

# Heartland Multiple Listing Service

## Activity Report October 2014

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
<b>Residential</b>											
Area 101	25	7	\$149,938	2	6	\$177,246	103.6%	112	1	2	1
Area 102	105	32	\$160,382	2	15	\$109,710	95.9%	94	0	4	6
Area 103	378	120	\$136,164	38	89	\$140,850	97.2%	84	2	22	27
Area 104	368	98	\$223,314	50	95	\$238,814	100.1%	86	1	21	18
Area 105	113	34	\$85,661	11	34	\$87,869	97.6%	101	0	9	3
Area 106	193	47	\$221,113	22	44	\$159,780	97.8%	96	1	16	9
Area 107	209	57	\$174,350	20	48	\$125,027	97.0%	106	0	16	9
Area 108	46	7	\$89,942	6	9	\$109,055	96.5%	163	0	5	5
Area 109	163	30	\$142,101	19	33	\$136,885	95.8%	146	1	20	5
Area 110	180	41	\$238,012	11	26	\$206,697	97.5%	73	2	10	5
Area 111	152	25	\$147,976	14	20	\$119,240	94.8%	104	0	19	7
Area 112	187	41	\$147,295	18	31	\$123,370	97.4%	70	1	4	9
Area 113	52	12	\$109,250	0	0				0	4	3
Area 114	124	32	\$256,815	15	22	\$231,331	96.0%	158	2	5	4
Area 115	481	128	\$289,109	42	111	\$238,980	97.5%	80	5	17	18
Area 202	1,068	301	\$186,993	72	179	\$200,093	95.2%	78	6	73	45
Area 203	563	173	\$106,250	27	148	\$96,821	94.6%	81	4	40	33
Area 204	831	203	\$289,184	69	174	\$231,315	97.6%	97	1	43	32
Area 205	357	98	\$87,444	28	71	\$74,736	96.0%	82	4	17	9
Area 206	728	176	\$91,791	40	132	\$91,921	95.8%	105	8	42	33
Area 207	559	157	\$187,538	43	123	\$170,204	97.5%	93	3	35	23
Area 208	625	138	\$175,856	51	129	\$171,270	97.5%	91	5	37	26
Area 210	196	35	\$111,254	14	29	\$140,933	92.7%	155	1	12	10
Area 220	357	66	\$165,618	19	54	\$134,546	96.7%	88	4	37	8
Area 221	46	12	\$109,408	4	3	\$68,333	95.0%	65	0	10	2
Area 222	5	0		0	0				0	0	0
Area 223	39	13	\$81,319	1	2	\$34,250	96.6%	116	1	2	1
Area 224	2	0		0	0				0	0	0
Area 230	88	7	\$149,907	0	7	\$95,214	90.9%	143	0	7	1
Area 310	310	126	\$279,744	28	94	\$237,036	96.2%	61	2	15	17
Area 315	327	109	\$286,114	33	74	\$204,625	99.0%	64	5	11	17
Area 320	336	131	\$244,594	47	140	\$239,456	97.7%	55	7	11	14
Area 325	271	72	\$302,584	20	55	\$328,538	98.0%	57	2	14	9
Area 330	314	100	\$258,397	29	87	\$302,034	98.1%	52	1	15	10
Area 335	309	113	\$220,901	54	115	\$221,057	99.0%	56	1	6	19
Area 340	259	104	\$402,911	25	88	\$290,669	97.6%	57	4	8	18
Area 345	569	134	\$464,057	36	120	\$409,834	99.0%	59	3	9	24
Area 350	20	7	\$203,692	6	7	\$190,678	98.5%	155	0	2	2
Area 355	7	1	\$899,000	1	1	\$362,500	95.6%	103	0	0	1
Area 360	137	41	\$191,551	14	44	\$166,395	99.1%	70	1	9	8
Area 370	65	14	\$197,697	6	16	\$220,751	98.5%	77	0	2	0
Area 380	249	34	\$190,413	17	36	\$148,686	94.8%	104	2	16	18
Area 385	147	41	\$122,194	15	21	\$97,077	95.6%	85	4	8	1
Area 390	78	9	\$106,972	3	7	\$66,314	93.4%	89	0	14	4
Area 401	44	5	\$52,490	2	3	\$95,000	87.7%	159	0	3	0
Area 403	31	7	\$30,185	3	5	\$41,340	91.2%	164	0	3	2
Area 405	54	11	\$68,468	2	12	\$73,966	97.4%	84	1	3	3
Area 407	30	7	\$59,057	2	7	\$69,485	93.6%	113	0	3	1
Area 409	61	17	\$58,152	3	5	\$56,277	100.0%	82	0	6	5
Area 411	55	13	\$73,892	3	17	\$48,468	97.4%	44	0	5	2
Area 413	64	13	\$85,646	5	12	\$85,260	95.6%	60	0	2	3

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Area 415	15	5	\$68,000	1	10	\$59,884	91.5%	62	0	1	0
Area 417	45	9	\$110,457	4	16	\$91,051	98.3%	46	2	2	3
Area 419	86	21	\$93,905	9	21	\$99,097	93.5%	63	0	4	6
Area 421	100	19	\$208,059	7	20	\$180,202	96.5%	58	0	2	3
Area 423	69	20	\$171,127	7	12	\$171,262	97.5%	89	2	5	8
Area 425	201	50	\$253,529	24	35	\$240,984	98.0%	97	2	15	7
Area 427	273	67	\$158,081	18	46	\$120,356	97.8%	90	5	25	9
Area 440	63	15	\$219,020	6	5	\$108,750	95.7%	123	3	3	1
Area 450	191	60	\$175,865	15	34	\$184,957	97.8%	78	3	19	6
Area 997	0	0		0	0				0	0	0
Area 998	295	73	\$110,394	21	22	\$67,384	93.5%	192	2	25	22
Area 999	61	14	\$83,050	1	9	\$74,111	89.8%	110	0	13	2
	<b>13,376</b>	<b>3,552</b>	<b>\$179,403</b>	<b>1,105</b>	<b>2,830</b>	<b>\$153,694</b>	<b>96.3%</b>	<b>94</b>	<b>105</b>	<b>808</b>	<b>597</b>

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	725	54	\$523,926	8	18	\$112,402	79.1%	332	3	46	52
Lots & Land	5,062	262	\$204,482	48	92	\$123,677	92.6%	234	9	181	227
Multi-dwelling	434	101	\$201,583	12	35	\$171,295	96.3%	113	3	29	12
<b>Total</b>	<b>6,221</b>	<b>417</b>	<b>\$309,997</b>	<b>68</b>	<b>145</b>	<b>\$135,791</b>	<b>89.3%</b>	<b>226</b>	<b>15</b>	<b>256</b>	<b>291</b>
<b>Grand Total</b>	<b>17,862</b>	<b>3,969</b>	<b>\$209,903</b>	<b>1,175</b>	<b>2,975</b>	<b>\$187,504</b>	<b>97.2%</b>	<b>88</b>	<b>120</b>	<b>1,064</b>	<b>888</b>