

# Heartland Multiple Listing Service

## Activity Report

May 2019

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
<b>Residential</b>											
Area 101	6	4	\$116,750	2	11	\$194,550	102.7%	2	0	0	0
Area 102	53	40	\$229,238	15	34	\$205,213	99.7%	25	2	2	7
Area 103	161	182	\$205,003	91	122	\$193,140	100.3%	31	3	6	16
Area 104	291	179	\$303,003	100	146	\$290,626	100.1%	67	2	6	23
Area 105	36	48	\$132,988	24	38	\$141,195	100.8%	17	1	2	5
Area 106	118	89	\$275,193	42	68	\$245,365	99.5%	37	2	2	10
Area 107	127	53	\$220,215	18	44	\$240,702	97.7%	59	3	1	7
Area 108	15	8	\$102,456	12	12	\$136,037	100.1%	62	0	0	1
Area 109	95	48	\$217,229	19	24	\$197,396	97.5%	78	0	3	6
Area 110	93	55	\$357,969	35	62	\$262,325	98.9%	42	4	1	9
Area 111	51	28	\$215,353	3	20	\$182,815	99.3%	37	0	0	10
Area 112	23	15	\$194,186	9	12	\$164,600	97.9%	86	0	2	1
Area 1121	26	13	\$249,915	7	13	\$121,623	99.3%	56	0	1	1
Area 1122	60	29	\$241,962	16	23	\$174,404	97.6%	80	1	1	2
Area 113	22	17	\$345,758	8	7	\$179,771	98.7%	79	0	0	2
Area 1131	59	29	\$127,872	13	19	\$88,121	99.2%	79	0	1	5
Area 1132	131	56	\$107,389	19	43	\$133,012	97.3%	90	1	5	9
Area 114	97	52	\$286,986	26	49	\$309,350	98.9%	83	1	1	6
Area 115	360	189	\$350,635	103	135	\$339,219	98.4%	78	4	8	38
Area 120	52	27	\$248,422	12	12	\$259,658	96.7%	63	0	0	8
Area 125	30	13	\$188,338	6	11	\$202,627	98.2%	196	0	1	2
Area 130	13	6	\$249,166	3	2	\$151,500	97.1%	97	0	1	1
Area 135	11	4	\$178,075	4	1	\$110,000	88.0%	3	0	2	0
Area 140	8	3	\$173,300	2	0				1	0	0
Area 145	10	3	\$171,600	2	3	\$65,500	90.6%	61	0	1	0
Area 202	724	369	\$260,496	176	271	\$232,267	98.2%	48	4	45	63
Area 203	249	219	\$164,535	110	179	\$168,801	99.7%	38	1	7	26
Area 204	578	327	\$314,950	157	245	\$298,473	99.4%	53	2	10	40
Area 205	135	123	\$135,868	66	93	\$133,689	100.3%	32	3	4	17
Area 206	284	236	\$158,256	106	200	\$142,688	99.6%	46	0	11	19
Area 207	350	193	\$255,997	94	193	\$229,165	99.5%	49	3	9	24
Area 208	405	225	\$257,725	106	170	\$264,805	98.8%	71	3	8	29
Area 210	91	52	\$136,803	24	35	\$163,695	97.9%	42	1	2	3
Area 220	180	96	\$207,488	48	75	\$179,776	98.1%	47	0	5	8
Area 221	33	13	\$170,376	2	4	\$129,125	96.5%	34	0	3	0
Area 222	32	7	\$192,100	0	6	\$103,466	95.6%	84	0	0	0
Area 223	36	12	\$153,666	3	6	\$110,416	92.9%	76	1	1	2
Area 224	5	3	\$88,966	0	1	\$45,000	81.8%	204	0	0	0
Area 230	60	18	\$209,822	5	6	\$124,600	97.5%	64	1	1	3
Area 310	217	190	\$389,979	75	147	\$325,479	99.3%	24	4	1	19
Area 315	198	145	\$329,067	83	133	\$298,053	100.0%	29	1	1	18
Area 320	262	231	\$347,153	116	197	\$314,023	99.7%	21	8	6	33
Area 325	243	142	\$387,246	64	97	\$372,937	100.0%	65	1	3	15
Area 330	253	149	\$354,302	76	125	\$334,573	99.5%	43	3	4	17
Area 335	290	179	\$321,511	98	151	\$301,686	100.4%	41	5	3	17
Area 340	205	146	\$434,054	79	138	\$401,211	98.6%	34	4	4	23
Area 345	629	254	\$594,811	111	171	\$513,035	99.1%	90	2	7	43
Area 350	19	10	\$330,380	11	7	\$298,098	100.8%	60	0	0	1
Area 355	11	6	\$457,750	2	1	\$345,000	103.0%	1	0	0	1
Area 360	80	59	\$249,172	44	52	\$241,371	100.5%	28	0	5	6
Area 370	81	32	\$289,793	12	25	\$300,480	100.1%	102	0	0	1

