

# Heartland Multiple Listing Service

## Activity Report November 2018

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
<b>Residential</b>											
Area 101	4	4	\$149,987	2	7	\$187,789	97.4%	62	0	0	1
Area 102	46	18	\$269,748	9	14	\$146,600	98.4%	43	2	4	4
Area 103	165	90	\$179,373	47	102	\$180,330	99.3%	37	2	2	15
Area 104	280	86	\$286,065	40	112	\$302,148	99.9%	48	3	6	19
Area 105	41	35	\$122,462	13	36	\$129,358	98.9%	17	1	2	3
Area 106	115	54	\$241,675	23	56	\$212,532	98.7%	30	1	6	6
Area 107	126	48	\$204,215	15	32	\$184,900	98.6%	38	0	9	9
Area 108	20	5	\$111,711	6	6	\$152,333	97.8%	103	0	1	0
Area 109	100	27	\$172,851	9	29	\$192,558	97.1%	74	1	3	5
Area 110	113	30	\$279,033	15	33	\$317,737	98.1%	52	2	3	14
Area 111	40	7	\$149,985	3	13	\$154,146	96.3%	64	1	4	2
Area 112	32	15	\$328,073	9	13	\$185,400	95.2%	95	0	0	1
Area 1121	34	8	\$121,922	4	7	\$172,914	97.1%	62	2	4	1
Area 1122	74	17	\$182,586	7	16	\$207,493	96.8%	131	0	3	0
Area 113	28	7	\$201,421	3	5	\$425,180	93.8%	63	0	2	3
Area 1131	78	16	\$103,287	1	11	\$92,090	96.1%	30	0	2	4
Area 1132	158	52	\$162,625	11	31	\$90,040	94.2%	54	0	5	2
Area 114	97	16	\$330,867	7	34	\$309,017	99.9%	43	0	1	1
Area 115	369	102	\$323,968	48	97	\$270,028	99.7%	49	4	4	30
Area 120	43	6	\$193,950	6	17	\$178,511	96.0%	70	0	0	0
Area 125	30	7	\$221,257	1	11	\$194,054	96.6%	75	0	0	0
Area 130	8	1	\$385,900	1	0				0	0	1
Area 135	11	2	\$97,400	0	1	\$96,000	96.5%	175	0	0	0
Area 140	6	2	\$119,900	1	1	\$12,000	54.7%	53	0	0	0
Area 145	18	5	\$74,460	1	2	\$74,500	90.4%	112	1	2	2
Area 202	768	229	\$193,667	70	195	\$179,218	97.2%	61	20	32	63
Area 203	296	138	\$146,740	59	156	\$160,874	97.4%	40	5	12	32
Area 204	502	181	\$297,333	73	186	\$309,210	98.1%	61	12	15	29
Area 205	158	78	\$130,175	26	77	\$123,249	97.8%	37	3	6	12
Area 206	356	157	\$119,055	49	162	\$131,615	97.9%	48	5	12	18
Area 207	364	116	\$225,296	54	123	\$222,907	98.6%	52	2	8	37
Area 208	430	129	\$311,997	56	142	\$224,753	98.7%	77	8	17	24
Area 210	72	23	\$146,995	15	29	\$154,668	92.0%	53	0	3	3
Area 220	155	53	\$175,414	32	56	\$177,607	96.5%	55	2	13	5
Area 221	28	8	\$147,962	2	7	\$122,385	96.5%	75	0	8	0
Area 222	11	2	\$342,450	0	0				1	0	0
Area 223	33	5	\$115,980	2	2	\$72,625	93.4%	108	0	1	1
Area 224	2	0		1	0				0	0	0
Area 230	54	12	\$116,441	2	4	\$160,600	96.3%	57	3	2	1
Area 310	159	97	\$573,373	37	112	\$314,553	98.3%	38	9	5	16
Area 315	184	64	\$299,691	35	73	\$291,336	98.7%	35	3	7	13
Area 320	213	127	\$343,708	56	134	\$323,940	98.3%	32	12	11	18
Area 325	229	75	\$395,539	25	64	\$380,180	98.9%	56	2	9	7
Area 330	243	80	\$354,890	35	99	\$287,194	96.7%	46	2	4	16
Area 335	257	109	\$295,097	39	111	\$279,611	99.4%	34	2	4	9
Area 340	159	62	\$385,828	25	83	\$361,523	97.6%	33	4	9	20
Area 345	445	82	\$595,972	45	118	\$497,303	97.9%	75	4	22	18
Area 350	23	13	\$346,753	6	4	\$286,500	98.9%	37	0	1	1
Area 355	4	1	\$1,150,000	1	1	\$245,000	100.2%	67	0	0	0
Area 360	82	33	\$259,790	18	48	\$250,270	99.1%	47	3	4	7
Area 370	110	26	\$339,776	4	18	\$294,923	99.6%	43	0	1	4

