

Heartland Multiple Listing Service

Activity Report October 2020

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% SP/LP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	8	8	\$185,512	4	7	\$240,142	102.5%	28	0	0	1
Area 102	34	34	\$249,588	20	22	\$212,381	98.8%	26	0	0	2
Area 103	102	120	\$215,407	62	136	\$219,365	101.3%	18	1	1	5
Area 104	115	150	\$339,803	99	139	\$326,004	101.2%	54	1	1	2
Area 105	33	40	\$142,589	24	34	\$137,606	100.4%	16	1	0	2
Area 106	82	84	\$261,012	38	71	\$274,198	100.3%	18	1	2	9
Area 107	59	54	\$322,735	33	55	\$204,153	98.7%	27	1	4	7
Area 108	14	11	\$117,854	7	7	\$106,757	97.6%	12	0	0	1
Area 109	44	25	\$264,700	12	37	\$265,551	98.0%	53	0	3	0
Area 110	51	49	\$321,604	31	41	\$308,022	100.0%	33	1	0	2
Area 111	29	26	\$315,661	14	24	\$213,567	99.8%	34	0	0	4
Area 112	27	18	\$229,275	16	16	\$221,234	98.6%	26	0	1	1
Area 1121	29	12	\$195,750	6	17	\$208,867	99.5%	27	0	1	2
Area 1122	22	24	\$256,110	11	20	\$285,060	99.5%	54	2	1	2
Area 113	12	9	\$193,700	3	8	\$203,750	100.6%	73	0	0	3
Area 1131	27	17	\$115,152	4	24	\$126,949	98.4%	60	0	2	2
Area 1132	77	55	\$132,292	23	36	\$107,747	98.6%	23	0	3	4
Area 114	66	45	\$350,274	28	43	\$292,368	99.3%	41	1	0	3
Area 115	207	177	\$338,589	111	170	\$353,557	99.6%	37	2	2	19
Area 120	28	11	\$152,745	10	13	\$267,308	95.5%	69	0	1	2
Area 125	6	5	\$242,990	4	4	\$70,750	95.5%	41	0	1	1
Area 130	11	6	\$157,050	4	3	\$175,833	97.9%	47	0	0	0
Area 135	7	1	\$114,900	0	0				0	0	0
Area 140	2	2	\$474,250	2	0			62	0	0	0
Area 145	5	3	\$101,766	3	5	\$77,980	91.9%	54	0	0	0
Area 202	615	401	\$299,497	162	287	\$267,335	99.1%	32	13	26	88
Area 203	153	167	\$191,424	100	177	\$175,247	100.7%	22	0	2	18
Area 204	348	292	\$353,043	166	263	\$348,727	100.5%	34	5	3	26
Area 205	81	101	\$168,251	56	100	\$162,147	101.8%	12	1	4	7
Area 206	209	246	\$157,130	132	223	\$165,188	100.7%	28	3	5	23
Area 207	251	191	\$361,638	126	194	\$256,854	100.7%	31	5	3	9
Area 208	202	172	\$284,902	116	174	\$272,668	98.3%	34	2	5	21
Area 210	64	39	\$172,487	19	37	\$239,252	97.9%	39	0	1	4
Area 220	108	72	\$232,537	44	73	\$221,878	98.4%	28	2	2	9
Area 221	11	10	\$109,950	4	6	\$305,333	94.0%	45	0	3	0
Area 222	11	8	\$184,131	1	6	\$171,941	96.0%	74	0	0	0
Area 223	31	17	\$174,470	8	16	\$165,968	100.0%	26	1	0	2
Area 224	2	1	\$49,900	0	1	\$58,000	93.5%	22	1	0	0
Area 230	32	16	\$232,315	10	16	\$234,931	96.3%	54	1	1	3
Area 235	61	30	\$151,518	12	30	\$144,857	96.4%	45	1	1	2
Area 310	139	152	\$429,909	86	124	\$327,342	101.0%	10	1	5	16
Area 315	97	137	\$313,430	84	116	\$339,944	100.1%	33	3	2	8
Area 320	152	206	\$362,829	111	175	\$378,905	100.3%	15	2	3	27
Area 325	132	121	\$403,136	88	84	\$397,359	100.4%	48	3	1	8
Area 330	142	142	\$377,526	90	128	\$383,491	100.5%	32	2	4	9
Area 335	145	136	\$322,767	102	128	\$315,246	100.3%	20	1	1	3
Area 340	114	109	\$450,400	63	115	\$409,565	100.1%	14	3	5	15
Area 345	305	166	\$593,837	130	157	\$626,226	99.1%	66	4	4	31
Area 350	15	6	\$330,475	3	8	\$259,606	101.0%	66	0	0	0
Area 355	3	2	\$687,500	1	2	\$470,750	104.6%	4	0	1	2
Area 360	40	42	\$274,981	31	60	\$274,614	100.6%	19	0	1	2

