

Heartland Multiple Listing Service

Activity Report November 2019

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	4	5	\$188,900	3	3	\$91,775	108.0%	18	0	0	0
Area 102	61	24	\$188,737	14	17	\$170,952	98.0%	15	0	2	6
Area 103	144	93	\$188,810	41	86	\$199,468	98.7%	26	4	6	15
Area 104	244	87	\$326,111	60	102	\$321,892	99.6%	50	3	7	15
Area 105	49	30	\$147,419	13	29	\$128,692	99.2%	30	3	2	5
Area 106	97	46	\$295,844	20	55	\$236,682	99.2%	37	3	3	4
Area 107	112	32	\$238,371	30	47	\$189,290	98.6%	57	3	0	2
Area 108	25	4	\$131,850	4	8	\$87,736	98.4%	35	0	1	0
Area 109	100	28	\$235,898	10	28	\$321,577	82.7%	95	4	3	7
Area 110	93	28	\$311,676	24	28	\$301,491	98.0%	53	1	5	2
Area 111	38	7	\$219,414	6	20	\$166,087	95.9%	71	0	4	7
Area 112	24	8	\$158,962	4	7	\$205,939	97.7%	37	0	2	0
Area 1121	35	11	\$172,909	7	10	\$121,315	97.8%	55	0	1	1
Area 1122	52	8	\$169,137	6	11	\$165,900	98.7%	112	0	3	4
Area 113	18	6	\$233,450	3	4	\$151,850	100.8%	98	0	0	1
Area 1131	74	15	\$117,423	2	18	\$141,619	97.9%	54	0	3	3
Area 1132	119	29	\$122,986	11	36	\$114,815	96.7%	58	0	3	5
Area 114	95	39	\$402,131	15	27	\$230,356	100.1%	47	0	2	3
Area 115	251	71	\$280,286	48	86	\$321,892	97.7%	60	9	4	12
Area 120	38	16	\$192,787	5	8	\$148,987	98.6%	29	0	3	2
Area 125	19	11	\$226,109	10	4	\$134,812	98.0%	147	0	0	2
Area 130	13	3	\$125,800	3	4	\$185,625	100.4%	9	0	0	0
Area 135	6	0		1	0			90	0	1	1
Area 140	4	0		0	1	\$135,000	83.3%	168	0	0	1
Area 145	8	5	\$113,860	2	2	\$156,250	96.9%	67	0	0	0
Area 202	738	275	\$197,172	109	214	\$188,471	97.4%	50	14	49	64
Area 203	255	129	\$164,207	55	138	\$156,642	97.9%	39	5	10	23
Area 204	483	175	\$329,994	78	184	\$286,357	98.6%	57	7	16	24
Area 205	138	80	\$145,874	43	75	\$133,849	100.0%	26	2	7	9
Area 206	304	163	\$144,400	62	157	\$150,396	99.0%	33	2	8	24
Area 207	346	132	\$232,689	56	129	\$233,688	98.8%	43	5	10	18
Area 208	361	121	\$250,665	57	131	\$266,222	98.2%	56	3	10	22
Area 210	86	18	\$140,261	11	15	\$142,513	97.6%	41	0	2	6
Area 220	154	50	\$185,184	36	57	\$180,090	100.0%	80	1	7	11
Area 221	29	11	\$173,709	6	3	\$263,500	98.2%	29	0	2	2
Area 222	27	3	\$131,633	0	4	\$164,500	94.0%	76	0	1	0
Area 223	31	8	\$178,550	2	5	\$109,600	95.6%	40	0	2	1
Area 224	7	0		1	1	\$44,500	98.9%	21	0	0	1
Area 230	52	10	\$181,225	3	9	\$174,000	95.8%	65	1	4	2
Area 310	153	80	\$407,007	44	95	\$354,703	97.6%	34	6	10	15
Area 315	143	67	\$326,417	35	86	\$289,904	99.0%	35	0	2	15
Area 320	190	111	\$334,153	62	98	\$307,084	98.5%	27	6	11	18
Area 325	178	56	\$397,972	47	73	\$348,135	98.8%	41	1	9	14
Area 330	218	74	\$389,879	43	90	\$373,645	99.0%	54	2	8	12
Area 335	265	102	\$333,507	62	100	\$292,082	99.6%	49	4	7	25
Area 340	126	69	\$460,046	43	66	\$392,297	97.5%	37	3	7	13
Area 345	469	91	\$607,310	63	105	\$575,354	99.0%	83	8	20	21
Area 350	22	15	\$355,073	5	2	\$330,250	99.3%	28	1	0	1
Area 355	6	2	\$300,000	0	0			70	0	1	0
Area 360	73	30	\$238,648	14	24	\$229,502	99.0%	33	0	2	7
Area 370	96	16	\$293,160	8	13	\$277,387	100.3%	37	0	0	7

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Area 380	117	46	\$287,183	21	37	\$205,740	97.5%	40	3	8	4
Area 385	70	30	\$152,616	15	26	\$163,213	97.0%	39	1	4	3
Area 390	47	6	\$154,900	6	5	\$521,400	95.4%	80	0	1	2
Area 401	21	7	\$117,064	3	2	\$60,250	80.3%	145	0	0	2
Area 403	25	16	\$103,864	8	8	\$71,550	94.7%	20	0	1	1
Area 405	29	16	\$159,568	6	9	\$126,333	97.2%	51	1	2	1
Area 407	16	4	\$107,475	0	5	\$110,100	101.6%	43	1	0	1
Area 409	29	15	\$84,366	7	12	\$77,600	95.5%	40	0	2	2
Area 411	38	15	\$112,536	3	15	\$113,356	101.5%	26	0	0	5
Area 413	12	8	\$127,093	4	10	\$126,230	99.0%	81	0	1	3
Area 415	8	4	\$174,362	2	8	\$174,981	97.5%	9	0	3	0
Area 417	23	10	\$188,860	7	11	\$146,845	97.0%	45	0	1	1
Area 419	40	27	\$143,055	14	17	\$153,732	100.6%	19	2	0	3
Area 421	73	17	\$292,125	12	22	\$276,792	98.8%	43	0	4	2
Area 423	23	12	\$192,320	5	19	\$194,871	98.7%	45	1	2	1
Area 425	143	29	\$323,668	25	31	\$283,799	99.0%	69	0	6	7
Area 427	106	43	\$154,877	31	61	\$170,013	97.7%	39	2	5	3
Area 440	18	4	\$165,850	6	8	\$123,035	95.4%	51	0	3	1
Area 450	84	35	\$263,230	15	21	\$247,484	98.3%	38	2	8	4
Area 708	0	0		0	0				0	0	0
Area 997	0	0		0	0				0	0	0
Area 998	211	43	\$196,659	25	47	\$133,681	95.0%	75	3	6	8
Area 999	136	23	\$147,171	11	21	\$159,295	95.5%	67	2	7	1
Total	7,942	2,904	\$222,267	1,513	2,910	\$204,785	97.6%	52	119	324	508
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	726	56	\$348,649	16	21	\$125,309	87.9%	112	1	20	14
Lots & Land	3,211	275	\$199,865	69	144	\$213,228	87.6%	204	6	67	37
Multi-dwelling	220	79	\$258,755	29	58	\$197,472	92.9%	22	4	11	13
Total	4,157	410	\$269,090	114	223	\$178,670	89.5%	113	11	98	64
Grand Total	10,944	3,314	\$256,497	1,634	3,133	\$244,869	97.6%	54	130	422	572