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Area 380	128	31	\$441,666	15	37	\$219,995	98.4%	56	1	9	7
Area 385	94	27	\$181,855	10	38	\$166,771	97.2%	49	0	5	5
Area 390	45	10	\$71,290	2	6	\$123,166	96.6%	87	0	6	4
Area 401	13	7	\$86,214	2	0				0	2	0
Area 403	22	7	\$91,095	7	8	\$94,237	97.8%	30	0	0	0
Area 405	20	16	\$119,787	4	10	\$129,300	98.1%	23	0	0	4
Area 407	20	13	\$86,746	1	2	\$90,750	94.8%	1	3	1	2
Area 409	28	15	\$77,113	3	17	\$72,445	100.0%	37	0	3	0
Area 411	26	14	\$91,117	5	9	\$92,033	96.6%	26	1	0	5
Area 413	25	20	\$124,995	5	18	\$120,719	97.1%	29	0	0	2
Area 415	9	5	\$92,350	3	4	\$115,375	96.8%	78	0	0	0
Area 417	24	12	\$145,195	7	9	\$119,111	99.3%	38	1	0	1
Area 419	37	20	\$130,514	4	17	\$139,712	98.2%	33	0	4	4
Area 421	98	30	\$252,797	17	23	\$258,375	99.0%	104	1	2	4
Area 423	34	8	\$179,968	8	7	\$196,050	98.1%	21	1	2	0
Area 425	150	37	\$321,646	9	42	\$294,784	99.1%	52	2	7	8
Area 427	144	45	\$207,566	21	55	\$165,430	98.8%	44	2	2	15
Area 440	18	4	\$150,862	1	11	\$154,322	97.1%	57	0	1	0
Area 450	108	36	\$274,833	12	38	\$215,087	97.3%	56	0	6	4
Area 708	0	0		0	0				0	0	0
Area 997	0	0		0	0				0	0	0
Area 998	235	45	\$159,629	26	31	\$121,329	99.9%	109	3	4	7
Area 999	129	18	\$261,696	8	16	\$55,952	95.8%	92	3	7	6
	<b>8,780</b>	<b>2,980</b>	<b>\$230,614</b>	<b>1,219</b>	<b>3,088</b>	<b>\$195,068</b>	<b>96.9%</b>	<b>57</b>	<b>140</b>	<b>330</b>	<b>555</b>
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	749	61	\$453,071	14	27	\$136,997	80.0%	165	2	31	24
Lots & Land	3,317	224	\$195,700	60	105	\$144,080	91.7%	344	5	116	40
Multi-dwelling	202	72	\$319,299	31	71	\$219,833	99.1%	23	5	18	10
<b>Total</b>	<b>4,268</b>	<b>357</b>	<b>\$322,690</b>	<b>105</b>	<b>203</b>	<b>\$166,970</b>	<b>90.3%</b>	<b>177</b>	<b>12</b>	<b>165</b>	<b>74</b>
<b>Grand Total</b>	<b>11,926</b>	<b>3,337</b>	<b>\$259,313</b>	<b>1,323</b>	<b>3,291</b>	<b>\$234,059</b>	<b>98.0%</b>	<b>57</b>	<b>152</b>	<b>495</b>	<b>629</b>