

Heartland Multiple Listing Service

Activity Report

October 2016

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	5	4	\$163,750	4	5	\$141,640	99.6%	29	0	0	1
Area 102	76	27	\$136,916	6	26	\$166,294	96.6%	68	2	1	5
Area 103	243	105	\$163,784	67	112	\$170,273	98.8%	47	0	13	14
Area 104	279	104	\$256,738	63	90	\$269,773	100.3%	52	2	6	9
Area 105	84	27	\$118,390	13	35	\$109,579	99.1%	38	1	1	3
Area 106	120	45	\$228,267	21	49	\$218,882	98.0%	81	2	3	11
Area 107	139	54	\$190,615	24	45	\$181,862	98.3%	45	2	14	7
Area 108	33	8	\$83,993	3	8	\$65,612	94.1%	179	0	3	1
Area 109	113	23	\$142,126	14	25	\$143,001	99.5%	101	0	3	2
Area 110	113	35	\$239,518	20	34	\$236,527	98.0%	81	1	5	5
Area 111	127	29	\$134,148	14	28	\$157,715	93.9%	116	1	4	4
Area 112	129	48	\$177,037	13	41	\$171,419	95.6%	67	0	5	2
Area 113	109	34	\$145,095	13	16	\$148,510	93.6%	83	0	7	1
Area 114	91	34	\$286,597	11	34	\$246,415	97.1%	75	1	3	5
Area 115	334	123	\$291,082	62	127	\$287,175	98.0%	62	4	13	17
Area 202	747	254	\$205,007	74	221	\$191,674	95.9%	66	9	52	38
Area 203	349	169	\$135,577	62	149	\$122,170	97.7%	46	5	12	30
Area 204	616	197	\$271,862	79	201	\$259,496	98.7%	66	2	15	25
Area 205	217	85	\$98,664	23	67	\$108,406	97.4%	61	2	7	12
Area 206	482	164	\$111,311	65	130	\$109,706	97.6%	66	6	25	23
Area 207	401	154	\$201,197	78	121	\$198,537	99.6%	62	0	16	20
Area 208	566	174	\$240,430	73	123	\$174,191	98.2%	63	4	20	30
Area 210	142	37	\$140,744	8	24	\$126,592	96.8%	87	1	8	5
Area 220	239	72	\$165,759	36	49	\$167,265	97.3%	84	2	9	7
Area 221	51	10	\$179,170	4	3	\$95,233	94.3%	60	0	8	1
Area 222	16	4	\$99,250	0	1	\$35,055	87.9%	271	0	0	0
Area 223	38	8	\$158,625	0	5	\$40,100	89.3%	78	0	4	1
Area 224	5	0		1	0				0	0	0
Area 230	63	14	\$147,492	6	4	\$134,475	97.9%	86	0	7	2
Area 310	215	124	\$319,651	58	108	\$239,622	97.5%	32	1	10	18
Area 315	245	112	\$320,622	49	81	\$261,395	98.9%	54	1	14	13
Area 320	245	175	\$276,125	65	142	\$254,169	97.8%	36	1	11	14
Area 325	213	77	\$349,379	42	77	\$320,522	101.0%	65	2	4	3
Area 330	254	108	\$336,698	49	98	\$291,291	99.6%	54	0	8	9
Area 335	282	135	\$262,660	72	103	\$250,855	98.8%	41	3	4	7
Area 340	202	79	\$346,861	40	75	\$333,108	97.6%	38	3	11	14
Area 345	489	146	\$581,697	77	128	\$481,731	98.4%	80	4	19	22
Area 350	17	8	\$217,250	3	6	\$199,375	98.0%	67	0	0	1
Area 355	7	0		1	0				1	0	0
Area 360	89	42	\$209,919	21	44	\$184,426	99.1%	58	1	5	6
Area 370	48	15	\$258,432	7	12	\$240,023	99.6%	63	1	2	1
Area 380	172	45	\$301,505	21	35	\$203,235	98.2%	55	0	7	9
Area 385	101	31	\$181,533	13	24	\$119,226	94.7%	53	0	3	4
Area 390	72	14	\$120,600	6	12	\$128,983	96.4%	158	0	9	0
Area 401	15	7	\$57,414	4	1	\$44,000	104.8%	65	0	2	2
Area 403	31	6	\$51,666	1	12	\$59,958	97.2%	51	1	3	2
Area 405	27	11	\$100,886	3	12	\$153,950	98.3%	24	0	2	1
Area 407	19	6	\$85,650	3	5	\$62,890	95.8%	83	0	1	2
Area 409	41	18	\$52,886	3	13	\$50,903	96.0%	51	0	1	1
Area 411	44	14	\$74,225	6	8	\$60,958	96.9%	77	1	3	2
Area 413	44	16	\$130,037	8	23	\$100,823	101.5%	49	1	1	1

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Area 415	15	8	\$105,168	4	6	\$102,116	96.2%	57	1	0	1
Area 417	45	10	\$131,440	5	11	\$121,077	97.8%	45	1	1	1
Area 419	56	28	\$116,233	7	21	\$101,711	98.7%	62	0	4	2
Area 421	93	26	\$267,408	13	23	\$267,862	99.8%	92	0	2	2
Area 423	29	13	\$277,750	10	10	\$171,921	97.0%	42	0	1	1
Area 425	129	43	\$252,992	23	34	\$251,250	96.6%	64	2	2	4
Area 427	177	53	\$169,470	26	58	\$157,445	97.2%	115	0	15	8
Area 440	39	7	\$284,328	5	7	\$177,828	96.3%	53	3	5	0
Area 450	146	40	\$191,060	15	28	\$215,816	97.9%	55	0	11	10
Area 997	1	0		0	0				0	0	0
Area 998	289	63	\$124,356	21	35	\$84,885	92.6%	141	5	11	8
Area 999	89	20	\$158,279	9	8	\$87,556	93.8%	135	2	11	4
	9,907	3,542	\$193,789	1,547	3,033	\$170,975	97.3%	72	82	447	454

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	610	65	\$382,639	17	15	\$159,446	86.3%	107	4	29	23
Lots & Land	4,419	297	\$206,671	65	123	\$143,652	91.8%	261	5	211	100
Multi-dwelling	285	72	\$266,955	23	62	\$281,087	94.7%	103	1	23	18
Total	5,314	434	\$285,422	105	200	\$194,728	91.0%	157	10	263	141
Grand Total	13,195	3,976	\$235,342	1,673	3,233	\$213,724	97.8%	70	92	710	595