

Heartland Multiple Listing Service

Activity Report October, 2008

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	30	4	134,853	5	4	87,963	99.5	31	3	2	2
Area 102	158	36	149,769	26	18	117,655	85.6	23	8	9	14
Area 103	590	116	229,032	64	60	139,471	95.1	32	64	66	34
Area 104	659	102	229,589	71	71	232,093	99.2	60	48	60	53
Area 105	176	43	98,940	28	24	94,770	95.2	26	11	22	12
Area 106	336	69	172,970	40	34	149,155	93.3	31	23	41	24
Area 107	348	56	141,497	45	43	122,438	90.5	28	16	50	22
Area 108	82	17	86,452	4	4	105,125	75.8	20	9	21	7
Area 109	255	38	129,752	25	23	91,492	86.5	25	8	21	21
Area 110	269	40	227,735	25	28	235,935	93.6	46	20	29	19
Area 111	328	36	130,908	20	20	119,606	87.5	28	16	44	21
Area 112	301	53	128,068	25	17	109,839	88.7	34	39	33	35
Area 113	44	13	178,454	9	5	112,502	88.0	44	1	2	1
Area 114	219	24	258,472	16	17	217,152	93.3	37	10	15	12
Area 115	706	117	260,242	79	71	215,366	93.8	40	53	67	45
Area 202	2814	462	136,656	317	248	89,724	86.8	29	224	340	192
Area 203	1180	241	109,116	140	112	92,331	87.7	34	116	145	95
Area 204	1439	228	254,352	156	117	211,677	93.3	41	100	168	99
Area 205	645	118	99,879	98	72	85,148	86.5	24	65	99	71
Area 206	1240	243	112,013	160	149	79,965	88.7	32	81	146	102
Area 207	1076	194	169,485	113	109	150,360	92.0	34	109	117	82
Area 208	1146	186	175,891	126	98	147,930	92.1	37	83	153	90
Area 210	289	35	110,582	32	25	87,900	83.9	29	15	46	34
Area 220	200	31	145,100	18	23	119,674	86.5	36	6	30	14
Area 230	159	16	134,750	10	10	65,576	72.3	17	5	23	12
Area 310	508	101	229,060	90	72	233,138	90.9	39	45	59	45
Area 315	613	106	263,420	71	51	229,524	94.3	40	56	52	29
Area 320	696	132	525,361	103	96	180,934	92.5	31	85	62	44
Area 325	412	66	280,842	48	41	255,839	83.9	43	20	42	34
Area 330	631	117	309,414	83	84	344,041	109.4	76	47	34	29
Area 335	624	124	253,915	80	78	210,279	96.1	46	53	33	31
Area 340	489	99	405,825	92	62	266,413	91.2	36	39	38	36
Area 345	924	123	771,085	86	92	464,361	97.1	66	74	67	46
Area 350	51	10	225,165	5	4	191,250	89.3	41	1	5	2
Area 355	15	2	384,900	0	0	0	0.0	0	2	2	0
Area 360	397	73	393,579	27	43	161,150	96.3	64	48	42	20
Area 370	72	10	258,216	4	5	194,810	94.5	35	7	8	3
Area 380	428	57	213,747	32	27	161,733	92.7	39	44	81	46
Area 385	257	35	157,234	20	16	136,169	91.5	34	22	56	21
Area 390	101	10	90,700	7	8	68,625	86.9	27	4	19	9
Area 401	52	10	30,528	1	4	38,165	70.4	37	2	8	3
Area 403	144	23	52,598	17	12	18,104	64.7	21	5	23	8
Area 405	99	24	95,867	12	15	96,087	84.8	37	3	28	9
Area 407	76	16	85,378	12	6	32,851	78.0	23	3	7	3

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Area 409	194	29	42,219	22	26	27,780	67.6	24	8	24	11
Area 411	140	35	58,373	20	15	56,770	90.6	37	13	24	21
Area 413	130	27	92,420	24	22	91,696	91.5	31	14	14	10
Area 415	34	6	65,267	5	4	117,238	87.8	27	0	3	4
Area 417	112	21	95,983	24	13	85,831	83.4	42	9	13	13
Area 419	167	33	111,255	21	31	81,900	88.2	44	14	29	20
Area 421	224	42	202,194	24	14	240,532	95.7	61	8	24	16
Area 423	118	27	167,689	11	8	132,813	92.2	26	8	16	11
Area 425	284	43	249,056	30	20	149,150	94.1	38	18	41	21
Area 427	348	55	138,945	46	46	133,610	93.5	31	18	45	25
Area 440	88	8	164,700	10	12	102,792	91.2	38	3	19	9
Area 450	216	25	199,008	19	15	160,787	92.9	30	17	47	14
Area 998	298	42	109,519	27	17	89,282	85.9	42	15	54	26
Area 999	217	43	76,147	49	28	50,878	70.7	48	12	16	25
Total	23848	4092	211,559	2774	2389	163,785	93.0	38	1850	2784	1757
Multi-Dwelling	867	130	252,695	56	39	149,865	90.2	31	66	90	60
Commercial	721	78	363,149	13	15	149,523	86.2	49	17	90	31
Lots & Land	6535	437	234,066	60	60	128,721	84.5	36	221	434	240
Grand Total	31971	4737	217,260	2903	2503	162,642	92.8	38	2154	3398	2088

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