

# Heartland Multiple Listing Service

## Activity Report

November 2010

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
<b>Residential</b>											
Area 101	24	3	\$79,570	0	4	\$98,250	94.5%	123	0	1	1
Area 102	115	20	\$133,759	5	10	\$120,942	95.2%	73	5	13	4
Area 103	552	112	\$129,315	33	50	\$113,849	96.7%	101	8	36	23
Area 104	465	73	\$207,807	25	43	\$208,323	96.6%	121	3	17	15
Area 105	175	29	\$97,749	4	14	\$55,678	95.9%	59	3	10	6
Area 106	286	55	\$149,091	23	38	\$156,534	96.2%	184	7	27	13
Area 107	269	45	\$134,326	9	23	\$163,552	91.1%	108	1	31	14
Area 108	61	9	\$73,244	4	10	\$48,960	86.6%	71	1	10	3
Area 109	226	30	\$118,074	11	17	\$101,167	91.6%	99	0	17	5
Area 110	159	21	\$220,476	10	15	\$200,893	94.2%	110	1	17	6
Area 111	218	30	\$126,941	4	16	\$105,393	94.5%	149	1	12	13
Area 112	238	48	\$121,851	9	23	\$159,570	92.9%	88	1	13	5
Area 113	45	6	\$137,066	2	5	\$108,500	67.1%	136	1	5	2
Area 114	168	22	\$359,984	11	18	\$231,096	96.0%	232	2	12	6
Area 115	582	84	\$229,186	28	47	\$214,912	91.7%	138	13	39	21
Area 202	1,729	278	\$135,275	76	196	\$91,245	92.6%	97	20	104	62
Area 203	940	206	\$87,047	35	110	\$83,508	95.2%	75	14	80	39
Area 204	996	169	\$238,772	55	106	\$243,270	96.0%	97	6	60	41
Area 205	531	99	\$87,816	24	38	\$58,756	91.5%	88	6	34	21
Area 206	967	185	\$84,615	39	86	\$75,418	93.1%	85	6	69	43
Area 207	689	141	\$171,079	36	80	\$141,291	95.6%	84	6	50	21
Area 208	856	151	\$152,000	26	69	\$132,049	97.2%	106	11	70	39
Area 210	272	42	\$94,398	8	28	\$80,011	92.9%	66	3	13	4
Area 220	137	22	\$130,154	8	15	\$104,396	95.5%	145	3	4	9
Area 230	100	10	\$162,620	2	2	\$90,000	88.6%	86	4	12	3
Area 310	485	77	\$181,062	29	44	\$231,072	94.4%	82	10	41	10
Area 315	398	72	\$210,846	26	53	\$215,806	96.9%	100	6	33	10
Area 320	607	117	\$175,477	31	69	\$194,527	95.4%	64	9	47	23
Area 325	289	46	\$296,734	17	34	\$234,978	96.0%	143	7	26	11
Area 330	470	75	\$258,357	42	57	\$240,006	97.6%	101	9	32	12
Area 335	512	78	\$205,457	24	73	\$197,141	97.8%	106	8	34	15
Area 340	371	66	\$333,885	27	48	\$275,958	96.5%	90	8	27	12
Area 345	590	106	\$442,372	39	78	\$353,758	97.0%	130	10	47	13
Area 350	43	6	\$146,608	1	3	\$204,816	99.6%	103	1	5	2
Area 355	12	0		0	0			132	0	1	1
Area 360	232	41	\$158,728	14	18	\$151,567	97.3%	89	5	18	8
Area 370	81	6	\$157,775	1	9	\$142,452	97.7%	91	3	2	0
Area 380	339	53	\$209,357	15	21	\$119,190	91.7%	110	4	32	18
Area 385	200	31	\$128,250	10	20	\$115,192	93.6%	154	1	21	21
Area 390	101	17	\$156,858	5	1	\$150,000	100.0%	178	0	16	5
Area 401	34	5	\$27,980	2	4	\$72,750	97.2%	64	0	1	2
Area 403	77	9	\$32,866	4	5	\$16,540	83.6%	93	0	4	4
Area 405	102	16	\$77,565	4	8	\$61,881	98.0%	91	3	6	2
Area 407	55	15	\$62,949	3	3	\$44,566	92.4%	100	0	5	2
Area 409	111	15	\$33,966	7	9	\$25,555	85.4%	127	1	14	3
Area 411	96	17	\$52,176	3	4	\$46,675	84.9%	56	0	5	7
Area 413	107	14	\$87,257	2	8	\$59,351	91.4%	125	1	14	3
Area 415	27	4	\$74,600	0	2	\$75,000	96.2%	64	0	4	2
Area 417	109	28	\$91,442	3	5	\$97,720	96.1%	83	0	1	1
Area 419	133	19	\$94,221	6	15	\$78,793	95.1%	104	0	11	8
Area 421	115	12	\$168,117	5	8	\$266,635	97.6%	66	1	10	3

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Area 423	95	14	\$141,175	5	5	\$169,600	98.9%	49	1	4	3
Area 425	236	34	\$228,394	10	16	\$194,654	95.0%	174	2	17	3
Area 427	323	60	\$149,144	22	29	\$133,330	97.4%	101	3	20	15
Area 440	86	10	\$231,845	3	5	\$127,380	91.3%	149	2	6	1
Area 450	204	42	\$203,466	14	11	\$177,195	96.9%	83	4	17	12
Area 997	0	0		0	0				0	1	0
Area 998	236	25	\$100,914	13	14	\$78,028	95.4%	100	2	20	7
Area 999	103	23	\$83,289	2	51	\$49,957	86.3%	80	0	10	6
	<b>17,779</b>	<b>3,043</b>	<b>\$152,024</b>	<b>876</b>	<b>1,793</b>	<b>\$136,660</b>	<b>93.9%</b>	<b>105</b>	<b>227</b>	<b>1,308</b>	<b>664</b>

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	735	63	\$304,152	4	7	\$98,378	80.6%	158	4	22	29
Lots & Land	6,190	411	\$176,779	36	57	\$131,515	110.6%	287	13	242	180
Multi-dwelling	613	75	\$177,859	20	26	\$132,155	87.8%	63	1	41	33
<b>Total</b>	<b>7,538</b>	<b>549</b>	<b>\$219,597</b>	<b>60</b>	<b>90</b>	<b>\$120,683</b>	<b>93.0%</b>	<b>169</b>	<b>18</b>	<b>305</b>	<b>242</b>
<b>Grand Total</b>	<b>24,306</b>	<b>3,592</b>	<b>\$171,601</b>	<b>941</b>	<b>1,883</b>	<b>\$154,611</b>	<b>95.5%</b>	<b>106</b>	<b>245</b>	<b>1,613</b>	<b>906</b>