

Heartland Multiple Listing Service

Activity Report November 2020

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	7	4	\$243,750	3	7	\$194,564	102.4%	11	0	0	1
Area 102	29	20	\$184,635	10	22	\$234,588	99.1%	12	1	1	2
Area 103	80	108	\$208,643	71	108	\$229,534	100.4%	27	0	0	1
Area 104	107	93	\$353,317	60	134	\$343,111	100.9%	24	1	0	9
Area 105	20	21	\$150,814	18	36	\$160,052	102.7%	30	0	0	2
Area 106	63	50	\$255,984	42	65	\$250,451	101.3%	30	2	0	5
Area 107	52	37	\$226,437	21	39	\$235,438	101.1%	36	1	0	1
Area 108	14	7	\$149,428	2	12	\$163,837	97.5%	40	0	0	0
Area 109	41	24	\$211,541	14	23	\$256,332	98.9%	45	0	1	0
Area 110	50	38	\$326,790	27	48	\$462,894	96.1%	33	0	0	4
Area 111	26	10	\$221,930	7	17	\$233,782	98.4%	20	0	1	2
Area 112	21	13	\$176,876	6	16	\$266,212	98.7%	45	0	1	0
Area 1121	24	13	\$121,592	4	11	\$185,381	99.3%	31	0	1	0
Area 1122	19	12	\$223,058	10	20	\$198,007	98.0%	40	0	0	0
Area 113	10	2	\$237,500	4	5	\$313,000	101.0%	23	0	0	1
Area 1131	34	19	\$143,452	7	8	\$114,540	98.7%	25	0	4	2
Area 1132	72	40	\$112,841	22	34	\$116,233	95.6%	29	0	1	7
Area 114	57	26	\$321,451	23	30	\$364,034	100.5%	52	1	1	1
Area 115	156	105	\$353,881	84	146	\$357,737	99.2%	38	2	2	12
Area 120	23	11	\$182,477	8	15	\$230,046	97.2%	87	0	1	2
Area 125	9	2	\$185,000	2	7	\$212,485	99.1%	18	0	0	0
Area 130	8	1	\$192,000	2	3	\$163,666	95.6%	77	1	0	0
Area 135	7	0		0	1	\$243,000	97.2%	2	0	0	0
Area 140	0	1	\$125,000	2	3	\$133,500	95.2%	33	0	0	0
Area 145	3	2	\$71,450	2	0			71	0	0	0
Area 202	530	241	\$246,542	132	200	\$246,699	98.0%	33	15	27	58
Area 203	120	151	\$179,958	92	142	\$185,655	99.7%	15	3	0	14
Area 204	297	171	\$343,840	115	217	\$338,995	99.8%	42	6	2	11
Area 205	68	88	\$159,474	55	75	\$155,558	100.8%	18	1	1	2
Area 206	177	140	\$186,968	94	198	\$160,151	99.7%	26	5	4	24
Area 207	221	152	\$260,272	101	165	\$273,458	99.9%	31	1	3	4
Area 208	194	155	\$265,139	96	155	\$283,423	99.9%	25	4	5	14
Area 210	54	39	\$166,071	21	27	\$147,892	99.5%	19	0	1	5
Area 220	77	49	\$252,769	39	64	\$216,781	98.1%	37	0	3	6
Area 221	10	5	\$181,483	3	6	\$168,166	96.8%	108	0	1	1
Area 222	8	2	\$104,200	3	3	\$219,500	104.5%	61	0	0	0
Area 223	27	9	\$132,672	7	8	\$145,625	97.8%	75	1	0	1
Area 224	1	0		1	0				0	0	0
Area 230	29	6	\$195,000	6	10	\$185,310	96.3%	39	0	1	0
Area 235	64	27	\$128,564	15	22	\$140,927	97.4%	39	0	7	4
Area 310	106	96	\$387,019	54	118	\$388,354	99.5%	20	3	4	11
Area 315	79	68	\$329,261	54	91	\$313,939	100.8%	16	1	2	7
Area 320	112	127	\$359,346	88	167	\$328,685	100.1%	13	2	4	18
Area 325	123	61	\$450,798	39	88	\$402,950	100.7%	47	3	0	7
Area 330	118	73	\$412,280	52	96	\$399,627	100.2%	43	1	7	5
Area 335	112	97	\$316,466	69	133	\$318,047	100.4%	30	0	1	5
Area 340	83	67	\$474,398	46	88	\$440,182	96.8%	27	5	5	7
Area 345	238	111	\$695,950	91	157	\$613,777	99.6%	71	4	1	18
Area 350	12	8	\$311,687	7	7	\$267,813	100.3%	58	0	0	0
Area 355	2	0		0	1	\$870,000	94.1%	82	0	0	0
Area 360	28	30	\$308,558	22	32	\$237,322	100.0%	18	0	0	3

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Area 370	53	28	\$424,182	11	18	\$298,890	101.7%	71	1	0	6
Area 380	66	41	\$400,363	21	35	\$303,075	93.2%	28	1	0	5
Area 385	46	25	\$172,022	23	20	\$212,430	97.1%	37	0	0	3
Area 390	27	11	\$161,745	2	6	\$241,583	95.7%	29	0	0	0
Area 401	8	7	\$86,114	2	3	\$119,666	101.6%	30	0	0	0
Area 403	18	8	\$153,312	6	17	\$137,653	96.1%	37	0	0	3
Area 405	6	11	\$149,677	2	11	\$155,172	103.0%	31	0	1	1
Area 407	3	5	\$129,980	3	6	\$127,283	98.9%	9	0	1	1
Area 409	23	19	\$113,973	6	13	\$124,428	98.6%	16	0	1	2
Area 411	14	17	\$146,976	10	10	\$123,000	99.8%	22	0	0	1
Area 413	10	16	\$143,187	8	13	\$150,107	100.5%	30	0	0	1
Area 415	4	3	\$180,766	3	1	\$195,000	108.3%	13	0	0	0
Area 417	16	10	\$162,070	7	15	\$173,226	101.1%	29	0	0	0
Area 419	8	13	\$183,270	14	29	\$175,696	100.4%	21	1	0	0
Area 421	39	22	\$345,232	22	25	\$297,820	100.5%	61	0	0	4
Area 423	8	16	\$219,374	10	30	\$198,352	99.5%	20	0	0	0
Area 425	93	61	\$299,061	35	49	\$304,206	100.8%	49	1	1	2
Area 427	71	58	\$220,597	31	58	\$203,442	99.6%	29	1	2	6
Area 440	6	7	\$201,035	3	8	\$272,062	95.4%	50	0	1	1
Area 450	45	32	\$258,196	17	44	\$269,246	98.6%	34	0	3	5
Area 708	0	0		0	0				0	0	0
Area 997	0	0		0	0				0	0	0
Area 998	136	58	\$148,453	32	52	\$114,239	97.4%	44	3	7	11
Area 999	70	23	\$157,823	14	21	\$149,257	93.7%	97	0	5	2
Total	4,592	3,123	\$232,657	2,035	3,564	\$245,875	99.1%	37	72	115	331

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Commercial	666	53	\$304,242	18	32	\$236,852	86.6%	111	2	14	15
Lots & Land	2,513	284	\$232,249	138	174	\$226,706	92.7%	207	7	82	45
Multi-dwelling	152	110	\$448,764	49	63	\$244,184	97.8%	18	2	8	10
Total	3,331	447	\$328,418	205	269	\$235,914	92.4%	112	11	104	70
Grand Total	6,809	3,570	\$285,564	2,245	3,834	\$284,782	99.1%	45	83	219	401