26	61	\$212,798	98.9%	40	2	3	3
Area 708	0	0		0	0				0	0	0
Area 997	0	0		0	0				0	0	0
Area 998	232	70	\$185,658	31	49	\$123,310	94.4%	121	0	11	9
Area 999	135	39	\$196,692	11	13	\$196,642	94.5%	106	4	3	2
	9,660	5,453	\$229,929	2,192	4,236	\$199,593	97.9%	58	79	185	567
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	734	91	\$489,691	15	30	\$212,491	92.7%	264	4	31	14
Lots & Land	3,662	305	\$303,900	80	188	\$134,819	89.8%	233	16	150	69
Multi-dwelling	234	100	\$296,424	43	68	\$182,394	95.7%	47	4	8	17
Total	4,630	496	\$363,338	138	286	\$176,568	92.7%	181	24	189	100
Grand Total	11,758	5,949	\$270,988	2,336	4,522	\$239,490	99.2%	54	103	374	667