

Heartland Multiple Listing Service

Activity Report November, 2007

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	36	1	99,500	4	3	228,452	102.4	95	0	2	0
Area 102	153	18	181,792	24	17	175,381	96.5	33	9	14	12
Area 103	641	84	146,642	84	92	149,352	87.0	47	46	72	35
Area 104	808	112	223,425	93	102	232,976	95.7	76	44	41	26
Area 105	190	35	101,603	31	15	106,537	92.0	25	21	21	15
Area 106	367	50	188,166	37	33	174,081	95.9	54	52	35	21
Area 107	389	64	141,146	42	33	131,367	91.5	41	25	41	21
Area 108	87	11	119,495	8	2	57,500	89.2	47	9	10	10
Area 109	196	38	190,692	13	18	122,312	88.3	34	11	25	13
Area 110	319	40	223,110	24	28	299,836	106.8	81	27	22	13
Area 111	295	37	165,915	28	13	109,331	88.7	27	14	28	15
Area 112	302	61	172,561	21	30	115,377	91.8	35	10	14	13
Area 113	33	7	191,521	11	3	121,467	92.4	39	2	2	4
Area 114	273	30	238,190	21	20	213,655	97.2	51	7	15	4
Area 115	802	115	259,227	72	80	228,521	94.2	43	50	73	46
Area 202	3150	505	150,681	332	223	151,722	89.3	30	239	294	254
Area 203	1292	218	114,827	166	123	103,064	90.6	30	125	139	89
Area 204	1646	250	295,853	151	121	216,330	94.3	48	174	156	102
Area 205	732	123	114,009	79	69	95,141	90.0	30	54	76	34
Area 207	1158	162	190,605	109	113	153,221	93.1	33	96	103	52
Area 208	1264	181	173,488	82	98	163,426	94.2	49	90	116	64
Area 210	313	42	142,774	24	32	98,278	90.3	29	10	41	18
Area 220	187	71	149,550	24	17	110,247	83.6	29	30	24	13
Area 230	142	15	96,167	7	7	178,000	99.1	30	4	15	6
Area 310	533	108	294,225	92	69	199,779	92.9	33	57	49	29
Area 315	587	86	238,420	70	79	204,769	44.2	43	49	45	31
Area 320	684	130	265,746	87	88	228,698	47.8	36	70	56	41
Area 325	496	66	323,540	57	57	304,217	96.3	52	52	31	23
Area 330	633	101	310,280	94	107	242,274	96.7	66	32	49	30
Area 335	648	122	212,852	116	90	209,652	96.2	36	46	39	23
Area 340	457	66	415,877	92	64	306,061	92.9	34	46	57	31
Area 345	845	123	498,409	87	90	434,608	95.8	68	52	69	37
Area 350	73	10	187,660	5	2	172,250	99.9	41	8	2	2
Area 355	10	3	299,967	1	0	0	0.0	0	2	0	0
Area 360	386	47	184,214	49	37	181,717	97.6	49	13	13	11
Area 370	116	9	213,197	6	8	190,327	98.7	72	5	4	2
Area 380	421	72	196,714	29	34	143,705	93.9	37	28	51	25
Area 385	251	38	144,958	28	30	104,060	89.6	37	13	22	16
Area 390	124	17	162,047	6	8	76,300	83.0	34	0	27	14
Area 401	83	19	38,450	6	4	16,063	45.6	44	7	16	8
Area 403	133	15	71,767	11	7	39,793	80.3	25	6	6	7
Area 405	147	14	103,000	14	11	97,641	88.0	36	8	11	8
Area 407	88	19	87,313	7	4	100,688	93.7	40	7	13	7

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Area 409	201	35	48,001	19	27	23,944	67.5	22	10	29	20
Area 411	145	27	71,657	17	7	56,257	85.0	28	8	19	12
Area 413	123	25	102,238	14	18	93,015	90.0	29	6	13	6
Area 415	37	5	98,200	6	3	65,000	90.8	25	2	5	3
Area 417	120	29	140,078	14	12	81,758	89.6	43	5	14	10
Area 419	182	36	99,834	28	20	105,992	92.0	29	12	17	16
Area 421	238	16	207,638	23	21	234,625	62.5	85	15	22	9
Area 423	146	38	160,341	15	13	187,490	94.7	46	19	8	6
Area 425	333	73	232,408	29	29	209,116	95.2	45	35	35	21
Area 427	419	55	174,853	36	43	162,487	91.7	28	22	37	17
Area 440	100	12	188,679	7	9	95,456	87.7	24	0	12	4
Area 450	210	36	233,260	12	16	248,775	18.5	32	14	70	12
Area 998	274	42	123,020	23	22	100,061	88.6	43	7	44	32
Area 999	133	22	109,773	16	14	48,129	71.7	24	5	21	18
Total	24151	4027	197,812	2716	2467	181,613	83.2	42	1935	2404	1499
Multi-Dwelling	786	117	225,034	74	35	111,011	91.9	32	55	106	66
Commercial	763	96	354,076	20	15	176,122	86.5	39	17	61	27
Lots & Land	6095	443	311,273	95	72	256,639	58.3	41	153	567	231
Grand Total	31795	4683	212,338	2905	2589	182,713	81.9	42	2160	3138	1823

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