

Heartland Multiple Listing Service

Activity Report November 2014

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	22	6	\$142,975	0	3	\$139,901	97.2%	65	0	3	2
Area 102	89	23	\$118,830	8	12	\$237,512	97.8%	49	1	7	9
Area 103	330	62	\$135,253	34	61	\$136,459	97.6%	74	6	24	16
Area 104	324	70	\$254,204	43	75	\$212,203	99.5%	84	4	10	8
Area 105	103	25	\$88,060	8	21	\$79,089	97.7%	86	1	11	7
Area 106	176	36	\$192,071	20	37	\$189,871	96.3%	83	2	9	10
Area 107	200	41	\$158,952	11	27	\$131,852	100.3%	123	0	13	8
Area 108	47	10	\$71,750	2	5	\$93,604	96.4%	24	0	2	3
Area 109	136	14	\$145,471	11	28	\$126,358	96.5%	91	0	11	8
Area 110	163	32	\$200,495	10	29	\$231,200	97.5%	84	2	7	7
Area 111	148	24	\$139,370	3	17	\$119,647	97.2%	99	0	11	3
Area 112	179	25	\$158,640	12	20	\$135,353	95.0%	77	0	12	2
Area 113	48	4	\$162,075	1	2	\$107,000	96.6%	30	0	4	0
Area 114	107	14	\$281,960	11	18	\$204,434	98.2%	70	1	6	1
Area 115	431	95	\$218,568	34	83	\$253,412	99.0%	90	3	30	18
Area 202	970	228	\$184,709	70	168	\$201,501	94.9%	91	5	67	37
Area 203	505	118	\$107,335	39	87	\$106,467	96.3%	71	6	23	21
Area 204	782	186	\$271,668	63	123	\$218,692	97.5%	78	7	39	24
Area 205	321	60	\$91,378	27	53	\$73,480	97.2%	98	3	20	16
Area 206	683	155	\$104,384	39	108	\$104,124	95.7%	83	4	37	26
Area 207	502	104	\$198,003	48	92	\$151,098	98.8%	76	3	28	17
Area 208	577	101	\$175,899	41	88	\$154,733	97.1%	92	6	36	19
Area 210	179	29	\$120,341	16	21	\$119,319	96.1%	120	2	12	1
Area 220	342	58	\$166,935	27	39	\$156,469	94.7%	127	6	24	11
Area 221	36	3	\$122,633	0	3	\$81,066	94.2%	105	1	8	0
Area 222	5	1	\$99,599	0	0				0	1	0
Area 223	40	6	\$195,800	2	2	\$70,900	87.5%	79	1	5	0
Area 224	3	0		0	0				0	0	0
Area 230	78	10	\$74,830	3	4	\$84,000	89.1%	216	0	6	2
Area 310	252	55	\$258,875	26	57	\$261,905	96.4%	74	5	9	12
Area 315	282	52	\$245,439	21	49	\$244,850	97.9%	109	3	13	10
Area 320	282	108	\$242,972	45	111	\$224,569	96.6%	48	2	15	11
Area 325	241	61	\$299,574	28	46	\$274,210	99.4%	91	3	9	7
Area 330	268	68	\$291,001	35	68	\$235,319	98.8%	70	5	12	11
Area 335	286	90	\$235,943	49	78	\$215,643	99.3%	56	5	9	11
Area 340	204	60	\$365,720	28	67	\$309,707	97.4%	56	3	13	13
Area 345	512	114	\$528,526	37	99	\$458,651	98.9%	78	6	18	14
Area 350	18	5	\$101,000	1	6	\$214,925	98.9%	36	1	0	2
Area 355	8	1	\$1,300,000	0	1	\$412,000	98.1%	235	0	2	0
Area 360	127	45	\$168,224	12	45	\$174,181	99.7%	61	1	5	8
Area 370	63	8	\$248,538	4	17	\$207,564	98.9%	46	0	1	3
Area 380	210	35	\$411,784	11	37	\$187,825	96.7%	95	4	23	8
Area 385	129	29	\$116,249	10	20	\$119,722	95.4%	81	2	14	2
Area 390	66	6	\$157,816	3	6	\$88,500	92.3%	88	0	18	2
Area 401	41	6	\$18,883	2	4	\$17,521	90.4%	91	0	3	2
Area 403	27	3	\$50,333	1	7	\$85,326	90.6%	135	0	4	1
Area 405	45	14	\$70,617	4	8	\$62,701	98.1%	47	0	3	1
Area 407	26	8	\$83,487	4	4	\$72,375	97.0%	59	2	2	1
Area 409	56	16	\$29,850	1	11	\$30,613	95.2%	73	0	3	2
Area 411	50	15	\$62,535	5	6	\$39,166	92.8%	29	2	1	1
Area 413	61	18	\$77,410	5	13	\$84,580	97.3%	84	0	3	1

Heartland Multiple Listing Service

Activity Report

November 2014

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Area 415	16	4	\$74,850	1	2	\$52,347	100.3%	37	0	1	0
Area 417	45	15	\$91,046	4	7	\$115,335	98.6%	68	0	1	1
Area 419	81	21	\$112,078	3	15	\$102,226	97.8%	49	3	5	2
Area 421	88	19	\$220,994	6	15	\$200,455	96.5%	134	0	7	4
Area 423	68	13	\$228,358	5	13	\$146,778	96.8%	81	3	2	3
Area 425	185	33	\$252,020	13	38	\$209,363	100.4%	95	0	13	2
Area 427	260	56	\$145,368	18	26	\$156,127	97.0%	77	7	27	11
Area 440	58	12	\$144,554	7	6	\$183,833	93.0%	96	1	4	1
Area 450	166	31	\$179,840	15	20	\$199,535	94.1%	55	4	20	2
Area 997	0	0		0	0				0	0	0
Area 998	264	31	\$94,794	13	24	\$76,937	94.0%	72	1	20	15
Area 999	54	7	\$113,074	1	5	\$60,950	99.0%	31	2	6	2
	12,065	2,599	\$186,950	1,001	2,157	\$157,425	96.6%	82	129	752	442
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	717	56	\$311,928	9	10	\$99,716	78.0%	318	1	36	12
Lots & Land	5,054	259	\$165,640	35	74	\$89,846	88.6%	265	10	147	81
Multi-dwelling	397	68	\$290,572	25	30	\$174,244	95.1%	80	2	41	16
Total	6,168	383	\$256,047	69	114	\$121,269	87.2%	221	13	224	109
Grand Total	16,794	2,982	\$206,495	1,084	2,271	\$189,849	97.3%	87	142	976	551