

# Heartland Multiple Listing Service

## Activity Report November 2017

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
<b>Residential</b>											
Area 101	9	3	\$273,300	4	1	\$134,000	107.2%	3	0	0	1
Area 102	66	21	\$200,104	5	15	\$137,483	99.5%	46	1	1	6
Area 103	225	109	\$191,699	42	130	\$182,523	99.2%	40	0	3	12
Area 104	290	96	\$287,718	48	113	\$273,975	99.6%	64	2	3	8
Area 105	51	28	\$118,047	14	33	\$117,368	99.0%	27	0	1	7
Area 106	114	50	\$232,378	28	47	\$201,081	99.8%	36	5	1	7
Area 107	150	50	\$173,306	14	49	\$147,286	97.5%	40	2	3	7
Area 108	17	3	\$156,966	4	10	\$126,750	94.0%	67	0	0	1
Area 109	96	21	\$177,742	8	26	\$187,838	95.0%	57	1	5	5
Area 110	113	46	\$273,569	11	36	\$266,021	98.6%	61	1	9	9
Area 111	77	16	\$192,234	5	16	\$158,656	98.5%	94	1	5	3
Area 112	143	34	\$157,255	18	21	\$166,008	96.9%	47	0	5	7
Area 113	91	26	\$192,711	11	21	\$133,740	96.0%	44	1	4	5
Area 114	83	26	\$278,780	14	37	\$249,502	99.4%	95	0	2	4
Area 115	287	109	\$253,014	63	101	\$265,853	99.0%	45	3	8	15
Area 202	725	205	\$190,212	96	199	\$221,197	97.2%	48	12	25	53
Area 203	274	132	\$133,256	50	130	\$134,148	98.2%	31	2	2	17
Area 204	518	171	\$322,357	86	182	\$273,953	98.3%	62	8	18	28
Area 205	169	81	\$115,006	40	66	\$114,768	97.1%	40	0	7	9
Area 206	415	162	\$122,662	53	140	\$128,701	98.6%	46	3	11	26
Area 207	323	119	\$213,162	47	134	\$202,869	98.7%	56	1	7	9
Area 208	414	123	\$260,495	55	150	\$220,815	98.4%	63	2	11	20
Area 210	107	32	\$109,440	10	26	\$99,730	95.1%	64	0	5	6
Area 220	202	59	\$176,570	31	41	\$174,267	97.4%	62	1	7	7
Area 221	39	7	\$188,357	3	6	\$213,583	95.8%	77	0	6	0
Area 222	16	6	\$178,300	0	3	\$141,300	97.5%	49	0	0	0
Area 223	33	1	\$329,000	2	2	\$74,750	94.6%	203	0	2	1
Area 224	5	1	\$27,500	2	1	\$16,500	75.0%	51	0	0	0
Area 230	67	11	\$119,163	1	5	\$113,700	95.5%	90	0	4	1
Area 310	163	88	\$293,142	48	100	\$278,949	97.9%	29	3	8	10
Area 315	177	72	\$312,439	41	108	\$265,208	99.1%	37	1	8	6
Area 320	205	126	\$302,082	43	139	\$291,722	98.2%	31	3	8	15
Area 325	199	83	\$427,324	29	65	\$353,141	99.9%	64	4	4	8
Area 330	208	60	\$339,332	41	94	\$294,858	99.6%	54	1	5	4
Area 335	210	103	\$271,561	63	113	\$250,284	99.9%	41	2	5	12
Area 340	132	66	\$401,813	35	106	\$368,805	97.9%	25	5	7	13
Area 345	461	122	\$536,838	43	114	\$495,846	99.7%	82	9	10	31
Area 350	19	6	\$227,408	1	11	\$258,634	99.2%	34	0	3	1
Area 355	5	0		0	0				0	0	0
Area 360	86	47	\$252,042	13	46	\$221,572	100.1%	48	1	2	5
Area 370	59	24	\$271,896	10	20	\$237,133	99.9%	65	0	2	1
Area 380	132	35	\$393,845	11	35	\$230,518	96.2%	74	0	6	11
Area 385	84	34	\$163,116	15	26	\$193,865	107.5%	52	0	6	2
Area 390	55	13	\$179,838	7	6	\$101,383	97.4%	81	0	2	5
Area 401	10	1	\$85,000	3	3	\$59,833	89.1%	25	0	1	1
Area 403	22	12	\$89,112	3	11	\$76,363	92.5%	48	1	2	0
Area 405	20	9	\$99,933	5	12	\$117,316	93.7%	36	0	0	4
Area 407	10	3	\$71,165	3	8	\$96,150	101.0%	33	0	1	1
Area 409	34	11	\$39,977	1	10	\$54,992	96.5%	36	0	2	1
Area 411	28	13	\$81,580	3	15	\$75,785	94.2%	17	0	1	0
Area 413	20	12	\$118,104	1	10	\$89,350	97.5%	29	0	1	0

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Area 415	9	3	\$121,466	1	6	\$96,833	97.6%	25	0	1	0
Area 417	24	12	\$130,895	5	13	\$158,081	99.9%	83	0	1	3
Area 419	48	26	\$119,405	11	23	\$107,503	100.0%	44	0	0	1
Area 421	93	13	\$303,038	12	21	\$253,001	99.6%	60	0	3	4
Area 423	30	15	\$141,446	9	11	\$151,695	97.7%	14	2	1	0
Area 425	120	29	\$318,876	17	36	\$267,110	100.5%	67	1	6	3
Area 427	164	63	\$168,287	24	57	\$160,539	97.1%	69	4	5	7
Area 440	38	15	\$190,506	2	9	\$96,205	93.3%	131	0	2	1
Area 450	113	29	\$252,005	19	14	\$207,719	99.2%	56	1	6	2
Area 708	0	0		0	0				0	0	0
Area 997	0	0		0	0				0	0	0
Area 998	238	37	\$122,006	17	31	\$119,379	97.2%	97	2	14	6
Area 999	115	26	\$121,461	7	11	\$61,105	95.4%	57	1	3	6
	<b>8,450</b>	<b>2,956</b>	<b>\$206,414</b>	<b>1,308</b>	<b>3,025</b>	<b>\$179,824</b>	<b>97.6%</b>	<b>55</b>	<b>87</b>	<b>281</b>	<b>438</b>
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	645	57	\$303,032	8	17	\$302,007	102.3%	165	3	33	22
Lots & Land	3,682	247	\$246,062	60	108	\$138,598	90.7%	182	7	144	55
Multi-dwelling	208	107	\$222,067	49	51	\$227,569	94.6%	47	28	7	11
<b>Total</b>	<b>4,535</b>	<b>411</b>	<b>\$257,054</b>	<b>117</b>	<b>176</b>	<b>\$222,725</b>	<b>95.9%</b>	<b>131</b>	<b>38</b>	<b>184</b>	<b>88</b>
<b>Grand Total</b>	<b>11,332</b>	<b>3,367</b>	<b>\$242,853</b>	<b>1,426</b>	<b>3,201</b>	<b>\$227,150</b>	<b>98.4%</b>	<b>59</b>	<b>125</b>	<b>465</b>	<b>526</b>