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Area 380	109	63	\$418,315	39	56	\$245,148	97.3%	76	2	3	11
Area 385	72	47	\$190,045	17	40	\$172,343	97.0%	88	2	3	6
Area 390	36	8	\$176,100	12	11	\$143,568	98.8%	60	0	2	3
Area 401	18	7	\$71,142	2	3	\$69,500	101.9%	32	0	1	0
Area 403	20	16	\$103,850	7	11	\$102,809	96.1%	114	1	1	0
Area 405	12	14	\$159,639	4	14	\$149,327	103.1%	18	0	1	1
Area 407	15	14	\$105,775	7	11	\$135,831	98.4%	18	0	0	2
Area 409	25	18	\$82,935	5	12	\$99,200	90.1%	16	1	0	5
Area 411	17	15	\$112,016	8	12	\$91,675	101.6%	34	0	0	2
Area 413	19	27	\$122,546	18	15	\$163,910	100.6%	27	0	1	1
Area 415	10	8	\$161,081	4	8	\$140,375	98.8%	44	1	0	0
Area 417	21	18	\$126,102	5	17	\$125,041	101.9%	34	0	2	1
Area 419	40	33	\$145,086	8	32	\$158,595	99.5%	35	0	1	2
Area 421	84	46	\$298,794	28	34	\$278,234	99.5%	69	0	3	8
Area 423	23	21	\$216,702	9	16	\$187,409	100.4%	14	0	0	4
Area 425	164	55	\$369,260	34	46	\$276,165	99.6%	82	0	1	1
Area 427	165	86	\$217,113	46	77	\$191,373	99.4%	37	4	4	13
Area 440	25	13	\$193,669	4	6	\$156,666	97.7%	78	0	0	0
Area 450	109	68	\$307,722	34	50	\$221,960	98.5%	30	2	0	5
Area 708	0	0		0	0				0	0	0
Area 997	0	0		0	0				0	0	0
Area 998	242	88	\$123,689	40	63	\$102,234	98.7%	75	1	11	14
Area 999	137	44	\$217,767	26	26	\$95,370	95.3%	73	0	11	8
	<b>8,961</b>	<b>5,335</b>	<b>\$230,564</b>	<b>2,616</b>	<b>4,199</b>	<b>\$200,949</b>	<b>98.4%</b>	<b>56</b>	<b>86</b>	<b>232</b>	<b>684</b>
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	776	99	\$533,652	20	25	\$98,540	86.0%	224	2	39	29
Lots & Land	3,117	394	\$279,028	79	139	\$146,264	92.3%	185	14	74	88
Multi-dwelling	251	118	\$340,076	43	58	\$201,285	96.8%	31	4	17	13
<b>Total</b>	<b>4,144</b>	<b>611</b>	<b>\$384,252</b>	<b>142</b>	<b>222</b>	<b>\$148,696</b>	<b>91.7%</b>	<b>147</b>	<b>20</b>	<b>130</b>	<b>130</b>
<b>Grand Total</b>	<b>11,491</b>	<b>5,946</b>	<b>\$287,162</b>	<b>2,757</b>	<b>4,421</b>	<b>\$250,959</b>	<b>99.0%</b>	<b>56</b>	<b>106</b>	<b>362</b>	<b>814</b>