

Heartland Multiple Listing Service

Activity Report October 2019

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	4	1	\$125,000	4	7	\$196,577	102.0%	8	0	0	0
Area 102	65	36	\$176,101	12	33	\$182,418	98.0%	35	2	4	7
Area 103	161	119	\$202,382	55	112	\$188,502	100.3%	24	2	4	15
Area 104	275	129	\$309,128	74	117	\$284,760	99.7%	39	4	4	12
Area 105	54	42	\$144,611	12	34	\$130,701	98.6%	30	0	1	6
Area 106	117	71	\$233,570	34	62	\$229,597	99.2%	27	3	4	9
Area 107	129	53	\$210,916	29	48	\$205,842	99.0%	30	1	2	10
Area 108	22	14	\$116,089	11	5	\$58,406	99.9%	35	0	0	2
Area 109	108	34	\$232,100	18	25	\$191,870	97.9%	92	1	9	5
Area 110	107	45	\$304,749	20	27	\$279,780	98.9%	28	0	6	8
Area 111	42	16	\$168,931	17	15	\$180,660	95.7%	45	2	4	3
Area 112	33	16	\$237,028	1	12	\$215,000	99.0%	46	0	1	3
Area 1121	36	13	\$163,730	7	6	\$169,050	98.2%	49	0	2	0
Area 1122	62	22	\$181,370	9	24	\$202,019	94.9%	44	0	2	5
Area 113	21	9	\$196,022	3	6	\$250,883	95.1%	43	0	1	1
Area 1131	75	35	\$139,032	11	19	\$107,036	96.8%	76	0	5	3
Area 1132	125	39	\$112,873	15	31	\$117,107	95.2%	66	1	5	11
Area 114	100	45	\$298,344	18	29	\$305,552	97.3%	47	0	2	4
Area 115	297	132	\$314,886	65	113	\$323,492	99.4%	59	9	15	35
Area 120	36	10	\$237,380	12	16	\$219,606	96.8%	90	0	2	0
Area 125	20	9	\$185,400	3	8	\$174,062	96.0%	49	0	3	1
Area 130	9	4	\$128,725	2	6	\$152,515	95.5%	106	0	2	1
Area 135	7	1	\$259,900	0	2	\$80,250	91.8%	758	0	0	0
Area 140	5	2	\$114,000	2	3	\$186,500	94.5%	128	1	1	0
Area 145	10	0		0	1	\$79,900	100.0%		0	2	1
Area 202	808	316	\$218,598	113	233	\$184,260	97.7%	38	8	43	92
Area 203	279	199	\$178,748	82	169	\$155,967	97.9%	26	3	12	32
Area 204	564	267	\$334,813	122	195	\$289,029	98.8%	52	3	14	43
Area 205	175	116	\$142,178	47	66	\$136,898	98.5%	38	1	8	20
Area 206	349	245	\$152,861	100	193	\$137,583	98.8%	40	6	10	27
Area 207	393	190	\$250,329	61	155	\$223,170	98.8%	47	5	4	25
Area 208	413	173	\$301,903	76	143	\$232,146	98.8%	46	5	7	35
Area 210	90	48	\$176,722	16	38	\$150,678	97.2%	41	2	13	9
Area 220	173	93	\$213,680	42	72	\$198,010	97.3%	64	3	7	10
Area 221	30	14	\$210,878	7	9	\$206,577	99.1%	67	3	2	4
Area 222	30	3	\$86,466	3	2	\$153,700	94.6%	27	0	2	2
Area 223	30	5	\$142,120	4	2	\$134,200	94.9%	29	2	8	1
Area 224	6	2	\$67,250	1	2	\$79,500	95.7%	108	0	0	0
Area 230	62	15	\$198,953	4	16	\$141,096	93.2%	150	0	3	3
Area 310	200	113	\$430,421	45	99	\$371,418	92.6%	39	3	10	22
Area 315	166	107	\$292,608	66	105	\$318,253	98.0%	42	1	4	13
Area 320	249	154	\$380,265	58	151	\$299,079	99.0%	24	6	17	27
Area 325	216	100	\$370,604	47	95	\$371,824	99.7%	57	3	4	15
Area 330	239	118	\$350,648	61	88	\$301,965	99.1%	62	1	12	17
Area 335	298	137	\$320,614	66	118	\$296,663	98.9%	43	2	11	23
Area 340	174	103	\$486,928	58	78	\$387,388	97.7%	31	4	3	24
Area 345	514	134	\$570,083	73	117	\$503,076	98.1%	67	4	17	35
Area 350	26	12	\$251,851	12	7	\$296,822	99.2%	18	1	0	5
Area 355	7	2	\$575,000	0	5	\$626,000	96.0%	8	0	0	0
Area 360	79	42	\$239,010	22	51	\$245,743	99.2%	40	0	4	9
Area 370	101	26	\$351,765	13	17	\$310,903	96.5%	110	0	0	4

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Area 380	136	51	\$302,190	21	41	\$228,348	97.6%	54	3	7	11
Area 385	87	33	\$160,156	15	25	\$157,507	97.0%	46	1	3	3
Area 390	50	22	\$157,472	5	11	\$121,045	93.1%	48	0	1	0
Area 401	21	13	\$96,787	3	4	\$61,281	95.0%	44	1	2	1
Area 403	27	17	\$94,547	6	6	\$78,250	93.9%	27	1	1	2
Area 405	29	21	\$145,566	6	14	\$117,037	96.9%	38	0	2	1
Area 407	18	9	\$131,522	5	7	\$114,340	100.2%	31	1	0	3
Area 409	27	18	\$98,016	6	15	\$76,855	97.0%	21	0	2	2
Area 411	30	13	\$126,138	6	11	\$84,600	95.2%	42	0	1	6
Area 413	20	14	\$122,534	7	22	\$122,677	98.5%	14	0	0	1
Area 415	13	7	\$138,421	5	8	\$140,987	100.2%	22	0	0	1
Area 417	21	12	\$142,550	11	12	\$132,241	96.9%	23	0	0	6
Area 419	36	25	\$139,632	9	20	\$139,785	98.9%	30	0	0	3
Area 421	80	29	\$303,468	15	18	\$265,927	98.7%	111	0	2	9
Area 423	30	20	\$197,877	8	19	\$184,723	98.5%	32	0	1	2
Area 425	155	52	\$299,219	26	47	\$288,959	98.6%	51	0	4	4
Area 427	123	57	\$167,825	32	56	\$183,647	98.6%	47	3	5	5
Area 440	20	10	\$179,525	5	5	\$128,200	97.2%	60	0	2	1
Area 450	101	43	\$292,361	25	45	\$240,062	98.4%	35	4	16	2
Area 708	0	0		0	0				0	0	0
Area 997	0	0		0	0				0	0	0
Area 998	223	68	\$118,451	33	42	\$105,008	97.3%	79	3	12	13
Area 999	144	30	\$158,053	13	25	\$83,990	90.0%	84	2	13	9
Total	8,982	4,195	\$220,562	1,895	3,440	\$201,660	97.4%	59	111	370	724
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	728	83	\$336,029	24	29	\$246,043	86.6%	166	8	44	20
Lots & Land	3,255	303	\$250,436	95	124	\$150,527	90.8%	218	7	119	77
Multi-dwelling	223	72	\$314,136	48	71	\$202,652	96.7%	39	2	13	15
Total	4,206	458	\$300,200	167	224	\$199,741	91.3%	141	17	176	112
Grand Total	11,815	4,653	\$266,274	2,064	3,664	\$237,441	97.9%	51	128	546	836