

Heartland Multiple Listing Service

Activity Report

November 2009

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	29	3	\$97,566	1	2	\$116,500	100.6%	51	0	3	1
Area 102	119	27	\$122,796	10	22	\$122,440	93.8%	123	0	9	3
Area 103	420	92	\$147,526	34	101	\$135,281	97.9%	85	4	27	18
Area 104	469	65	\$220,691	25	78	\$192,739	97.8%	99	4	13	26
Area 105	140	31	\$100,943	7	21	\$99,171	97.1%	77	0	6	9
Area 106	234	32	\$188,403	21	43	\$157,475	96.8%	96	2	12	11
Area 107	257	48	\$121,437	18	29	\$132,472	95.1%	101	4	24	5
Area 108	64	10	\$89,246	4	4	\$73,250	92.6%	87	0	5	5
Area 109	194	27	\$123,535	5	21	\$97,609	95.3%	125	2	16	9
Area 110	181	20	\$207,755	15	27	\$193,483	97.9%	86	1	13	7
Area 111	231	27	\$125,249	10	20	\$127,577	93.7%	111	0	18	4
Area 112	189	35	\$160,337	10	29	\$142,913	96.3%	86	0	13	4
Area 113	51	9	\$140,305	9	6	\$160,166	98.8%	52	1	4	3
Area 114	170	25	\$234,649	9	22	\$152,268	95.3%	169	2	5	5
Area 115	546	87	\$245,258	32	77	\$178,574	96.8%	123	6	34	24
Area 202	2,122	296	\$172,068	79	221	\$124,581	94.4%	92	14	143	74
Area 203	818	207	\$92,413	66	143	\$96,897	95.4%	96	3	61	26
Area 204	952	153	\$262,034	49	153	\$194,100	97.8%	114	4	64	56
Area 205	443	86	\$94,915	17	84	\$85,998	98.2%	91	2	33	17
Area 206	879	187	\$100,934	43	135	\$93,098	95.4%	88	4	54	28
Area 207	689	138	\$152,395	49	102	\$145,859	97.6%	98	6	40	23
Area 208	866	150	\$211,397	44	85	\$163,646	98.4%	109	4	65	48
Area 210	236	31	\$140,504	18	22	\$93,350	91.6%	73	3	12	9
Area 220	140	20	\$195,081	5	16	\$132,650	96.2%	111	6	8	5
Area 230	128	17	\$120,379	1	6	\$89,116	92.1%	297	1	9	3
Area 310	386	83	\$271,917	20	106	\$183,656	96.2%	80	3	23	15
Area 315	332	61	\$262,823	21	79	\$207,135	97.0%	81	4	22	8
Area 320	550	109	\$209,136	21	137	\$197,434	96.7%	75	5	41	15
Area 325	301	64	\$319,196	11	62	\$232,476	95.8%	129	9	26	20
Area 330	449	83	\$235,462	27	96	\$223,136	98.3%	114	6	36	13
Area 335	440	87	\$205,714	36	113	\$207,922	99.0%	89	4	23	12
Area 340	327	77	\$345,041	22	70	\$283,893	96.6%	73	5	28	17
Area 345	588	104	\$434,237	27	78	\$421,911	95.8%	130	4	41	16
Area 350	43	4	\$318,487	1	7	\$177,857	95.4%	131	0	4	2
Area 355	13	0		1	1	\$193,000	96.5%	125	0	3	0
Area 360	187	33	\$184,508	6	40	\$151,169	99.5%	103	1	12	14
Area 370	69	15	\$156,304	7	13	\$157,230	95.0%	133	0	6	0
Area 380	335	62	\$198,341	12	31	\$150,477	94.5%	174	0	38	14
Area 385	185	31	\$150,003	6	18	\$105,230	94.9%	109	0	20	9
Area 390	96	7	\$85,342	5	3	\$47,500	73.8%	122	0	16	6
Area 401	39	6	\$27,108	3	5	\$9,620	88.4%	38	0	3	2
Area 403	107	24	\$53,025	8	9	\$34,711	93.6%	114	2	9	4
Area 405	89	23	\$120,773	0	13	\$93,929	96.7%	93	0	5	4
Area 407	63	13	\$80,357	2	10	\$47,700	94.5%	75	0	3	2
Area 409	109	20	\$40,342	8	17	\$27,691	85.1%	63	1	9	4
Area 411	85	21	\$47,317	8	16	\$52,692	92.0%	91	0	7	3
Area 413	83	27	\$91,547	8	21	\$97,123	93.0%	104	0	5	3
Area 415	29	6	\$107,816	2	5	\$69,480	93.6%	135	0	2	2
Area 417	83	15	\$88,056	4	20	\$89,992	95.2%	106	1	4	8
Area 419	131	25	\$82,785	10	20	\$95,240	91.0%	88	1	7	3
Area 421	162	24	\$217,367	13	20	\$190,975	96.5%	128	2	8	4

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Area 423	72	17	\$153,587	8	15	\$126,019	96.1%	107	1	4	2
Area 425	213	29	\$213,163	8	22	\$180,519	94.8%	155	0	21	10
Area 427	304	62	\$158,370	19	23	\$121,712	98.5%	82	4	23	14
Area 440	83	14	\$167,896	3	8	\$94,150	96.5%	137	0	8	3
Area 450	165	35	\$205,728	13	22	\$132,704	97.8%	106	1	22	2
Area 997	0	0		0	0				0	0	0
Area 998	250	29	\$84,409	8	23	\$75,909	90.1%	81	1	20	12
Area 999	153	55	\$81,466	34	33	\$61,375	90.8%	68	1	3	3
	17,088	3,088	\$162,552	963	2,625	\$135,220	95.0%	105	129	1,193	669

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	706	68	\$342,192	7	12	\$295,750	87.7%	111	0	33	24
Lots & Land	6,332	385	\$157,556	31	49	\$97,021	81.8%	182	10	295	138
Multi-dwelling	610	94	\$180,522	20	37	\$102,536	89.0%	73	2	40	21
Total	7,648	547	\$226,757	58	98	\$165,102	86.2%	122	12	368	183
Grand Total	23,859	3,635	\$182,892	1,028	2,723	\$159,282	96.2%	100	141	1,561	852