

Heartland Multiple Listing Service

Activity Report

May 2020

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	4	6	\$238,325	4	1	\$319,950	100.0%	307	0	0	0
Area 102	36	26	\$273,975	14	26	\$254,476	97.3%	41	0	0	5
Area 103	76	123	\$214,882	89	96	\$200,671	100.3%	18	2	2	7
Area 104	206	158	\$347,590	121	125	\$299,610	100.7%	42	1	2	10
Area 105	20	45	\$160,460	29	33	\$137,742	99.7%	27	0	1	1
Area 106	82	96	\$272,218	67	62	\$283,647	99.7%	32	2	3	6
Area 107	79	48	\$210,730	35	29	\$230,378	99.1%	47	0	1	3
Area 108	14	13	\$157,576	7	8	\$91,862	94.6%	51	0	0	4
Area 109	73	36	\$247,931	31	25	\$246,338	97.0%	87	0	4	5
Area 110	70	54	\$340,639	46	44	\$298,897	100.2%	57	1	0	6
Area 111	29	17	\$223,905	13	18	\$179,822	97.2%	77	1	2	4
Area 112	25	17	\$339,580	11	7	\$137,785	98.0%	34	0	0	2
Area 1121	19	15	\$167,990	18	8	\$149,187	98.0%	17	0	1	2
Area 1122	46	35	\$264,874	20	13	\$173,069	95.7%	56	0	2	2
Area 113	12	11	\$193,263	9	4	\$313,750	100.2%	77	0	0	2
Area 1131	48	28	\$135,067	11	13	\$106,992	95.0%	74	0	1	4
Area 1132	69	44	\$137,671	23	41	\$119,419	97.6%	58	0	4	4
Area 114	78	47	\$308,175	36	35	\$302,395	98.7%	30	0	2	5
Area 115	245	183	\$319,890	137	110	\$311,862	100.0%	54	1	0	19
Area 120	29	14	\$215,964	9	10	\$159,812	98.1%	35	1	2	1
Area 125	12	7	\$193,028	6	8	\$222,312	100.2%	189	0	1	0
Area 130	6	6	\$159,816	9	3	\$162,000	99.2%	34	0	0	0
Area 135	6	4	\$111,800	2	2	\$193,950	93.9%	129	0	0	0
Area 140	5	0		2	1	\$162,000	95.4%	207	0	0	1
Area 145	5	3	\$71,000	2	0			4	0	0	1
Area 202	570	354	\$264,963	163	209	\$238,075	97.8%	45	5	26	65
Area 203	144	183	\$188,507	110	168	\$177,981	99.7%	33	1	8	9
Area 204	396	297	\$344,117	205	198	\$318,251	98.4%	62	0	5	21
Area 205	77	98	\$163,499	63	78	\$155,421	100.7%	27	0	4	1
Area 206	180	167	\$164,161	117	151	\$145,510	100.2%	30	4	5	14
Area 207	267	177	\$261,297	137	156	\$243,699	100.3%	47	0	4	8
Area 208	265	168	\$291,826	136	138	\$235,108	99.8%	47	2	8	21
Area 210	60	46	\$187,825	30	27	\$140,177	98.4%	77	1	0	4
Area 220	116	83	\$217,381	63	44	\$187,469	98.6%	52	2	5	8
Area 221	26	9	\$249,708	2	7	\$191,414	98.2%	55	2	2	1
Area 222	18	6	\$251,066	3	4	\$186,000	98.3%	82	0	1	0
Area 223	20	8	\$437,100	6	9	\$162,142	98.7%	70	1	4	1
Area 224	8	5	\$176,000	3	2	\$66,850	95.2%	111	0	0	1
Area 230	40	11	\$220,622	7	7	\$112,242	93.8%	196	0	0	1
Area 235	56	22	\$148,948	9	22	\$113,356	97.6%	56	0	10	2
Area 310	122	142	\$424,413	85	100	\$311,336	100.7%	15	2	7	12
Area 315	136	141	\$329,182	85	85	\$287,658	100.6%	27	1	2	13
Area 320	192	167	\$361,070	109	128	\$327,838	100.4%	21	1	0	19
Area 325	167	107	\$417,218	58	71	\$354,272	100.1%	37	1	6	8
Area 330	205	141	\$362,987	113	100	\$345,523	100.5%	52	0	5	14
Area 335	162	150	\$310,725	134	131	\$333,363	100.4%	50	2	3	7
Area 340	132	132	\$504,375	62	90	\$367,236	99.3%	18	4	5	22
Area 345	442	194	\$645,431	136	133	\$521,474	99.2%	74	4	9	54
Area 350	27	12	\$290,357	11	14	\$280,625	100.9%	52	0	1	0
Area 355	10	4	\$868,750	3	1	\$490,000	100.0%	5	0	0	0
Area 360	53	45	\$267,775	31	54	\$266,211	100.2%	21	2	0	4

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Area 370	71	19	\$382,265	23	15	\$319,087	100.1%	150	1	0	2
Area 380	90	49	\$424,752	34	42	\$226,962	99.3%	61	1	4	10
Area 385	65	46	\$205,786	21	35	\$171,560	97.1%	71	0	2	2
Area 390	23	9	\$173,716	10	13	\$97,170	98.2%	97	0	1	2
Area 401	9	3	\$92,966	1	5	\$80,780	99.3%	93	0	0	0
Area 403	21	13	\$143,526	6	11	\$89,900	96.2%	56	0	0	1
Area 405	9	6	\$163,900	7	13	\$160,395	100.8%	20	1	0	1
Area 407	6	6	\$160,816	7	1	\$127,500	102.0%	91	0	2	0
Area 409	13	13	\$99,546	11	11	\$114,000	97.3%	20	0	1	1
Area 411	14	15	\$127,020	9	14	\$122,093	100.9%	39	1	1	1
Area 413	14	21	\$171,478	17	14	\$145,578	99.9%	37	0	1	1
Area 415	6	6	\$178,658	3	5	\$161,000	98.8%	23	0	0	0
Area 417	15	16	\$164,534	9	14	\$146,017	100.3%	19	1	0	0
Area 419	19	17	\$176,894	8	24	\$161,482	99.5%	12	1	0	1
Area 421	64	33	\$318,027	33	26	\$277,471	99.4%	33	0	4	2
Area 423	13	22	\$196,677	13	7	\$255,028	99.9%	29	0	0	0
Area 425	112	61	\$312,433	52	42	\$337,084	100.0%	78	1	1	6
Area 427	91	78	\$210,796	62	44	\$214,997	99.4%	54	0	1	10
Area 440	15	14	\$134,114	11	11	\$199,531	98.7%	39	0	2	0
Area 450	56	48	\$246,602	32	38	\$265,994	98.5%	26	1	4	2
Area 708	0	0		0	0				0	0	0
Area 997	0	0		0	0				0	0	0
Area 998	194	77	\$178,747	49	52	\$109,675	98.0%	97	6	7	9
Area 999	99	33	\$291,562	22	28	\$101,866	80.0%	80	2	5	4
Total	6,204	4,510	\$252,923	3,072	3,314	\$215,310	98.6%	60	60	184	459
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	714	53	\$294,166	15	17	\$374,391	90.2%	200	4	35	16
Lots & Land	2,923	245	\$294,079	125	133	\$146,663	98.3%	190	11	101	76
Multi-dwelling	144	71	\$290,592	45	62	\$265,633	92.7%	33	3	18	8
Total	3,781	369	\$292,946	185	212	\$262,229	93.8%	141	18	154	100
Grand Total	8,382	4,879	\$298,719	3,269	3,539	\$254,258	99.2%	53	81	352	562