

Heartland Multiple Listing Service

Activity Report November 2015

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	14	4	\$90,576	4	5	\$100,480	99.7%	53	0	0	1
Area 102	70	25	\$183,981	12	10	\$213,505	97.9%	81	2	4	3
Area 103	268	99	\$161,643	44	68	\$145,485	98.1%	60	2	8	16
Area 104	305	80	\$273,554	46	76	\$247,503	99.8%	65	3	5	19
Area 105	99	29	\$80,264	19	25	\$91,588	98.2%	50	0	4	2
Area 106	143	28	\$207,175	24	29	\$170,117	98.1%	79	1	2	4
Area 107	134	38	\$157,915	31	35	\$155,263	97.7%	91	0	9	3
Area 108	42	10	\$103,795	3	7	\$64,714	87.8%	133	0	4	2
Area 109	129	21	\$166,494	6	17	\$131,900	95.9%	121	0	9	5
Area 110	136	27	\$230,658	23	23	\$252,143	97.6%	90	2	7	4
Area 111	128	19	\$200,389	6	16	\$128,837	94.6%	297	0	7	3
Area 112	193	43	\$180,126	14	24	\$143,272	97.3%	80	0	14	12
Area 113	61	21	\$178,476	6	6	\$111,566	94.0%	38	0	2	0
Area 114	105	15	\$267,936	11	18	\$246,614	99.5%	60	1	3	2
Area 115	322	89	\$332,966	62	94	\$279,881	98.1%	80	1	18	9
Area 202	855	208	\$198,628	68	129	\$199,523	94.6%	87	13	41	37
Area 203	427	125	\$106,747	37	92	\$109,584	97.4%	64	3	13	24
Area 204	625	153	\$293,611	69	132	\$225,982	97.8%	71	2	25	21
Area 205	238	59	\$101,563	24	63	\$91,949	96.7%	65	1	15	3
Area 206	548	135	\$102,619	71	118	\$87,968	97.3%	70	4	30	23
Area 207	438	115	\$167,994	62	88	\$178,464	96.9%	89	7	21	10
Area 208	524	121	\$216,170	51	96	\$172,366	97.3%	86	6	33	21
Area 210	176	26	\$152,573	10	18	\$106,352	98.2%	203	1	12	2
Area 220	287	55	\$181,729	17	38	\$158,175	96.6%	78	4	16	10
Area 221	58	4	\$230,950	1	1	\$30,000	60.6%	267	1	11	2
Area 222	8	0		0	0				0	0	1
Area 223	50	10	\$126,490	2	6	\$82,383	95.6%	88	0	3	4
Area 224	4	0		0	2	\$71,577	99.6%	28	0	0	0
Area 230	60	7	\$143,871	0	3	\$78,516	99.1%	113	4	5	2
Area 310	193	70	\$271,590	32	65	\$286,912	97.3%	42	4	12	9
Area 315	255	60	\$287,094	33	59	\$239,221	97.4%	51	2	9	10
Area 320	265	106	\$251,208	53	116	\$250,353	97.4%	52	4	14	19
Area 325	192	63	\$319,703	31	60	\$294,479	99.0%	44	3	7	6
Area 330	240	82	\$325,518	36	69	\$268,242	99.2%	44	4	7	9
Area 335	240	90	\$257,109	36	88	\$231,197	99.5%	44	7	7	7
Area 340	168	61	\$384,179	38	55	\$308,528	97.6%	35	2	13	10
Area 345	451	95	\$507,997	63	90	\$458,897	98.2%	82	4	19	16
Area 350	19	7	\$205,707	1	3	\$218,500	96.6%	49	0	0	1
Area 355	8	0		1	1	\$745,000	85.1%	418	0	0	0
Area 360	92	29	\$168,225	23	30	\$182,698	100.1%	71	0	4	4
Area 370	48	10	\$224,792	10	6	\$173,506	98.3%	86	1	2	3
Area 380	193	41	\$503,043	21	22	\$138,059	98.0%	86	3	17	9
Area 385	118	25	\$159,597	13	17	\$107,182	97.9%	72	0	9	2
Area 390	76	9	\$105,772	1	7	\$121,714	94.4%	99	1	7	11
Area 401	21	6	\$41,250	0	6	\$32,333	94.7%	315	0	1	3
Area 403	27	13	\$65,730	2	9	\$65,194	96.2%	57	2	2	0
Area 405	25	9	\$91,927	3	10	\$56,840	94.4%	108	0	1	0
Area 407	17	6	\$65,983	6	7	\$68,428	96.4%	34	0	2	2
Area 409	60	13	\$47,407	5	7	\$55,357	100.5%	54	0	2	4
Area 411	47	10	\$63,725	0	8	\$52,242	97.5%	46	1	1	4
Area 413	52	13	\$77,323	3	10	\$94,150	98.8%	71	1	3	1

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Area 415	20	6	\$114,716	1	1	\$48,000	87.3%	47	0	2	0
Area 417	42	18	\$108,472	2	9	\$72,613	98.3%	39	1	2	2
Area 419	72	17	\$103,764	8	16	\$91,678	96.0%	52	1	5	1
Area 421	90	18	\$237,108	8	10	\$236,253	99.6%	77	1	3	4
Area 423	50	23	\$162,623	3	5	\$147,130	96.3%	42	0	2	2
Area 425	123	28	\$218,420	22	19	\$199,424	99.4%	116	1	8	3
Area 427	250	43	\$125,682	16	38	\$145,696	98.0%	127	4	17	14
Area 440	56	5	\$207,780	4	6	\$187,342	95.6%	127	0	7	0
Area 450	130	35	\$226,757	16	27	\$179,320	96.9%	45	2	8	5
Area 997	0	0		0	0				0	0	0
Area 998	220	48	\$103,968	30	26	\$100,269	92.7%	235	2	22	5
Area 999	66	11	\$201,378	4	5	\$152,060	94.1%	60	0	4	2
	10,373	2,636	\$187,702	1,248	2,146	\$165,320	96.2%	92	109	540	413
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	714	67	\$458,498	13	14	\$139,285	84.9%	258	3	31	22
Lots & Land	4,758	292	\$203,455	57	77	\$102,632	85.6%	563	3	143	61
Multi-dwelling	317	55	\$229,508	14	33	\$145,812	95.3%	95	2	29	8
Total	5,789	414	\$297,154	84	124	\$129,243	88.6%	305	8	203	91
Grand Total	14,409	3,050	\$223,932	1,337	2,270	\$195,906	97.4%	82	117	743	504