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Area 370	52	25	\$324,256	19	37	\$356,225	101.0%	83	0	0	0
Area 380	71	41	\$272,596	28	48	\$259,915	98.5%	48	1	2	5
Area 385	59	48	\$218,936	27	38	\$153,133	96.9%	27	0	4	2
Area 390	18	6	\$286,991	3	15	\$220,988	98.1%	38	0	2	2
Area 401	10	7	\$110,749	4	3	\$79,000	106.1%	10	0	0	1
Area 403	15	12	\$149,632	13	12	\$143,412	101.5%	21	1	0	2
Area 405	6	9	\$175,238	2	18	\$166,329	99.7%	18	0	0	1
Area 407	6	7	\$122,000	2	8	\$85,025	99.7%	28	0	0	0
Area 409	24	19	\$109,465	12	9	\$113,650	98.4%	7	2	0	2
Area 411	15	16	\$135,089	11	10	\$165,290	100.1%	11	1	1	0
Area 413	16	23	\$157,173	11	24	\$158,929	102.6%	26	0	0	0
Area 415	5	5	\$215,960	4	11	\$177,036	102.8%	20	0	0	0
Area 417	14	12	\$187,787	12	16	\$163,993	101.7%	13	0	0	3
Area 419	21	28	\$176,853	12	23	\$176,558	102.3%	16	1	0	1
Area 421	47	28	\$288,214	21	28	\$291,579	99.6%	40	2	0	3
Area 423	15	19	\$206,530	17	18	\$246,188	99.4%	16	0	1	1
Area 425	80	58	\$307,961	40	56	\$282,978	101.0%	26	0	2	2
Area 427	65	67	\$203,401	44	67	\$197,351	100.0%	40	0	3	4
Area 440	9	4	\$264,700	6	14	\$165,778	91.1%	22	0	0	2
Area 450	57	50	\$312,108	29	36	\$228,644	99.4%	22	0	3	6
Area 708	0	0		0	0				0	0	0
Area 997	0	0		0	0				0	0	0
Area 998	143	77	\$127,116	37	52	\$158,241	97.5%	48	4	6	14
Area 999	76	29	\$270,391	17	26	\$154,185	94.2%	68	5	4	5
Total	5,384	4,558	\$247,732	2,685	4,201	\$231,225	99.3%	34	82	134	463
Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Commercial	671	73	\$358,965	27	37	\$197,834	81.5%	158	1	42	22
Lots & Land	2,577	282	\$300,653	145	208	\$194,927	95.4%	154	15	70	50
Multi-dwelling	184	120	\$319,892	52	71	\$328,251	95.1%	21	4	10	36
Total	3,432	475	\$326,503	224	316	\$240,337	90.7%	111	20	122	108
Grand Total	7,511	5,033	\$299,202	2,908	4,519	\$278,365	99.5%	42	103	258	572