

# Heartland Multiple Listing Service

## Activity Report November, 2008

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	28	1	117,500	7	3	96,833	83.3	25	0	1	4
Area 102	141	23	84,067	17	18	110,859	88.1	25	12	10	10
Area 103	527	76	152,224	58	53	129,862	92.7	28	48	49	30
Area 104	624	77	223,423	53	50	195,986	95.1	59	37	57	27
Area 105	152	26	93,494	26	19	80,061	85.1	24	14	15	13
Area 106	325	46	185,480	37	34	173,795	96.0	37	33	39	21
Area 107	303	41	196,429	36	25	116,663	76.8	27	11	33	11
Area 108	75	8	99,738	2	3	31,675	77.6	18	2	15	5
Area 109	231	25	130,916	17	21	102,362	85.3	34	18	29	13
Area 110	248	28	241,318	30	14	194,386	89.1	40	15	32	20
Area 111	302	27	110,609	11	16	100,731	81.8	42	10	34	14
Area 112	274	38	163,783	24	18	162,582	92.2	52	10	20	7
Area 113	38	4	247,687	2	4	185,338	88.4	40	1	4	0
Area 114	211	23	239,544	14	11	211,109	93.4	50	17	22	11
Area 115	648	71	241,169	79	58	203,980	93.0	41	35	58	37
Area 202	2572	382	133,526	226	204	113,304	83.8	33	155	255	191
Area 203	1070	166	116,742	117	92	84,615	89.0	33	102	130	84
Area 204	1317	151	247,155	100	89	189,632	91.9	35	100	184	111
Area 205	574	71	92,833	64	59	71,564	85.8	33	39	81	45
Area 206	1173	178	109,149	142	99	79,664	92.3	29	78	108	85
Area 207	969	135	186,701	78	75	141,713	90.7	35	60	86	45
Area 208	1046	131	214,647	81	92	152,280	89.9	39	61	144	59
Area 210	264	34	114,179	22	24	98,713	82.2	27	9	29	11
Area 220	191	19	109,989	13	11	111,268	93.1	47	7	28	20
Area 230	153	18	100,861	4	6	54,450	78.9	31	3	8	7
Area 310	469	81	218,552	76	49	216,043	92.0	36	42	56	28
Area 315	574	75	232,690	49	47	219,013	93.9	41	52	41	24
Area 320	608	96	224,629	103	65	233,725	91.5	30	72	64	35
Area 325	397	48	307,877	41	29	243,636	91.6	53	28	63	44
Area 330	577	78	231,276	56	49	267,786	99.0	79	55	55	22
Area 335	578	89	227,641	77	57	209,680	97.9	43	44	42	24
Area 340	454	61	312,794	53	62	266,985	92.8	43	44	56	23
Area 345	842	94	520,415	70	51	393,505	94.8	51	72	65	36
Area 350	49	2	213,500	2	2	247,575	85.4	39	4	4	1
Area 355	11	1	239,900	0	0	0	0.0	0	3	2	0
Area 360	343	42	176,423	31	13	138,940	91.1	38	49	30	12
Area 370	66	7	579,864	9	7	165,399	91.1	49	7	8	5
Area 380	378	51	192,206	23	22	218,118	84.1	26	27	69	26
Area 385	231	29	140,890	17	12	100,677	79.7	19	13	33	18
Area 390	94	14	254,239	8	5	123,200	77.0	53	4	14	3
Area 401	47	2	23,200	4	2	10,625	97.5	83	1	5	2
Area 403	152	34	84,905	13	11	23,114	54.3	22	21	17	10
Area 405	90	12	71,654	12	5	138,496	98.9	64	14	10	8
Area 407	74	11	76,254	5	10	49,893	85.7	27	9	11	4

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Area 409	179	35	43,734	16	11	40,491	79.7	34	21	21	9
Area 411	137	26	69,216	27	19	33,929	66.5	23	15	21	12
Area 413	108	20	84,435	21	17	92,405	92.9	32	8	13	11
Area 415	32	3	95,267	4	2	118,950	95.6	19	1	5	3
Area 417	113	19	113,841	11	15	86,035	85.5	28	10	12	6
Area 419	129	30	86,890	20	10	106,580	87.5	34	16	21	12
Area 421	203	19	223,498	20	11	200,736	90.1	54	10	16	11
Area 423	120	19	138,476	12	10	104,930	85.7	29	7	10	8
Area 425	277	50	209,695	18	27	200,685	96.8	55	13	50	22
Area 427	339	56	167,206	44	31	102,129	87.2	30	10	33	14
Area 440	79	11	143,516	1	5	107,500	85.4	52	4	19	5
Area 450	203	40	193,148	14	15	155,427	91.3	30	28	31	23
Area 998	285	35	134,251	24	19	76,205	81.3	37	11	39	21
Area 999	208	39	67,473	54	45	48,320	73.9	41	6	8	16
<b>Total</b>	<b>21902</b>	<b>3028</b>	<b>182,888</b>	<b>2195</b>	<b>1833</b>	<b>153,915</b>	<b>90.7</b>	<b>38</b>	<b>1598</b>	<b>2415</b>	<b>1379</b>
Multi-Dwelling	819	91	147,738	39	33	81,562	81.9	26	28	76	28
Commercial	718	59	648,109	16	8	194,281	74.8	57	24	71	26
Lots & Land	6318	421	132,583	39	42	168,535	86.8	49	134	421	117
<b>Grand Total</b>	<b>29757</b>	<b>3599</b>	<b>183,626</b>	<b>2289</b>	<b>1916</b>	<b>153,158</b>	<b>90.4</b>	<b>38</b>	<b>1784</b>	<b>2983</b>	<b>1550</b>

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