

# Heartland Multiple Listing Service

## Activity Report September, 2007

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	50	6	143,391	9	4	136,243	96.0	56	8	7	7
Area 102	178	48	245,741	19	19	155,064	92.5	34	52	14	12
Area 103	691	147	165,976	68	73	156,005	92.8	44	57	46	34
Area 104	830	127	217,282	77	85	233,078	100.0	65	33	48	47
Area 105	203	50	127,871	33	26	92,998	92.7	27	15	17	15
Area 106	397	82	200,687	39	45	194,138	95.5	45	25	28	15
Area 107	383	54	154,106	37	30	111,606	94.0	43	24	51	29
Area 108	108	20	99,665	10	6	61,192	81.7	22	10	11	11
Area 109	210	35	173,325	25	14	138,004	93.5	31	18	32	17
Area 110	341	49	268,273	26	29	209,999	95.5	56	22	20	10
Area 111	303	47	149,945	27	21	143,288	89.3	31	20	36	17
Area 112	284	59	164,682	33	32	98,440	91.3	43	22	14	14
Area 113	43	12	168,296	2	2	192,000	94.2	53	4	1	3
Area 114	283	41	409,676	27	21	267,625	95.4	51	23	16	11
Area 115	903	146	314,346	80	76	245,011	96.9	54	53	62	45
Area 202	3303	576	156,439	363	232	104,799	87.4	29	257	413	243
Area 203	1385	303	115,079	172	127	102,409	90.3	32	110	138	91
Area 204	1724	280	255,062	171	157	217,598	95.5	45	123	158	93
Area 205	758	133	114,536	80	75	105,721	91.8	30	40	76	54
Area 206	1406	248	118,585	171	131	95,846	91.6	30	122	143	98
Area 207	1176	216	172,380	112	101	155,659	92.7	33	76	81	61
Area 208	1357	208	201,211	130	119	166,421	94.4	37	82	146	97
Area 210	355	60	155,307	31	35	109,397	94.7	34	18	39	32
Area 220	191	31	150,492	14	18	126,509	93.3	39	15	31	19
Area 230	154	24	165,581	12	20	141,060	89.7	32	8	17	8
Area 310	532	138	322,666	106	86	219,277	94.2	38	42	35	26
Area 315	624	135	250,661	105	75	245,205	61.4	42	41	46	32
Area 320	721	163	252,004	130	100	191,027	94.5	31	70	34	33
Area 325	537	95	308,308	71	61	292,757	98.5	57	25	35	26
Area 330	673	125	240,841	92	75	253,414	99.2	64	44	43	45
Area 335	673	125	218,444	121	98	202,184	97.2	36	65	38	29
Area 340	532	110	316,555	75	66	261,070	95.4	35	54	42	34
Area 345	917	184	505,849	121	80	412,791	97.2	51	63	66	34
Area 350	71	15	195,603	10	3	232,150	95.9	39	2	8	8
Area 355	12	2	412,450	3	2	305,975	99.7	69	0	1	0
Area 360	398	69	188,015	63	44	166,401	95.7	38	21	28	28
Area 370	112	22	262,030	11	8	129,813	93.0	27	3	13	3
Area 380	450	66	264,193	40	27	220,208	94.2	68	21	42	29
Area 385	244	41	167,378	29	30	112,106	95.7	33	19	35	20
Area 390	128	17	119,706	12	5	84,060	90.1	35	1	18	7
Area 401	86	12	34,175	5	4	69,975	92.6	27	11	7	6
Area 403	138	29	74,219	10	13	46,061	75.3	29	10	24	5
Area 405	150	24	124,452	17	10	112,030	96.3	32	8	14	10
Area 407	83	25	74,040	14	6	83,250	85.9	23	9	12	8

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Area 409	191	40	55,897	24	25	38,235	86.3	31	15	16	15
Area 411	164	29	79,179	23	8	55,125	81.3	22	18	19	19
Area 413	136	23	104,361	24	20	82,125	88.5	25	25	13	18
Area 415	41	12	132,225	4	3	63,500	95.3	40	3	3	4
Area 417	112	25	111,402	18	12	92,548	86.1	22	12	17	15
Area 419	183	45	125,169	26	17	125,867	95.5	32	16	27	16
Area 421	294	53	261,133	31	28	244,141	100.7	104	16	11	13
Area 423	138	25	167,858	15	15	155,573	95.9	49	13	9	5
Area 425	353	70	214,450	40	23	190,514	94.7	27	35	28	18
Area 427	443	81	146,890	48	39	146,249	92.3	31	25	51	33
Area 440	122	23	192,130	10	9	103,911	94.6	30	7	20	11
Area 450	265	52	206,064	18	20	191,805	96.5	37	19	48	17
Area 998	291	39	112,281	33	29	85,881	87.5	25	9	39	26
Area 999	137	27	73,715	17	11	60,540	75.0	39	3	17	16
<b>Total</b>	<b>26967</b>	<b>4943</b>	<b>204,378</b>	<b>3134</b>	<b>2550</b>	<b>173,972</b>	<b>92.6</b>	<b>40</b>	<b>1962</b>	<b>2504</b>	<b>1692</b>
Multi-Dwelling	772	128	227,337	62	26	152,073	90.3	38	42	109	41
Commercial	709	99	257,615	18	7	89,850	87.5	22	29	76	29
Lots & Land	6229	657	214,882	102	84	132,870	117.9	42	112	529	194
<b>Grand Total</b>	<b>34677</b>	<b>5827</b>	<b>206,954</b>	<b>3316</b>	<b>2667</b>	<b>172,243</b>	<b>93.0</b>	<b>40</b>	<b>2145</b>	<b>3218</b>	<b>1956</b>

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