

Heartland Multiple Listing Service

Activity Report September, 2008

Property Type/Area	Available Inventory	New	Avg List Price	Pending	Sales	Avg Sale Price	% LP/SP	Avg DOM	Withdrawn	Expired	BOM
Residential											
Area 101	38	7	132,638	5	7	168,804	98.7	56	2	3	4
Area 102	141	34	205,723	29	14	124,814	90.7	33	9	11	14
Area 103	609	128	150,368	84	106	137,643	95.2	31	41	59	49
Area 104	714	127	234,565	75	101	200,563	97.0	48	37	48	37
Area 105	197	42	100,185	48	43	87,293	95.3	28	10	10	20
Area 106	341	58	202,230	39	34	173,019	93.8	31	24	36	28
Area 107	364	71	141,531	46	27	127,239	91.3	26	23	51	32
Area 108	83	10	87,680	3	8	93,654	77.9	23	4	17	7
Area 109	247	56	167,612	28	15	108,783	80.5	31	15	34	22
Area 110	274	56	194,323	37	22	190,746	96.1	32	19	29	18
Area 111	335	50	137,790	29	20	131,921	88.8	28	11	42	31
Area 112	319	71	151,531	34	39	108,828	92.8	37	30	27	25
Area 113	40	16	202,000	2	3	98,417	97.9	38	6	0	0
Area 114	244	43	259,840	30	17	187,314	95.0	31	16	10	8
Area 115	748	136	249,594	94	92	197,254	94.5	38	50	57	35
Area 202	2867	512	158,802	323	239	108,218	86.4	33	244	287	243
Area 203	1240	221	113,417	180	165	105,123	90.5	32	106	117	94
Area 204	1545	217	235,154	172	167	462,451	196.4	44	91	143	84
Area 205	700	127	114,880	92	71	87,848	87.2	31	53	70	60
Area 206	1300	227	116,676	183	158	91,646	88.1	32	92	123	88
Area 207	1087	183	173,772	149	127	148,833	98.9	34	82	97	77
Area 208	1165	186	177,697	143	108	144,195	94.9	32	48	161	107
Area 210	307	50	169,162	33	30	110,780	90.2	25	20	52	33
Area 220	216	43	135,209	23	17	121,369	87.8	28	11	27	14
Area 230	166	18	150,086	10	13	74,862	89.0	31	9	24	10
Area 310	569	138	291,107	113	95	197,483	94.3	36	49	41	40
Area 315	632	163	222,106	76	79	230,779	73.9	38	38	42	34
Area 320	728	170	685,177	142	95	185,578	92.7	32	56	61	62
Area 325	439	69	320,325	62	45	283,444	94.4	54	28	47	52
Area 330	667	123	267,206	93	72	242,338	99.7	64	63	37	30
Area 335	651	132	224,594	126	84	196,811	96.2	45	44	40	43
Area 340	502	138	382,733	103	75	321,300	93.7	35	37	44	30
Area 345	961	140	482,119	134	84	414,727	96.7	54	74	77	59
Area 350	49	8	178,788	6	4	184,000	95.8	32	3	2	3
Area 355	18	4	384,725	0	1	335,000	95.7	34	3	3	0
Area 360	399	69	234,617	57	40	168,509	96.9	47	26	48	20
Area 370	82	6	214,492	16	12	143,780	92.6	24	6	4	6
Area 380	465	88	224,627	39	36	179,861	93.9	38	26	72	40
Area 385	272	50	141,172	13	22	117,234	94.2	32	15	42	21
Area 390	121	16	196,453	10	12	106,208	79.5	30	5	18	7
Area 401	48	10	90,049	5	0	0	0.0	0	2	8	3
Area 403	156	28	49,090	12	11	26,427	79.4	21	6	15	13
Area 405	107	18	98,803	19	16	77,103	91.2	38	14	7	5
Area 407	94	19	69,746	13	14	54,262	84.6	25	6	11	11

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Area 409	197	41	46,757	23	11	25,273	77.3	27	11	25	23
Area 411	148	27	62,299	36	21	47,862	80.1	28	9	20	23
Area 413	129	24	100,640	33	16	74,796	90.5	34	7	9	19
Area 415	34	7	147,314	6	2	120,750	91.9	30	2	6	4
Area 417	127	25	133,224	14	14	123,999	93.9	40	14	15	13
Area 419	157	31	122,032	39	13	79,961	87.3	26	12	24	17
Area 421	235	43	237,978	18	15	265,783	97.2	65	27	24	14
Area 423	130	29	178,320	13	16	146,780	88.9	37	9	8	11
Area 425	326	47	242,897	39	23	231,591	97.1	40	43	28	19
Area 427	382	76	143,024	54	45	139,001	93.1	30	29	44	34
Area 440	97	12	143,129	8	7	125,607	85.6	30	9	28	12
Area 450	233	40	259,911	23	19	198,596	97.1	33	23	28	21
Area 998	319	54	124,740	14	18	67,338	77.5	28	12	50	22
Area 999	236	59	70,731	35	51	57,022	81.5	44	7	17	17
Total	24997	4593	213,105	3285	2711	177,998	100.9	37	1768	2480	1868
Multi-Dwelling	859	149	170,569	45	30	161,370	106.6	32	39	104	57
Commercial	749	102	390,850	22	7	217,371	76.9	55	35	104	37
Lots & Land	6546	616	150,158	83	62	207,539	78.4	29	151	654	237
Grand Total	33151	5460	207,995	3435	2810	178,571	100.1	37	1993	3342	2199

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